

RFQ_RE_MRC20120409_La Maison de Radio-Canada (MRC) Development Project,
Montréal, Québec

Questions & Answers (QA) / Series of questions #2

Nos	DATE	Questions	Answers
24	12.05.20	In Appendix B, Package 2, Section 3, Site Planning and Development, section 3.1 Development , please confirm that the Respondent team can submit 3-5 project examples for each team member with a role in the development. For example, where 2 team members are co-leading the development, 3-5 project examples can be submitted for EACH of the two team members.	The Respondent can submit three (3) to five(5) project examples for each of the Prime Members of their team (as defined in Section 6 of the RFO).
25	12.05.20	On review of the RFO requirements in Appendix B, Package 3, Financial Capacity and Experience , we notice that the requirement to present Experience Raising or Providing Finance in section 6.2 appears to overlap with the requirement to present project Finance Experience in the Project Information Form (Appendix E) under section 6.4 . A similar situation exists for sections 7.2 and 7.4. Rather than require Respondents to outline project experience in accordance with the requirements of section 6.2 and also present the information as required by Appendix E under section 6.4, we would suggest the following: - Delete the requirements for section 6.4 (and 7.4); and Modify Section 6.4 (and 7.4) to read: - Provide a minimum of three (3) and a maximum of five (5) project examples of financing capabilities, approach and experience of each Respondent Team Member or financial advisor(s) relevant to the P3 (Appendix B, section 7.4) nature and scope of this Project, providing the following information for each project: - Respondent Team Member/Advisor name; - Role of the Respondent Team Member/Advisor; - Project name, location and description; - Overall project capital cost; - Role of the Respondent Team Member in the development project; - Type, tenor and amount of finance raised or provided by the Respondent Team Member; - Current status of the project; - Dates involved; - Reference – company name, contact name, phone number This modification will reduce the amount of duplication of project profiles that would otherwise be required to be submitted by Respondents.	The requirement will remain the same. If, as part of the solution that is proposed the response for question 6.4 and 7.4 are the same, the Respondent is to copy the information.
26	12.05.20	We would suggest a change in the page limit to exclude from the page count the following: project profiles submitted in response to sections 3.1, 4.1, 4.6 (b), 5.1(d), 6.2 and 7.2 in Appendix B , and where the CBC does not accept our proposed change in question #25 above, also exclude the profiles in sections 6.4 and 7.4 and all resumes submitted with the RFO response.	The Addendum #8 will be issued to this effect. The last paragraph of Appendix B, Section 1, last paragraph is amended to read: *Responses for the table in Section 3 below should be limited to 80 pages, with fonts no less than 10 on 8.5 x 11 inch paper, excluding : • PACKAGE 1: TRANSMITTAL LETTER AND DECLARATIONS – its entire content; • PACKAGE 2 RESPONDENT TEAM, KEY INDIVIDUALS AND PROJECT EXPERIENCE - Sections 3.1, 4.1, 4.6(b) and 5.1(d); and • PACKAGE 3: FINANCIAL CAPACITY AND EXPERIENCE – its entire content. Up to 10 pages of the 80 pages maximum can be 11 x 17 fold outs to accommodate graphics or organization charts.*
27	12.05.20	In Appendix B, Sections 6.1, Financial Capacity (CBC/Radio-Canada Accommodation Requirements) and 7.1 Financial Capacity (Development Requirements) require financial information required in subparagraph (c) to be provided for the Respondent, Equity Members and Prime Members. The Respondent's financial position should not be of primary concern to the CBC as the Respondent's obligations with respect to the project are likely only to be limited to development/pursuit costs. In addition, as defined in the RFO, Prime Members would include lead architects as well as significant subcontractors of the lead construction contractor. We would suggest that the CBC modify the financial disclosure requirements to only apply to the Equity Members, any firm(s) with a leading role in the construction activity (so as to capture the general contractor that will be a subcontractor to Project Co, but not the general contractor's subcontractors), and any firm(s) with a leading role in the operations/facilities management. In our experience, these three categories of team members are the ones with the most significant financial obligations to the project, and the ones for which financial standing is most relevant.	The Addendum No8 will be issued to this effect. In Appendix B, Section 3, Sub-section 6.1(b) (3) add ", excluding firms performing the design activity" following "Prime Members" to read: *Prime Members, excluding firms performing the design activity"
28	12.05.20	Our consortium's construction contractor is a privately-owned business and does not disclose its financial statements. Would any of the following methods of financial disclosure serve as a satisfactory alternative to the financial disclosure requirements of the RFO? - The provision of a letter from the company's bank confirming a range of cash (or equivalent) balances on deposit and access to credit lines; - A private meeting between the company's president/CFO and the staff of the CBC or their advisors that have a 'need to know' the financial standing of the company where the company can present its financial statements and provide the CBC's representatives with adequate opportunity to evaluate the financial position of the company.	The financial statements are to be submitted by all members identified in Section 6.1 and 7.1. CBC/Radio-Canada will limit access to financial statements to only the members of the financial evaluation team and the fairness monitor.
29	12.05.22	In Appendix B, section 3, point 2.9: The French version reads: "Fournir des références professionnelles de clients (y compris le nom du client, le nom de sa personne-ressource, son adresse, son numéro de téléphone et son adresse courriel) pour trois projets." whereas the English version reads: « Provide client references (including client name, contact name, location , phone number, and email address) for three projects." Our question: Is the name of the city sufficient?	Addendum No 8 will be issued.
30	12.05.23	In order to produce a document that is airy and easy to read, especially given the number of professional biographies relevant to the development project and project sheets required in the RFO, we would like to request permission to increase the number of pages to 100.	Refer to the answer from question #26
31	12.05.25	Is a 11x17 fold out page (8.5 X 11 folded) acceptable for the submittal or must it strictly be single sheet 8.5 X 11 ? Some material (e.g organigram) may be difficult to render on a similar sheet.	It is acceptable to include up to 10 pages that are 11 x 17 fold out to accommodate graphics or organization charts.