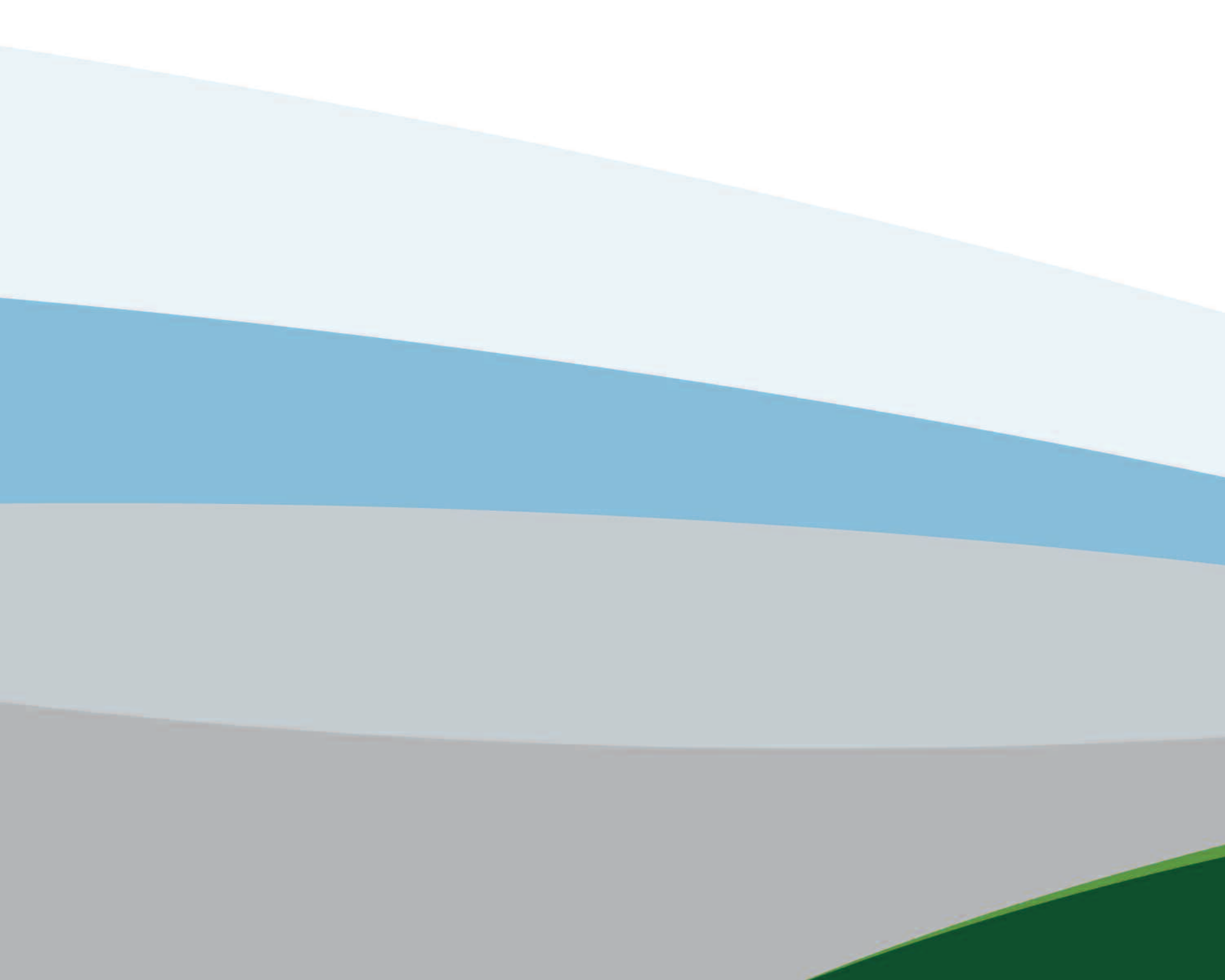




ANNUAL REPORT 2006



20/20 VISION FOR THE FUTURE



**CONSERVATION**  
INTERNATIONAL

# 20/20 vision for the



# future



## **Conservation International is celebrating its twentieth anniversary.**

This year's annual report is dedicated to looking at what we have accomplished and what sets us apart as a pioneering organization. It is clear that none of our achievements would have been possible without our supporters, our partners, and a bold spirit that has infused this organization since its birth.

