



# 07

annual report

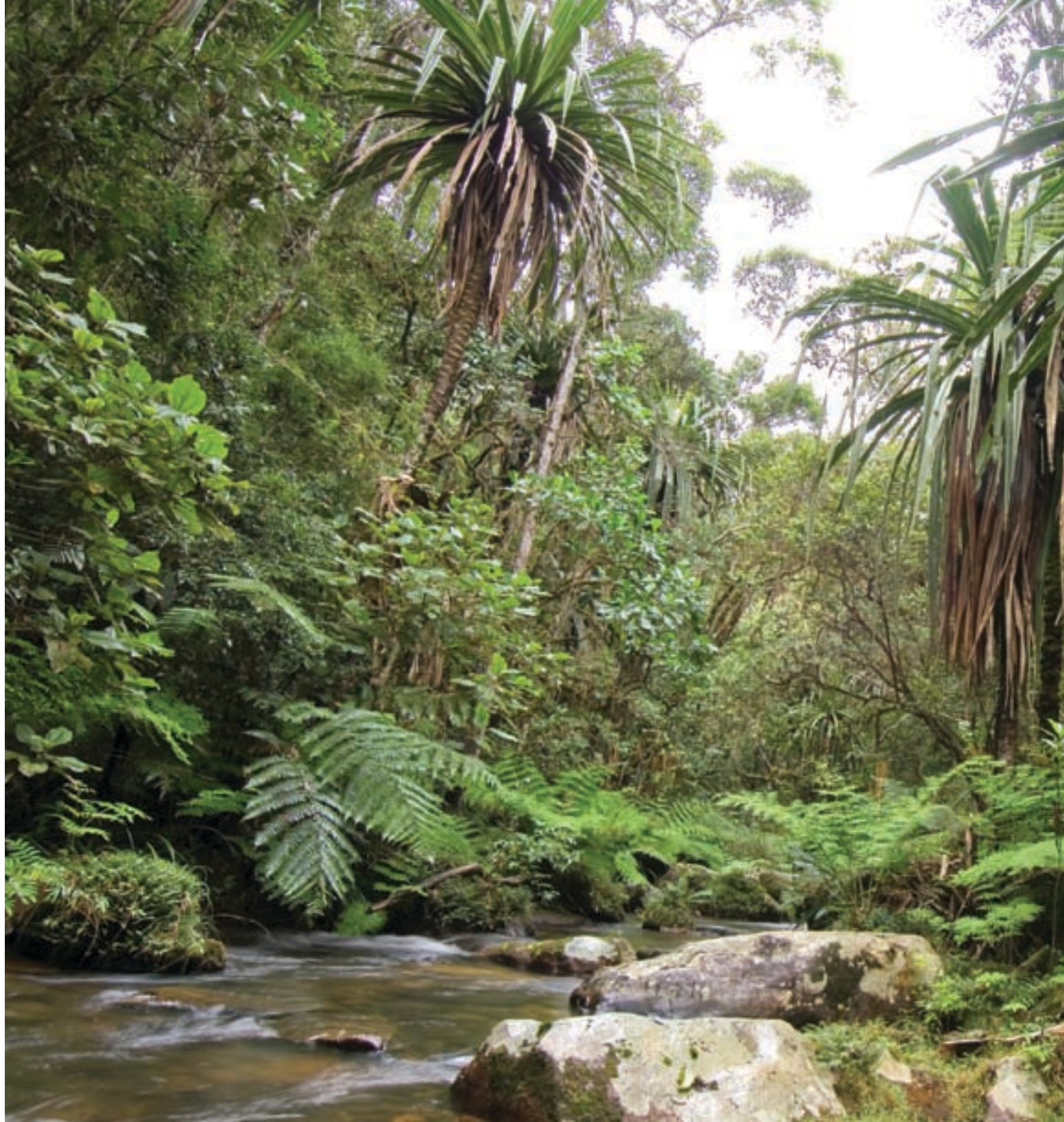




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# leadership message

We are in the middle of the most dynamic period that Conservation International has seen in its 21 years of existence.

As leaders of this organization, we tried to anticipate many of the challenges we now face. Even as threats to the environment have worsened, we find ourselves in a better position than ever before to meet them. Climate change and rising demands for natural resources imperil the biological diversity and healthy ecosystems that benefit people everywhere. Food shortages and other agricultural crises are worsening. Cyclone Nargis in Myanmar killed tens of thousands of people and destroyed mangroves, which serve as a buffer against environmental threats—and which protect communities from natural disasters like the 2004 tsunami.

So what has been CI's response? We reimagined our organization in two very significant ways. First, we developed a new climate change strategy that employs our scientific expertise and key global relationships to attract new partnerships and to leverage new international investment opportunities. We built a business plan and launched an unprecedented communications campaign to increase public awareness of the crucial role that the conservation of tropical forests plays in combating climate change.

The Bali Conference in December helped kickstart the recognition of the importance of tropical forest preservation. Now, we immediately grab people's attention when we tell them that at least 20 percent of all greenhouse gas emissions come from the slashing and burning of tropical forests.

The second thing we did at CI was re-examine our mission. Given the attention focused on climate change, people all over the world are beginning to understand that human well-being and sustainable development depend upon the conservation and maintenance of healthy ecosystems. The work we have been doing for two decades ideally positions us to promote human well-being by designing and demonstrating solutions to the threats impinging on the conservation of biodiversity.

As we recalibrate the way we work at CI, we will hold ourselves more accountable than ever before to one of our founding principles: Human societies will thrive when they live in balance with nature.

We pledge to move forward with this vision using all the resources available to us. We will seek like-minded allies in government, in the corporate world, in communities and among opinion leaders. Our science and commitment to innovative solutions will determine our path. Support from our great community of partners will get us to our goal.

As leaders, we recognize the extraordinary nature of this time. We are at what historians call an "open moment," when societies come together and real change is possible. It's fair to say the conservation movement has never witnessed such a moment. Our job is to muster the will and the talent and the leadership to get it done, to harness nature to heal the Earth. And that is what we intend to do.

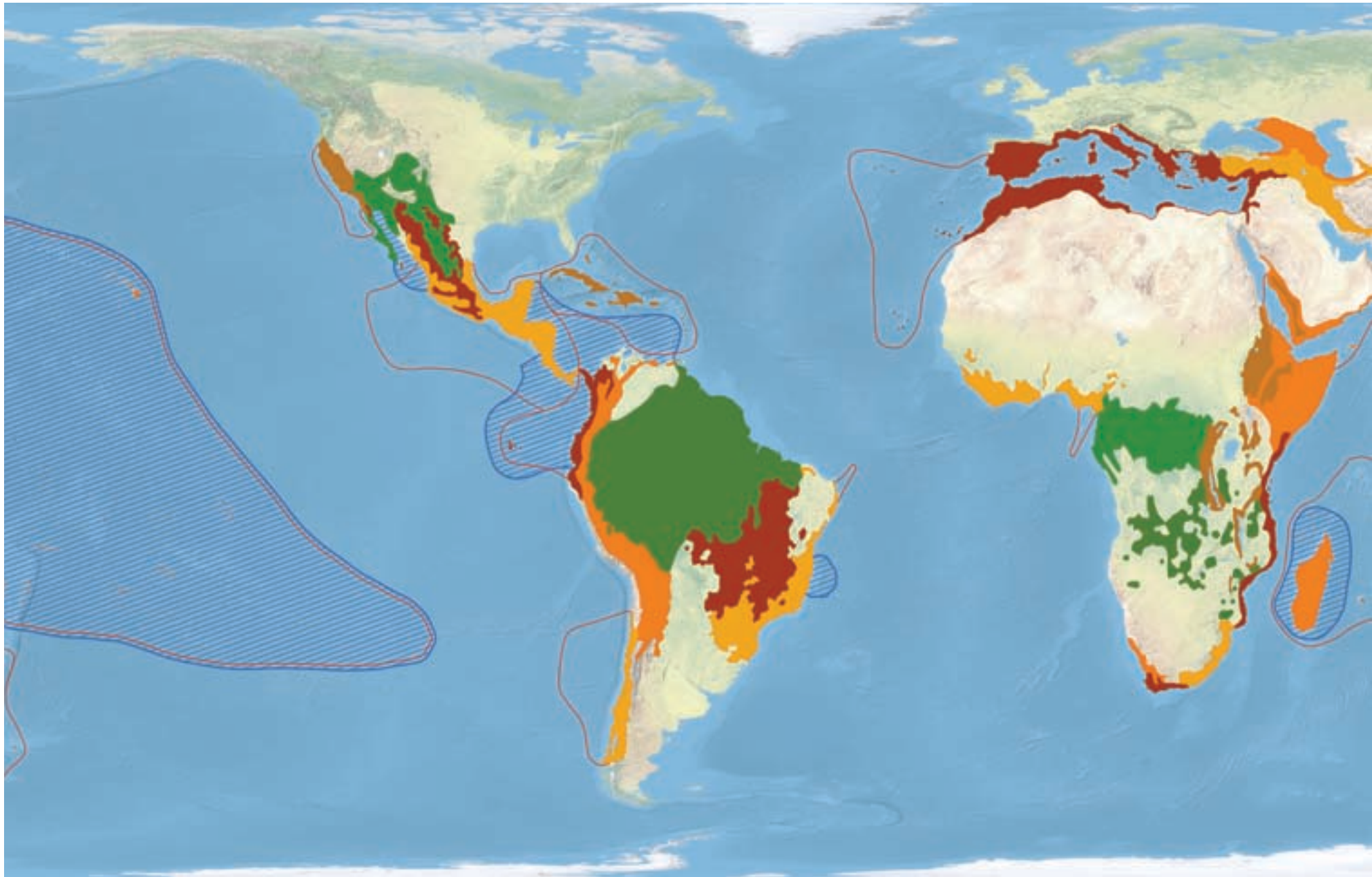


**Peter A. Seligmann**  
Chairman and CEO

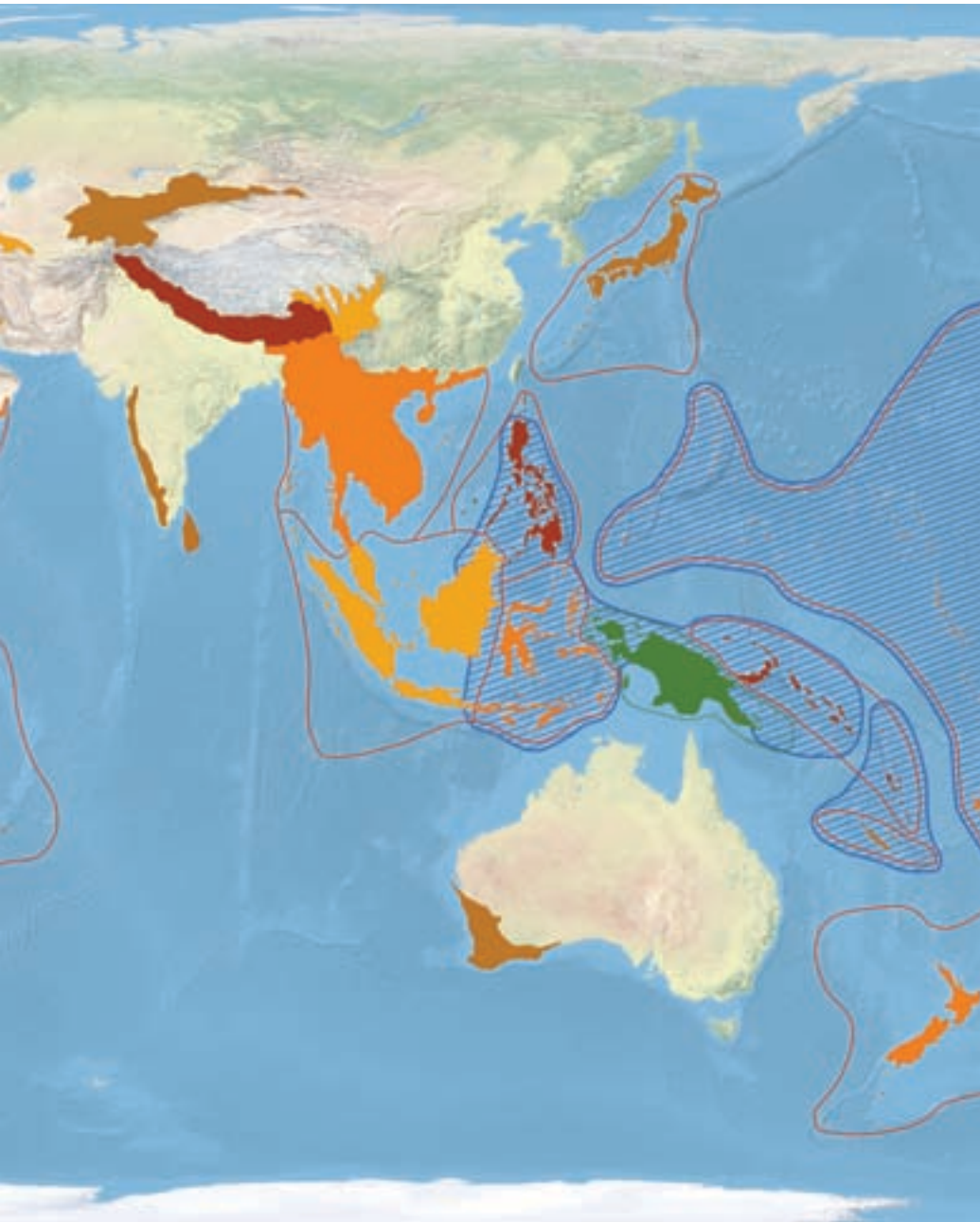


**Russell A. Mittermeier**  
President





- ■ ■ ■ Biodiversity Hotspots
- ■ ■ ■ High-Biodiversity Wilderness Areas
- ■ ■ ■ Marine Priority Areas



## priority areas:

### The World of Conservation International

Our conservation success spans more than 40 countries on four continents. When it comes to determining our priorities, science leads the way. Using cutting-edge methods, we pinpoint specific regions rich in biological value—where people, plants and animals are desperately in need of conservation action. We focus on places where each dollar we spend will do the most good.