When we founded CI in 1987, we were a handful of passionate individuals bound by a fierce conviction to pursue global conservation on a scale never before achieved.

Today, with nearly 1,000 employees working in more than 44 countries, CI remains committed to a unique mission that blends world-class science, innovative economics, and the steadfast belief that human societies can live harmoniously with nature.

In the short span of twenty years and in concert with our partners, we have safeguarded nearly 500 million acres of critical wild lands and ocean seascapes, creating huge swaths of protected areas large enough to be seen from space.

This report is dedicated to our first two decades, to the people, the places, and the issues that have shaped Conservation International. Although it by no means covers all that we have done, it represents the foundation for our work ahead—continuing to ensure the health and diversity of life on Earth for generations to come.

## The Road Ahead

While we are proud of the successes you will read about throughout this report, we know that together we can—and we must—do more.

A first step is to recognize this fundamental truth: All people and all societies depend on the Earth's natural bounty for survival. Whether you call it biodiversity or creation, the sum of life on our planet gives us the fresh water, clean air, food, medicines, productive soils, pollinators and other sustenance we need.

We must understand that the Earth is under increasing pressure because of us. Human behaviors that cause habitat destruction and over-consumption of resources stand as tall reminders that we are a long way from living and embracing a sustainable, "do no harm" ethic that cherishes this wondrous planet.

Tallest among these reminders is climate change. As we continue to make the inroads into protecting critical habitats on land and in the ocean, climate change has the power to undo all that we have accomplished. Today, CI has a long-term strategic plan to address the impacts of climate change. For example, much of our scientific time and talent is dedicated to monitoring the world's tropical rain forests, of which less than 50 percent remain. Clearing of these forests accounts for as much as 25 percent of the total carbon emissions—twice as much carbon as all of the world's cars and trucks. Because these forests and their soils are among the Earth's largest repositories of carbon, our efforts to protect them are crucial to climate regulation for the entire planet. We have established a robust carbon-offset program which empowers both companies and individuals to reduce their carbon footprint by investing in projects that protect forests and support communities. In 2006 alone, CI and partners protected 9 million acres of critical landscapes.

Earth's oceans are also feeling the effects of human activities. High-tech trawlers are strip-mining marine life and destroying delicate habitats with far reaching consequences. More than 90 percent of large predatory fish have disappeared, including cod, swordfish, tuna, shark, marlin and others. Climate change is playing an exacerbating role, causing sea-level rise, warming waters, altered ocean chemistry, and sizable changes to polar ice caps. CI has an ambitious plan to establish 20 new marine protected areas and to implement conservation management plans in five seascapes, protecting several of the world's most at-risk marine areas.

CI continues to be a world leader in helping businesses embrace sustainable practices across a broad range of industries and environmental issues. This year, CI forged a landmark partnership with Wal-Mart that is revolutionizing the market, as 60,000 global vendors use their ingenuity to reach new "green" benchmarks set by this industry leader. Today, throughout the business world, this new environmental thinking is entering business planning at the highest levels.

And in China, we are working closely with the government to explore and implement conservation-sensitive planning and development alternatives to mitigate the effects of their unprecedented and exponential economic growth. In addition to growing efforts to control carbon emissions, CI and China are working together to address many environmental threats, including a critical shortage of fresh water in a country where 70 percent of rivers are polluted and water tables have fallen by as much as 10 feet a year. Our goal is to help China meet key sustainability benchmarks and show the world that economic expansion does not have to come at the expense of a healthy Earth.

Core to CI's beliefs is the idea that each of us can make a difference. Every person, business, and government can and must act in the best interest of their environment. Adopting a sustainable ethic across every sector of society—one that cherishes our Earth and all it provides—is central to changing our behavior and affecting lasting progress.