That makes us efficient and effective. That's how we're able to work across enormous areas, conserve entire ecosystems and link our efforts together one piece at a time. That's how we have brought about protection and improved management of more than 1.2 million square kilometers—an area large enough to be seen from space.

- **Biodiversity Hotspots:** Earth's biologically richest places, the hotspots hold especially high numbers of species found nowhere else. Each hotspot faces extreme threats and has already lost at least 70 percent of its original natural vegetation.
- **High-Biodiversity Wilderness Areas:** Vast regions of relatively undisturbed land, wilderness areas are home to high numbers of species found nowhere else. Each area still claims 70 percent of original vegetation and has very low human population density.
- **Marine Priority Areas:** Across the immensity of the seas, these regions are among the most important for the future of our oceans. Many of these places extend beyond country boundaries, creating opportunities for diverse partners to work together to conserve the marine life that is a crucial resource for people everywhere.






# climate

Everyone and everything is affected by the changing climate, and our approach must benefit people as well as species.







With each passing second, climate change redefines the world as we know it. Record-hot temperatures, more frequent natural disasters, prolonged drought and migrating diseases are part of our new reality, no matter where we live.



# we know that

greenhouse gas emissions are the major cause, so drastically reducing them is crucial. That will take decades, requiring commitment and leadership by the world's industrial powers and equal participation by emerging powers such as China and others. In the meantime, one of the quickest and most effective solutions is to protect the world's forests and oceans—the mission of Conservation International (CI).

We made the connection between healthy forests and climate change two decades ago, and our work today reflects that early awareness. In FY07, we began restoring hundreds of hectares of forest in Tengchong, China, in collaboration with The Nature Conservancy and the Yunnan Forestry Department. The project provides multiple benefits: carbon sequestration in the reforested region, expanded habitat for species under threat and economic benefits for local communities. Local farmers receive income from reforestation jobs and the sale of sustainably harvested firewood—an important source of fuel—and nontimber forest products.

The Tengchong project is the first of its kind to meet strict Kyoto Protocol requirements for combating climate change, and the first to satisfy the new Climate, Community and Biodiversity (CCB) Standards developed by CI and its partners. CI has more than a dozen similar forest carbon projects planned or started with partners, including Toyota, Starbucks and United Technologies.

Our scientists are researching the best strategies to help people and species cope with the impacts of climate change. A major paper by CI's Lee Hannah and Sandy Andelman showed the need for new protected areas to safeguard species as their ranges shift. In Ecuador's Galapagos Islands, we examined more frequent El Niño ocean-warming cycles that have destroyed much of the area's coral reefs to determine how to protect such unique and valuable biodiversity.

All over the world, we are working both to reduce deforestation that is a major source of greenhouse gases and to strengthen the resilience of communities and nature to adapt to climate change.





Healthy forests are part of nature's solution to climate change. In the past three years, our success in saving forests is the equivalent of taking eight million cars off the road.

# forests





Protecting forests has always been central to CI's mission, and now is even more important due to climate change.



# forests help stabilize

the climate by absorbing carbon dioxide from the atmosphere. Burning or razing forests emits the stored carbon dioxide, one of the greenhouse gases that causes climate change. In fact, greenhouse gas emissions from deforestation are at least 20 percent of the global total—more than all the world’s cars, trucks and airplanes combined.

CI works with partners from government leaders to local farmers to protect and restore forests. In Brazil, the governor of Pará state made an unprecedented pledge to conserve an area of the Amazon large enough to be seen from space. Creating the seven new protected areas took major financial and technical support from CI’s Global Conservation Fund (GCF), the Gordon and Betty Moore Foundation, CI-Brazil and its local partner IMAZON—showing how broad partnerships can bring change on a global scale.

Worldwide, we are implementing forest carbon projects in partnership with government, international, corporate and local stakeholders that benefit biodiversity, communities and the climate. In eastern Madagascar, we are working with the government and local communities to link three national reserves into a 4,250-square kilometer conservation corridor that helps lemurs and other threatened wildlife survive while maintaining the natural resources and services that sustain local people.

CI also works with partners to devise innovative financing mechanisms for protecting tropical forests. A debt-for-nature swap using GCF funding will enable the Guatemalan government to invest more than \$24 million to help protect threatened forest in four areas over the next 15 years. The agreement with the U.S. and Guatemalan governments and The Nature Conservancy designated \$19.5 million to finance grants for eligible nongovernment projects, and the remaining \$4.9 million created a permanent conservation trust fund that will generate interest for future grants.





Through innovative conservation agreements, CI has helped local communities secure and manage 14,000 square kilometers of new protected areas and 25,000 square kilometers of existing protected areas.

# communities



Protecting nature is about survival of all life, including people. Nature provides the food, water, shelter and other resources that sustain human societies. When soaring human consumption and impact depletes those resources, everything and everyone suffers.

# there are solutions

and they begin with communities.

Throughout our history, CI has worked with indigenous peoples and local communities around the world. Our most successful collaborations begin at the planning table, with all parties accurately informed of their roles, rights and anticipated benefits throughout the process.

In FY07, our partner communities proved once again that their stewardship and knowledge is crucial to conservation success. The Wai Wai indigenous group in Guyana, with support from CI, developed and adopted a conservation management plan for its homeland of more than 6,000 square kilometers of pristine rain forest. By establishing the first legally recognized Community Owned Conservation Area in Guyana, the Wai Wai are safeguarding their culture and valuable resources while creating new economic opportunities for future generations.

In the Democratic Republic of Congo, a new generation of local conservationists is leading efforts to save traditional lands and threatened gorillas. In FY07, the Tayna Center for Conservation Biology awarded degrees to its first graduates, who have since returned to their homes to work as rangers and protected area managers. CI's Global Conservation Fund supported the university's creation and has made it our highest funding priority in Africa.

CI-Suriname and the Trio people of south Suriname, together with the Inter-American Development Bank and the government of Suriname, launched the Iwaana Samu ecotourism program and lodge, the first eco-lodge in the region.

Many other communities we work with have similar stories of dedication and success in conserving and managing the ecosystems that are a critical contributor to human well-being, demonstrating that local people are the best natural stewards of their surroundings.

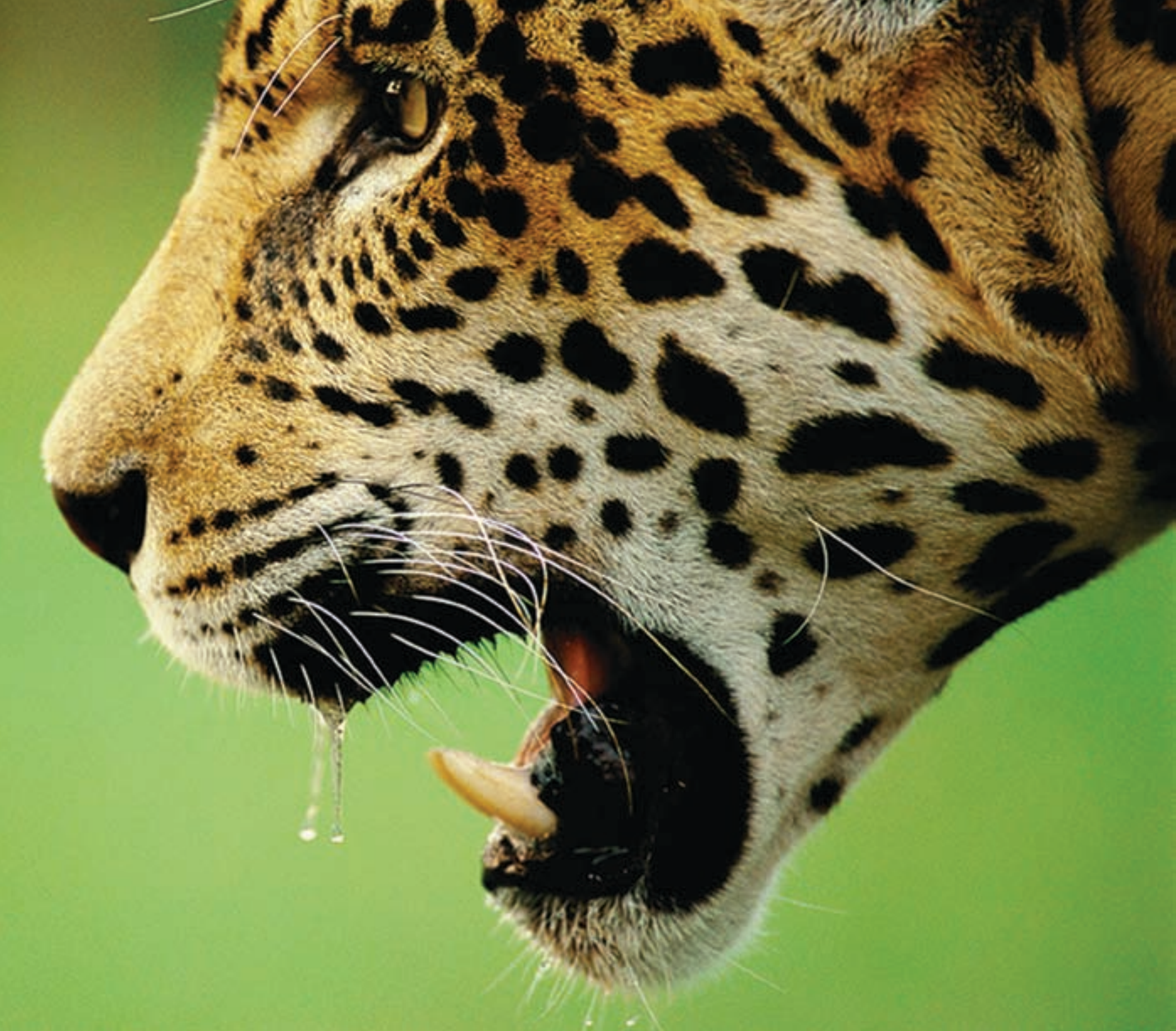




The first results of CI's global assessment provide fresh information on a range of species from great apes to Galapagos seaweeds and North American reptiles.

# species







Every 20 minutes, another species is pushed to the edge of extinction.

In that same 20 minutes, we destroy almost 485 hectares of forest and emit 180,000 tons of carbon dioxide into the atmosphere. These greenhouse gas emissions have altered the climate over time, forcing some species to look for new homes. With habitat disappearing faster than ever, there is simply nowhere for many to go.

# CI is saving species

protecting their homes and making discoveries along the way.

In FY07, our teams of local and international scientists explored forests of Brazil, Colombia, Ghana, Guyana, Madagascar, the Philippines and New Guinea, revealing a host of highly threatened species and species new to science, while improving our knowledge of these areas. New species discovered included a mouse lemur, a poison dart frog, a gecko, two lizards and at least 19 katydids, an invertebrate species resembling grasshoppers. Such findings can compel decision-makers in government and business to protect crucial habitat for biodiversity and to consider economic alternatives that benefit local communities.