We believe there is still time to lessen the overall impact of climate change and to address other critical conservation issues. And we have a plan.

Our Future for Life Campaign is an unprecedented global conservation initiative to address climate change and secure threatened species, habitats, landscapes, and seascapes while making conservation a priority for people everywhere. In the spirit of our founding, it is a vision for conservation on a scale never before achieved. With your help, we have every confidence we can reach these goals.

We are immensely grateful to our many partners and supporters for what we have achieved in the past 20 years. Our experience gives us a clear vision for the future—one that ensures a vibrant, abundant Earth for generations to come.

**Please join us in this vital effort.**

Sincerely,



**Peter A. Seligmann**  
CEO and Chairman



**Russell A. Mittermeier**  
President





# CI greatly expands the science of biodiversity conservation

CI has demonstrated that world-class science is fundamental to successful global-scale conservation. By using science to set strategic priorities within biodiversity hotspots, high-biodiversity wilderness areas, and key marine regions, we have focused resources and achieved goals at an unprecedented scale, discovering hundreds of species and saving multitudes of plants and animals from extinction in many of the world's highest priority regions.





# pioneering



**1987**

## **Conducting First Debt-for-Nature Swap**

CI conducts the first-ever debt swap with the government of Bolivia, which agrees to put \$600,000 toward conservation in exchange for debt relief.



## 1989 Prioritizing Hotspots

We prioritize our work in places that are most threatened and most remarkable. Biodiversity Hotspots and High Biodiversity Wilderness Areas solidify our foundation.



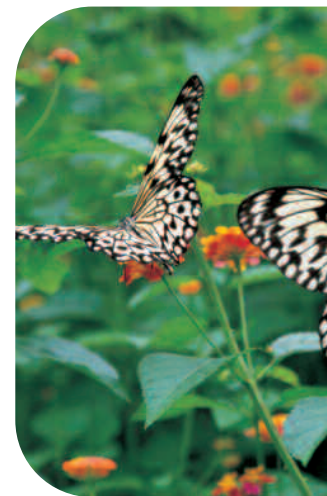
## 1989 Crossing National Boundaries

CI helps link conservation efforts across national borders. Our projects in La Amistad, on the Costa Rica–Panama border, and in Selva Maya, on the Guatemala–Mexico–Belize border, are the first of many peace parks.



## 1990 Rapidly Assessing Biodiversity

Decisions about little-known regions require quick and accurate information. CI's Rapid Assessment Program, first launched in Bolivia's Alto Madidi region, enables scientists to fill the void.





# CI pioneers innovative financial mechanisms

Our steadfast belief is that economic opportunity and good stewardship of the Earth are at the core of successful conservation; this belief has paved the way for CI to create a variety of innovative funding tools.

These include debt-for-nature swaps, conservation trust funds, carbon offsets with biodiversity benefits, the first global funding mechanism for the creation of new protected areas (Global Conservation Fund), the Critical Ecosystem Partnership Fund, and Verde Ventures, among others.



**1996**

## **Partnering with Indigenous Peoples**

CI is the first organization to develop a policy statement on working with indigenous people. Our long-standing friendship and partnership with Brazil's Kayapó group exemplifies how that policy has been successfully put into practice, as the tribe vigorously safeguards more than 11 million hectares of largely intact tropical rain forest in an area otherwise devastated by agricultural development and logging.



**1997**

## **Weaving Sustainable Conservation and Social Development**

CI launches the Healthy Communities Initiative (HCI) with support from the Mulago Foundation. Emphasizing the link between environmental quality and quality of life, HCI ensures that social development priorities such as health, indigenous cultural identity, and other local needs are integrated into CI's work. HCI evolves into the Conservation Stewards Program, continuing to partner with local communities to develop sustainable conservation solutions.

**1998**

## **Creating New Enterprise Approaches**

CI joins with Starbucks to show that a simple cup of coffee can be a powerful conservation tool, helping farmers in some ecologically rich areas grow environmentally sensitive crops. To date, Starbucks has purchased more than 8 million pounds of Conservation Coffee™ from these farmers.