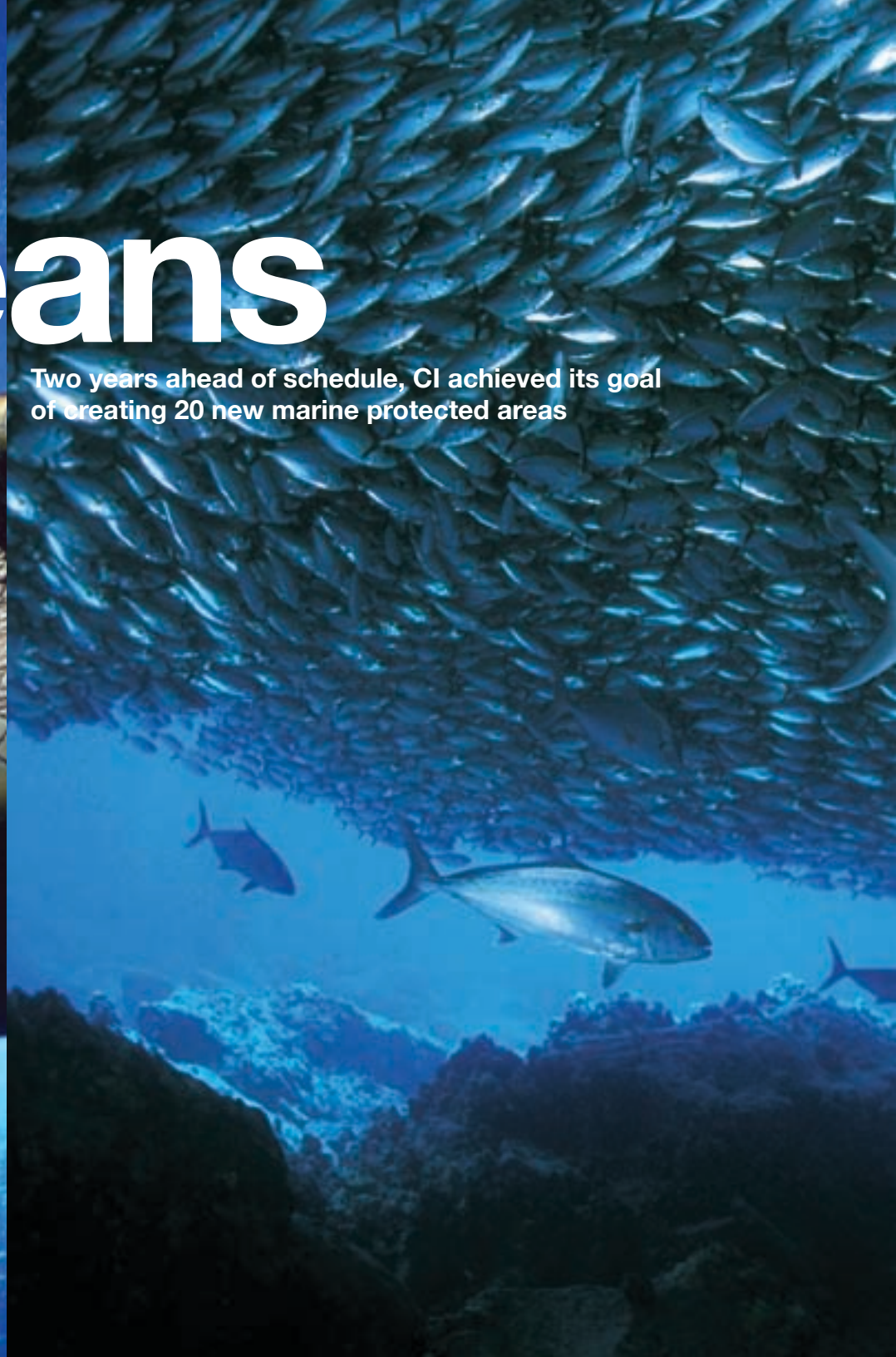
Complementing these discoveries are assessments conducted by CI, IUCN and partners to inform the IUCN Red List of Threatened Species, a global standard for the conservation status of species that influences conservation action and policy. CI and partners are currently involved in several ambitious initiatives to assess, among others, the status of some 5,500 mammals, 8,200 reptiles and 20,000 marine species. FY07 delivered the first-ever assessments of reef-building corals, providing the first look at the pattern of biodiversity at risk in the ocean—as well as the first set of results from the Global Reptile Assessment.

In addition, support from CI and the Critical Ecosystem Partnership Fund (CEPF) helped scientists and government authorities successfully nominate nearly 10,000 square kilometers of Sichuan Giant Panda Sanctuaries for inclusion on the UNESCO World Heritage list. The sanctuaries are home to more than 30 percent of the world's giant pandas, as well as other threatened species such as the red panda, snow leopard and clouded leopard.



# oceans


Two years ahead of schedule, CI achieved its goal of creating 20 new marine protected areas











Most of our planet is ocean, and the diversity of life below the waves sustains and fascinates us. Oceans also contain some of the most threatened ecosystems, due to centuries of pollution, over-fishing and now, climate change.

# CI has emerged

as a world leader in protecting the ocean environment and abundant marine species. CI's Seascapes Program, generously supported by the Walton Family Foundation and other donors, focuses on establishing large marine regions managed by partnerships of government authorities, private organizations and other stakeholders to conserve species and assist people who depend on ocean resources.

By the end of FY07, CI's collaboration with partners led to creation of 378,917 square kilometers of new marine protected areas in seven countries. Overall, we work with partners in 46 marine protected areas covering more than 500,000 square kilometers—an area about the size of Spain—around the world.

CI, IUCN and multiple partners launched the Global Marine Species Assessment—the first comprehensive review of the health of marine life. The Marine Management Science Program is similarly expanding research by working with more than 50 partners in Brazil, Belize, the Eastern Tropical Pacific Seascape and Fiji. A major highlight was the discovery of new deep reefs off Brazil that may equal all the previously known coral reefs in the South Atlantic.

In Indonesia's Papuan Bird's Head Seascape, Raja Ampat was declared a maritime regency and a network of seven new MPAs was created. This new network covers approximately 900,000 hectares and roughly 45 percent of the shallow-water coastal ecosystems of the Raja Ampat Corridor.

The Global Marine Partnership Fund, in collaboration with the Harold K.L. Castle Foundation, launched an innovative pilot project to develop a marine management plan for the Main Hawaiian Islands.

In addition, CI sought partnerships with businesses in key industries to change harmful practices. Wal-Mart brought together CI and other environmental groups with industry groups to develop a program for all farmed shrimp sold by Wal-Mart and Sam's Club to come from processors and farmers meeting accepted environmental, social and ethical standards.

Our goal is ocean governance at a scale that reverses the destructive practices imperiling much of marine life, and which ensures a healthy and productive ocean for the future.








# fresh water

CI and our partners are protecting fresh water resources in traditional and innovative ways.





Lack of safe drinking water is no longer restricted to developing countries or arid landscapes—it is an issue for everyone. A lifeline for people, plants and animals, the world's supply of fresh water is in peril.



# due to unchecked

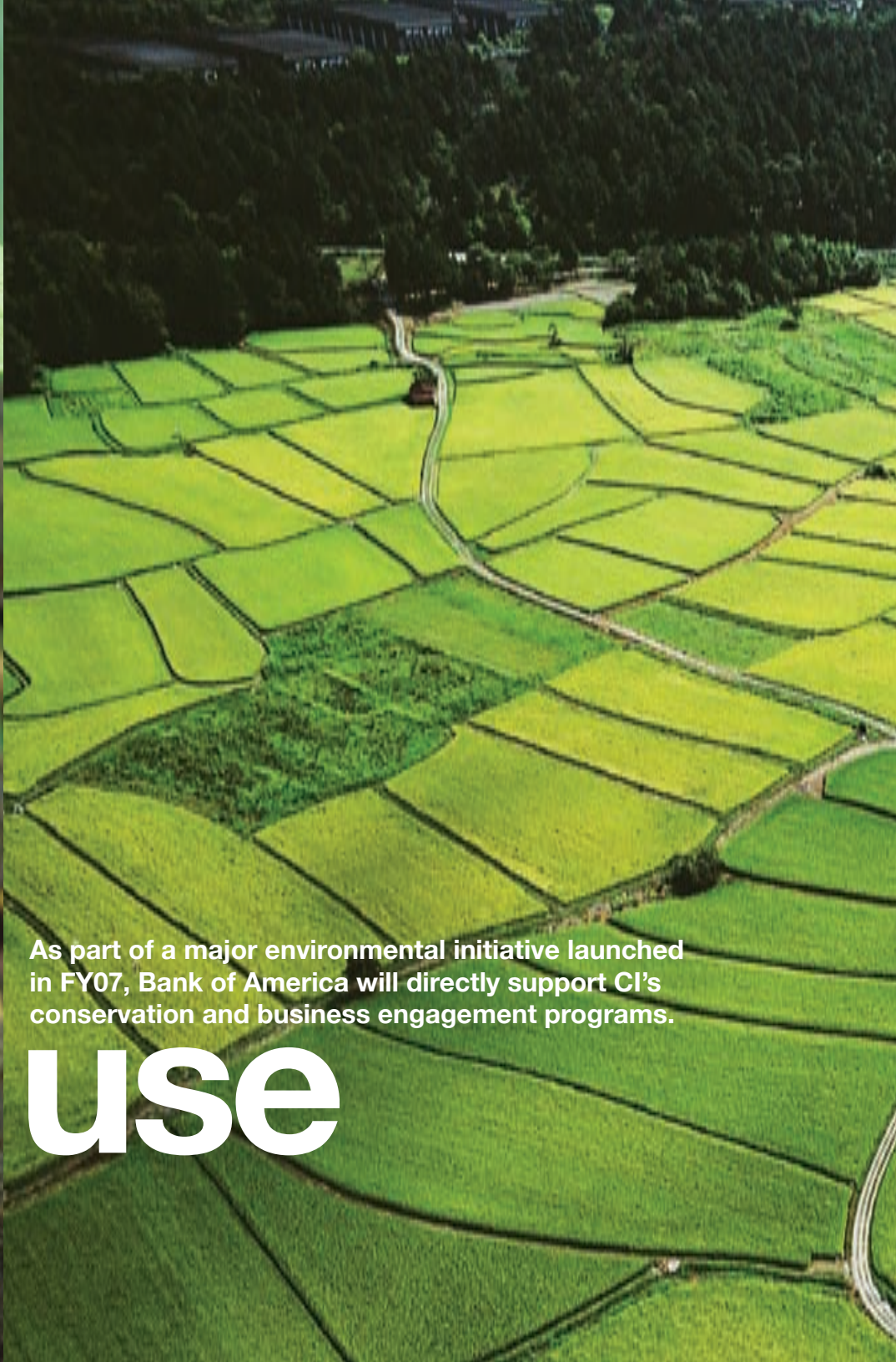
development, pollution and now climate change, dwindling fresh water supplies threaten every living organism on the planet. Plants dependent on fresh water are dying off, and competition for water sources creates increased political and social conflict. In 2007, the Intergovernmental Panel on Climate Change predicted that within a few decades, hundreds of millions of people will lack sufficient water for their needs.

We are working with Latin American governments and local communities to conserve the unique cloud forest ecosystem—known as the páramo—comprising grasslands of plants that trap water and fog high up in the Andes. The páramo is the main watershed for Colombia's capital city of Bogotá, home to seven million people, and also provides half the water needed by Ecuador's largest city, Quito. However, warming temperatures are melting mountain glaciers that hydrate the ecosystem, threatening to dry it out.

To address the problem, CI and partners are setting up forest carbon projects that will protect the páramo ecosystem and generate revenue from the sale of carbon credits to be reinvested in conservation. In addition, CI is helping countries replicate Costa Rica's successful program in which businesses and people pay to conserve the forest ecosystems that supply their fresh water. In FY07, we facilitated China's first official ministerial-level delegation to Costa Rica to learn about implementing such payments for natural resources. With local partners, CI-Shanshui in China is setting up a plan to save Lashi Lake in Yunnan province and helping local farmers switch to more sustainable agricultural practices, while replanting trees in mountains from where the clean water flows.

In Colombia, Fundación Omacha and CI are working on the consolidation of a private protected areas corridor as part of the El Tuparro Biosphere Reserve, which includes the protection of one of the largest river basins in Colombia: the Orinoco, its ecosystems and key species such as river dolphins, giant otters, migratory catfishes and reptiles (freshwater turtles and crocodiles).

CI is also supporting a regional action plan for river dolphins led by Fundación Omacha, as part of the Endangered Species Initiative, which covers the Amazon and Orinoco river basins in South America.



As part of a major environmental initiative launched in FY07, Bank of America will directly support CI's conservation and business engagement programs.

# land use







Contrary to popular belief, conservation doesn't have to come at the expense of prosperity. Through proper planning, innovative thinking and inclusion of all stakeholders, we can use our land and resources in a way that preserves nature's bounty and beauty for the benefit of all people.

# CI's record is proof

that marrying innovative science with traditional knowledge and practice can benefit all. We advocate the creation and creative use of protected areas so that local communities can still live off the land. We help corporations and individuals become smarter stewards of private resources.

In FY07, CI and partners worked to increase protected areas on land and sea by more than 800,000 square kilometers—an area larger than Turkey—for the benefit of species, people and the planet as a whole. In the biodiversity jewel of Madagascar, President Marc Ravalomanana's government declared 13,011 square kilometers of new protected areas, bringing the total set aside since 2003 to 24,069 square kilometers, an area larger than New Jersey.

We also found new partners who made similar commitments. Save Your World became the first U.S. company to support our unique agreement to lease pristine tropical rain forest along Guyana's largest river, the Essequibo. Together, we are protecting 81,000 hectares—including a major watershed—that would otherwise be open to logging. The project also provides nearby communities with jobs and other economic opportunities.

Better use of Earth's natural resources came in many forms. CI's Center for Environmental Leadership in Business worked with McDonald's and leading soy traders Bunge and Cargill on an industry-wide moratorium against illegally grown soy in the Amazon. In southern Africa, CI worked with governments and regional partners on developing the Kavango-Zambezi Transfrontier Conservation Area—a reserve straddling parts of five nations that will include important natural sites such as Victoria Falls and the Okavango Delta. When fully functional, the conservation area will cover 278,000 square kilometers—an area larger than Wyoming, with the largest savannah elephant populations on Earth.





CI strives to exercise the highest level of stewardship over donor contributions. We extend our deepest appreciation to our donors for their continued support and generosity during fiscal year 2007.



# financials







We are proud to earn accolades for our financial management. CI was listed in Charity Navigator's list, "10 of the Best Charities Everyone's Heard Of." As described on the Charity Navigator Web site: *"These 10 charities ... became household names in part because of their exceptional financial management, no easy feat considering the scope and size of their operations. Charitable givers should feel confident that these national institutions put their donations to good use."*

CI also earned an "A" efficiency rating from the American Institute of Philanthropy for the 11th year in a row, with 84 percent of expenses directly supporting conservation programs and just 5 percent supporting fundraising efforts.

# revenue

In FY07, CI raised more than \$176 million in revenue, a 63 percent increase over FY06 levels. These results make FY07 the second-most successful fundraising year in our 21-year history.

In addition to receiving renewal funding for programs that support our core mission, including our regional Centers for Biodiversity Conservation and our growing seascape program, we received several substantial new commitments during the year.