**1999**

## **Elevating Our Science**

CI science is elevated to a pre-eminent level. A \$35-million grant from the Gordon and Betty Moore Foundation enables us to create our Center for Applied Biodiversity Science.

# visionary



# CI protects nearly 200 million hectares of high priority areas

The magnitude of this accomplishment can be seen from space. By creating inclusive partnerships with governments, corporations, and local communities, we have been able to protect biodiversity on land and in the seas at an enormous scale.

CI's innovative approach has supported the successful creation of peace parks, reserves, and other powerful, enduring conservation management regimes.





# creative



## **1999 Creating the Biological Corridors Concept**

CI leads an effort to piece together the puzzle, linking protected areas to create entire corridors of conservation. We begin by identifying seven mega-corridors in Brazil, five in the Amazon and two in the Atlantic Forest.

## **1999 Transforming Conservation Funding**

The Tropical Wilderness Protection Fund grew out of our efforts to create the Central Suriname Nature Reserve in 1999 and was aimed at creating new parks and reserves in high priority areas not yet set aside for protection. In 2001, it evolved into the Global Conservation Fund, with a \$100-million commitment from the Gordon and Betty Moore Foundation. Over the past five years, it has done more than any other instrument of its kind to influence the creation of new protected areas in the biodiversity hotspots and high-biodiversity wilderness areas, resulting in the protection of over 500 million acres of land and sea.

## 2000 Engaging the Private Sector

The establishment of CI's Center for Environmental Leadership in Business builds on CI's early understanding that private sector leaders are some of our most invaluable partners. The Center opens thanks to a \$25-million, five-year grant from Ford Motor Company.



## 2000 Funding Civil Society Groups

The World Bank, the Global Environment Facility, the MacArthur Foundation, the Japanese government, and CI launch the Critical Ecosystem Partnership Fund, an innovative financing mechanism to support civil society organizations in biodiversity hotspots.

## 2001 Monitoring Biodiversity

We spearhead the first global system to monitor biodiversity conditions over time. Field stations within CI's Tropical Ecology, Assessment, and Monitoring Network provide an early warning system on the status of the Earth's living heritage.



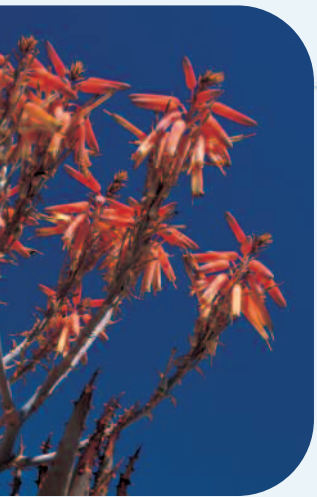
# CI promotes partnerships with indigenous communities around the world

Demonstrating that indigenous people and biodiversity conservation can be powerful allies, CI produced the first policy statement on indigenous peoples by any conservation organization, implemented the first major program with indigenous groups, and elected the first indigenous representative to our Board of Directors.



## **2001** **Investing in Small Business**

The Verde Ventures Fund is created to invest in small businesses that strive to conserve biodiversity. Through Verde Ventures, CI recognizes the important role of employing people worldwide to preserve local natural resources for future generations.



## **2001** **Giving on a Massive Scale**

A \$261-million gift from the Gordon and Betty Moore Foundation single-handedly revamps the scale and impact of CI's work. The largest grant of its kind in the history of conservation funds CI's Global Conservation Fund and the Tropical Ecology, Assessment, and Monitoring Network, and supports four major Centers for Biodiversity Conservation in the Tropical Andes, Brazil/Guianas, Melanesia, and Madagascar.

# innovative



## **2001 Mobilizing Alliances**

A strong network of global alliances, rigorous science, and financial flexibility raise international biodiversity conservation to a level never before attainable. Whether in New Guinea's remote forests or Brazil's densely populated east coast, multifaceted alliances are necessary to stop the threats to biodiversity posed by misguided economic policies, predatory logging, and poverty-induced slash-and-burn farming. CI establishes the initial Centers for Biodiversity Conservation in key regions of biological importance to support such alliances.