Notably, CI received a commitment from l'Agence Française de Développement (AFD), totaling 19.5 million Euros over five years, to support the expansion of the Critical Ecosystem Partnership Fund (CEPF), a joint initiative of CI, AFD, the Global Environment Facility, the Government of Japan, the MacArthur Foundation and the World Bank. CEPF, managed by CI's Conservation Funding Division, plays an important role in our conservation strategy by building capacity of local partners through grants to nongovernmental organizations and private sector partners for conservation efforts in Earth's biodiversity hotspots.

# expenses

Expenses totaled \$118 million in FY07, remaining relatively consistent with FY06 levels. In an effort to redirect more funding to our programmatic initiatives, CI moved its headquarters from Washington, DC to Arlington, Virginia in January. While the nonrecurring costs associated with this move resulted in a slight increase in support costs in FY07 over FY06 levels, the resulting rent savings will amount to more than \$15 million over the course of our lease.

Long understood by the scientific community as one of the most critical threats to our environment and human well-being, the detrimental effects of climate change are at last becoming recognized by governments, policymakers and leading corporations. CI's conservation approach is supporting and stimulating innovative interventions for climate change by working to maintain and restore biologically rich ecosystems, which also serves to mitigate climate change and enable species and people to adapt to its impacts.

This essential work takes place on the ground through our regional programs and Centers for Biodiversity Conservation in the Neotropics, Africa and Madagascar and the Asia Pacific. We continue to invest the majority of our funding (59 percent) in these programs, which take strategic actions to protect the places that are most important for biodiversity conservation, human well-being and climate change mitigation. Through these efforts, we conserve terrestrial, marine and freshwater ecosystems and the essential services they provide to people everywhere.

Grant making continues to be an important component of CI's conservation strategy. During FY07, CI awarded \$30 million, representing 26 percent of our budget, in grants to partners. Through our grant making, CI works to optimize conservation results, creating strategic alliances among diverse groups by harnessing synergies, capitalizing on our partners' unique capacities and eliminating inefficiencies. Much of this grant making took place through our Conservation Funding Division, while our regional and other programs also made significant awards to local groups and science partners.

The Center for Applied Biodiversity Science (CABS) continued to apply innovative technologies for monitoring land use and habitat change in biodiversity hotspots, such as introducing a logging alert system that enables rangers to track and prosecute illegal logging activity. CABS' collaboration with IUCN and NatureServe resulted in the addition of corals to the IUCN Red List of Threatened Species, the scientific communities' authoritative reference to flora and fauna facing the highest risk of extinction. This information enables government policymakers and the scientific community to develop and prioritize conservation efforts.

The Center for Conservation and Government promoted policies to governments and multilateral agencies to ensure countries with large tropical forest reserves and low deforestation rates are part of the climate solution.

The Center for Environmental Leadership in Business continued its engagement with key corporate partners to move industries toward the adoption of specific policies and practices to protect biodiversity.

## Net Assets

CI closed the year with a modest \$1.4 million unrestricted operating surplus, most of which will be added to our reserves. Unrestricted reserves are extremely important to CI, as income generated by these reserves funds our conservation programs in future years and provides us with flexible funding necessary to respond to urgent needs.

The \$59 million increase in temporarily restricted net assets resulted from the receipt of several significant multiyear pledges described above. CI closed the year with a total \$197 million in temporarily restricted net assets, which are funds earmarked for specific conservation programs to be implemented in future years.

During the year, CI received contributions totaling \$152,000 to our endowment fund, bringing the total endowment to just over \$13 million. Earnings from this endowment are used to fund environmental education and training, field programs and general operations.



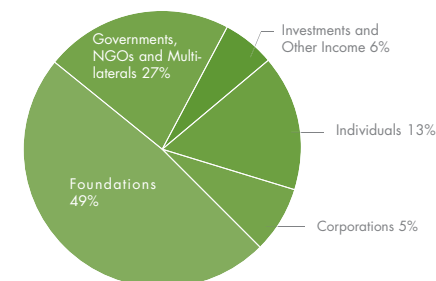


# statement of activities

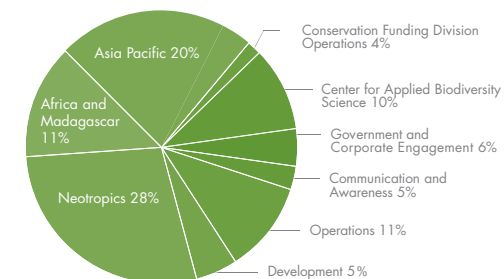
For the Fiscal Years Ending June 30, 2007 and 2006, In Thousands

|  | 2007           |                        |                        | 2006            |                  |
|--|----------------|------------------------|------------------------|-----------------|------------------|
|  | UNRESTRICTED   | TEMPORARILY RESTRICTED | PERMANENTLY RESTRICTED | TOTAL           | TOTAL            |
| <b>Revenue</b>                                       |                |                        |                        |                 |                  |
| Grants and contributions                             |                |                        |                        |                 |                  |
| Individuals  | \$7,428        | \$15,705               | \$69                   | \$23,202        | \$17,459         |
| Corporations   | 2,893          | 6,550                  | 5                      | 9,448           | 8,195            |
| Foundations  | 4,476          | 81,127                 | 78                     | 85,681          | 52,494           |
| U.S. Government                                      | -              | 7,207                  | -                      | 7,207           | 7,543            |
| Non-U.S. Government                                  | -              | 28,827                 | -                      | 28,827          | 9,282            |
| NGO/multilaterals                                    | 65             | 11,178                 | -                      | 11,243          | 6,736            |
| Investment income                                    | 3,443          | 4,733                  | -                      | 8,176           | 4,732            |
| Licensing agreements, product sales and other income | 1,197          | 1,626                  | -                      | 2,823           | 1,802            |
| Net assets released from donor restrictions          | 99,970         | (99,970)               | -                      | -               | -                |
| <b>Total Revenue</b>                                 | <b>119,472</b> | <b>56,983</b>          | <b>152</b>             | <b>176,607</b>  | <b>108,243</b>   |
| <b>Expenses</b>                                      |                |                        |                        |                 |                  |
| Program services                                     |                |                        |                        |                 |                  |
| Neotropics   | 33,240         | -                      | -                      | 33,240          | 32,585           |
| Africa and Madagascar                                | 12,577         | -                      | -                      | 12,577          | 15,913           |
| Asia Pacific   | 24,153         | -                      | -                      | 24,153          | 23,366           |
| Conservation Funding Division Operations             | 4,418          | -                      | -                      | 4,418           | 4,206            |
| Center for Applied Biodiversity Science              | 11,964         | -                      | -                      | 11,964          | 11,396           |
| Center for Environmental Leadership in Business      | 4,593          | -                      | -                      | 4,593           | 5,062            |
| Center for Conservation and Government               | 2,027          | -                      | -                      | 2,027           | 1,937            |
| Communication and Awareness                          | 5,961          | -                      | -                      | 5,961           | 3,761            |
| <b>Total program services</b>                        | <b>98,933</b>  | <b>-</b>               | <b>-</b>               | <b>98,933</b>   | <b>98,226</b>    |
| Supporting services                                  |                |                        |                        |                 |                  |
| Operations   | 13,179         | -                      | -                      | 13,179          | 11,949           |
| Development  | 5,972          | -                      | -                      | 5,972           | 5,811            |
| <b>Total supporting services</b>                     | <b>19,151</b>  | <b>-</b>               | <b>-</b>               | <b>19,151</b>   | <b>17,760</b>    |
| <b>Total Expenses</b>                                | <b>118,084</b> | <b>-</b>               | <b>-</b>               | <b>118,084</b>  | <b>115,986</b>   |
| Changes in net assets before nonoperating activity   | 1,388          | 56,983                 | 152                    | 58,523          | (7,743)          |
| Nonoperating activity                                |                |                        |                        |                 |                  |
| Gain (loss) on foreign currency translation          | -              | \$1,967                | -                      | \$1,967         | (156)            |
| <b>Changes in Net Assets</b>                         | <b>\$1,388</b> | <b>\$58,950</b>        | <b>\$152</b>           | <b>\$60,490</b> | <b>\$(7,899)</b> |
| Net assets at beginning of year                      | 13,510         | 138,473                | 12,897                 | 164,880         | 172,779          |
| Changes in net assets                                | 1,388          | 58,950                 | 152                    | 60,490          | (7,899)          |
| <b>Net Assets at End of Year</b>                     | <b>14,898</b>  | <b>197,423</b>         | <b>13,049</b>          | <b>225,370</b>  | <b>164,880</b>   |

FY 2007 Revenue of \$176.6 Million



FY 2007 Expenses of \$118.1 Million



Following is a listing of CI's Emerald Circle, a remarkable community of individuals who gave \$1,000 or more in FY07 (July 1, 2006–June 30, 2007) to protect life on Earth. We are also grateful to the many donors who have made generous contributions but wish to remain anonymous.

# donors

# individuals

Audrey Abbott  
James and Wendy Abrams  
John and Andrea Adams  
George and Joyce Albers-Schonberg  
Leonard and Donna Albert  
Gregory Alexander and Jennifer Chiu  
Peter Alexander  
Faisal Al-Hasher  
Kathleen Allaire  
Dean and Vicki Allen  
Towne Allen  
Roger C. Altman and Jurate Kazickas  
James and Aundrea Amine  
Cort Anastasio  
Kurt Andersen and Anne Kreamer  
Mickie and Gibson Anderson  
John and Linda Anderson  
Michael and Lisa Anderson  
Patricia Anderson  
Philip O. Anderson  
Daniel Andrade  
Clayton and Jane Ellen Andrews  
John and Judy Angelo  
Mark and Lynn Angelson  
Don and Peggy Aoki  
Ana Paula Araujo  
Stephen and Val Arelt  
Ery Arias-Castro  
Barry and Jo Ariko  
Anthony Arnhold  
Clarisse and Henry Arnhold  
Michele Arnhold\*  
Kenneth A. and Patricia S. August  
Patrice and Kevin Auld  
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Walt and Elizabeth Bachman  
Suzanne Badenhoop and Guy Lampard  
Nancy Badger  
Neal Baer and Gerrie Smith  
Elizabeth Ballantine and Paul Leavitt  
Hank Bannister  
Christopher and Lily Bargmann  
Jana Bartlit  
John and Barbara Bartman  
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For more than a decade, CI's special events have provided a personal way for us to meet new individual and corporate supporters and have raised nearly \$15 million for global conservation. Our dedicated dinner committee members serve as CI ambassadors in their communities, spreading awareness about environmental challenges and our bold strategy to overcome them.

In FY 2007, CI held five major fundraising dinners. Thanks to the generous support and tireless efforts of our committed volunteers, these events netted nearly \$4 million and showcased our work to more than 2,000 people. It is our pleasure to recognize these individuals.



Clockwise from left:

Luisa Knapp, Ashley McDermott and Mary Kathryn Navab at CI's 10th annual New York event

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Jim and Paula Crown, chairs of the 2007 Chicago dinner

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Mrs. Mary Gallo (left) and friends in San Francisco

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New York, New York

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Seattle, Washington

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Chicago, Illinois

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List as of April 2008



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Vice President, Rapid Assessment  
Program, Center for Applied Biodiversity  
Science

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**Mohamed Bakarr, Ph.D.**  
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Science

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Senior Vice President, Strategic  
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Vice President, Development, Resources

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Executive Vice President, Programs  
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**Roger McManus**  
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Global Conservation Fund and Verde  
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Leadership in Business

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Indigenous and Traditional Peoples  
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Vice President, Digital Marketing,  
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Executive Director, Suriname

**Lu Zhi, Ph.D.**  
Country Director, China

List as of February 2008







At CI, our passion for conservation extends beyond our work in the field. We incorporate best practices and a respect for the environment into all aspects of our work. In fact, we practice what we preach to our partners in the business community: Sustainability starts at home.

workplace  
**sustainability**

Our GreeningCI program was established in 2005 to measure, monitor and improve the environmental sustainability of our headquarters operations, helping to ensure that the support structure for our conservation organization reflects our mission and organizational values. GreeningCI works to ensure that we do not forget the everyday actions we can all take to decrease our environmental footprint.

# over the program's

three years of operation, we have become a leaner, greener operation, achieving cuts in paper consumption, air travel, energy consumption and other measurable impacts.

In 2007, GreeningCI was invited to join the headquarters relocation project team to ensure that we integrated green building principles throughout the process. We were rewarded with the U.S. Green Building Council's Leadership for Energy and Environmental Design for Commercial Interiors award at a silver level. Choices we made for our new headquarters further integrated sustainability into our physical space and provided a greener structure around which to continue to build the program.

In 2007, we marked the second year that CI measured and addressed our carbon footprint. The result? An investment to jump-start a conservation forestry project in the Sierra Madre Corridor in the Philippines that combines reforestation, agroforestry and biomass energy development.

Look for a paperless copy of CI's 2007 Footprint Report on our Web site: [www.conservation.org](http://www.conservation.org).



# join us

CI is protecting life on Earth every day, for people and species everywhere. We invite you to join us. Visit our Web site at [www.conservation.org](http://www.conservation.org) and click on "Act" to sign up for our eNewsletter and take action to help conserve our planet. You can also make a donation to CI. Every gift counts.

Go to [www.conservation.org/give](http://www.conservation.org/give) or contact us at:

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# our mission

CI believes that the Earth's natural heritage must be maintained if future generations are to thrive spiritually, culturally and economically. Our mission is to conserve the Earth's living heritage—our global biodiversity—and to demonstrate that human societies are able to live harmoniously with nature.



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