# CI sets the standard for partnering with businesses

CI is renowned for its leadership and expertise in partnering with global businesses. We have redefined how conservation organizations work with major corporations, enlisted them as equal partners, and worked with them to implement environmentally friendly and sustainable practices.

We have had the very good fortune to help shape green thinking for the good of both the Earth and business inside some of the world's most influential companies, including Wal-Mart, Starbucks, McDonald's, Bank of America, Gap, and many others.





# passionate



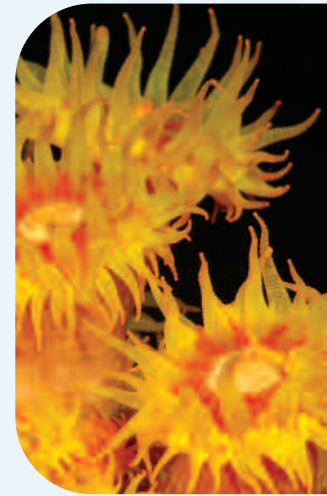
**2002**

## **Generating Government Commitment**

CI creates a Center for Conservation and Government to promote innovative solutions that enable governments to take the actions needed to conserve biodiversity, including devising new approaches to priority conservation areas, building diverse and powerful coalitions, and engaging and educating political leaders. As part of this new center, CI is instrumental in the creation of the International Conservation Caucus within the U.S. House of Representatives and later the International Conservation Caucus Foundation to support the activities of the Caucus.

## 2003 Influencing Madagascar Policy

Madagascar President Marc Ravalomanana commits to tripling his country's protected area coverage over five years. The Global Conservation Fund provides the first \$1 million to jumpstart his vision, while CI continues its relentless efforts to conserve one of the world's highest priority biodiversity hotspots.



## 2004 Saving Seascapes

CI becomes the first organization to tackle marine conservation on a massive scale, putting the notion of seascapes into practice with a three-year, \$21-million grant from the Walton Family Foundation. The grant allows us to influence ocean governance and to improve marine management in the Eastern Tropical Pacific, the Sulu-Sulawesi Sea, and Raja Ampat in Papua.

## 2003 Curbing Climate Change

More than 20 percent of carbon emissions that lead to global warming are the result of deforestation. Madagascar President Marc Ravalomanana and CI announce the Makira Forest project to address this issue. Now safe from deforestation, Makira will stop more than 8 million tons of CO<sub>2</sub> from entering the atmosphere over 30 years. In addition, foreign investors can offset their emissions by investing in this long-term project.

civil society support

# CI promotes the creation of and strengthens the capacity of more than 1,000 civil society organizations worldwide

CI knows that no one organization can solve all the challenges that face the Earth. Our commitment to other NGO partners has enabled us to exponentially broaden and deepen our conservation efforts for the good of the planet.

CI has provided more than \$100 million in funding to partners in the past five years alone.



## 2005 Spotlighting Marine Science

A new arm of CI's Center for Applied Biodiversity Science emerges with exclusive focus on the planet's oceans. The Marine Management Area Science program stems from a \$12-million grant from the Gordon and Betty Moore Foundation, allowing us to study marine species and their ecosystems in the face of marine pollution and plummeting global fish populations.



## 2005 Collaborating with Wal-Mart

We join forces with one of the largest corporations in the world. The collaboration with Wal-Mart alters the way businesses view their environmental impact, setting new standards for corporate behavior.

# dedicated



## **2006** **Piecing Together the Amazon**

Brazil's Pará state announces seven new protected areas that cover an area roughly the size of Illinois. It is a major stride in an ongoing effort to create a network of protected areas in northeastern Amazonia—the part of the world where rain forests are most likely to survive in a wilderness state.



# CI catalyzes a global conservation ethic

CI is leading the world in a clarion call to establish a global conservation ethic that every person can embrace.

Ensuring that we will leave our children an Earth that offers fresh water, clean air, natural resources, and abundant beauty is a transcendent idea that unites us all, regardless of where we call home.

Achieving this global level of responsibility will require a fundamental shift in our thinking, our behavior, and our policies. Nothing less than the future of our planet is at stake.

After 20 years of hard work and dedication, CI remains committed to leading this cause.





# leadership



**2006**

## **Engaging European Partners**

With France's Agence Française de Développement (AFD), CI develops an impressive portfolio of joint activities in Africa, the South-Pacific, and Asia. AFD becomes the newest formal partner of the Critical Ecosystem Partnership Fund. Kreditanstalt für Wiederaufbau (Germany's development bank) signs an agreement to join as well, demonstrating that a leading European nation recognizes CI as a credible partner that combines science, partnerships, and integration of human well-being in the overall conservation strategy.

## 2006 Discovering New Species

From a dwarf marmoset in the early 1990s to a “walking shark” in 2006, CI’s conservation research has discovered numerous species never before known to science. These newly discovered species have helped guide decisionmakers to prioritize conservation in some of the most critical habitats in the world.



## 2006 Engaging Leaders

CI’s mission in the Philippines reaches the country’s highest office when President Gloria Macapagal-Arroyo signs an executive order pledging government support for biodiversity conservation. CI-Philippines Country Director Romeo Trono is instrumental in crafting the order’s language and joins Arroyo at Verde Island as she calls on her government to better protect the Sulu-Sulawesi Seascape and to require a stricter process for assessing the environmental impact of development.

# financials



CI wishes to extend its deepest gratitude to our donors for their continued support and generosity during FY06. Your support enabled us to continue important ongoing projects, as well as respond to new challenges and begin new initiatives.

## Revenue

**During FY06, CI raised more than \$108 million in revenue**, representing a 16 percent increase over FY05 levels. This represents the third year of steady growth since FY03.

Individuals and foundations continue to provide approximately 65 percent of our support. Support from U.S. and foreign governments, as well as multinational agencies, has increased as CI's Center for Conservation and Government continues to engage these key stakeholders in our conservation strategies. In addition, corporate revenue increased by almost 20 percent over the previous year. Although corporate support represents a modest percentage of total revenue, the resulting relationships we have cultivated have raised awareness and changed our corporate partners' impact on global conservation in positive ways.

## Expenses

**CI has come a long way since its inception in 1987**, when it operated out of the basement of a D.C. townhouse on a shoestring budget. CI's annual expenditures have grown from \$34 million in FY00 to \$116 million in FY06, as its core strategies gain the support of our donor community. These strategies include providing sound scientific research to set priorities and to develop effective tools to achieve conservation goals, incorporating human welfare into our conservation approach, and engaging key partners to build local capacity and sustainable conservation strategies.

This year, 84.2 percent of expenses went directly to conservation programs and just 5 percent went to fundraising, earning us an "A" efficiency rating from the American Institute of Philanthropy for the tenth consecutive year.

As the Conservation Funding Division's Critical Ecosystem Partnership Fund (CEPF) neared completion of its first phase of investment, CI's support of external grants decreased from \$40 million in FY05 to \$33 million in FY06. New and existing CEPF donor partners are currently finalizing agreements to support an expansion of the program.

CI directed additional resources toward its Center for Applied Biodiversity Science (CABS), which continues a global species assessment that will be used by CI and its partners to target conservation efforts where they are needed most. Along with increased outlays in the Indigenous Peoples Initiative and Ecosystem Services, CABS programs have seen a 40 percent increase in expenditures over the past year.

Our Center for Environmental Leadership in Business (CELB) also engaged in several key initiatives to foster corporate responsibility and stewardship for the environment. These efforts included launching a partnership with one of the world's largest agribusiness companies to minimize the impact of agriculture on biodiversity hotspots and working with Wal-Mart, an important supporter of CI, to minimize the "environmental footprint" of their stores, warehouses, and distribution network. These and other important initiatives resulted in a 30 percent increase in CELB's spending over the past year.

CABS, CELB, the Regional Program Division, and the Conservation Funding Division also focused additional resources on CI's marine program during FY06. This increased investment helped promote the creation of important new protected marine areas, provided scientific data on the effects of global warming in the marine environment, and resulted in the discovery of a "walking shark" in Indonesia, among other achievements.

## Net Assets

**CI closed the year with a modest \$1-million unrestricted operating surplus**, most of which will be added to our reserves. Income received from these reserves will fund our conservation programs in future years.

The slight \$9-million decrease in temporarily restricted net assets was due primarily to the spending down of the large multi-year grant from the Gordon and Betty Moore Foundation. This decrease has slowed in recent years as CI's donor base has expanded and CI has secured additional funding to sustain a higher level of programmatic activity. CI closed the year with a total of \$138 million in temporarily restricted net assets, which are funds earmarked for specific conservation programs to be implemented in future years.

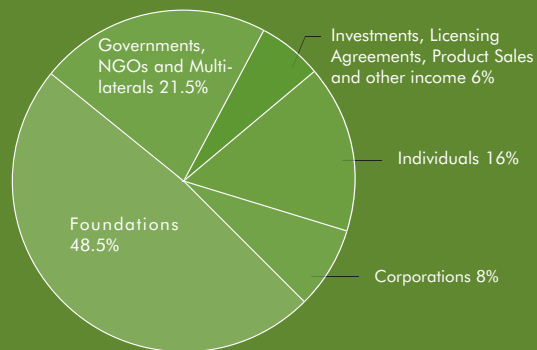
During the year, CI received contributions totaling \$52,000 to its endowment fund, bringing the total endowment to almost \$13 million.

# Statement of Activities

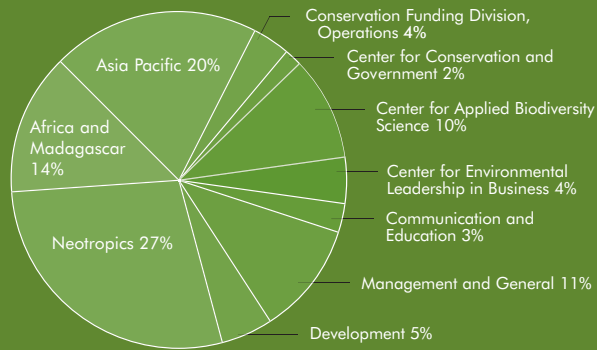
For the Fiscal Years Ending June 30, 2006,  
and 2005, in Thousands

	2006			Total	2005
	Unrestricted	Temporarily Restricted	Permanently Restricted		Total
<b>REVENUE</b>					
Grants and contributions					
Individuals and Board	\$4,908	\$12,551	\$-	\$17,459	\$12,347
Corporations	1,926	6,269	-	8,195	6,892
Foundations	6,864	45,578	52	52,494	43,672
U.S. Government	-	7,543	-	7,543	6,441
Non-U.S. Government	-	9,282	-	9,282	8,700
NGO/multilaterals	-	6,736	-	6,736	9,993
Investment income	1,756	2,976	-	4,732	3,977
Licensing agreements, product sales, and other income	792	1,010	-	1,802	1,035
Net assets released from donor restrictions	100,777	100,777	-	-	-
<b>Total revenue</b>	<b>117,023</b>	<b>(8,832)</b>	<b>52</b>	<b>108,243</b>	<b>93,057</b>
<b>EXPENSES</b>					
Program services					
Neotropics	32,585	-	-	32,585	30,433
Africa and Madagascar	15,913	-	-	15,913	21,766
Asia Pacific	23,366	-	-	23,366	23,213
Conservation Funding Division, Operations	4,206	-	-	4,206	3,943
Center for Applied Biodiversity Science	11,360	-	-	11,360	8,102
Center for Environmental Leadership in Business	5,062	-	-	5,062	3,905
Center for Conservation and Government	1,937	-	-	1,937	2,041
Communication and Education	3,219	-	-	3,219	3,902
<b>Total program services</b>	<b>97,648</b>	<b>-</b>	<b>-</b>	<b>97,648</b>	<b>97,305</b>
<b>SUPPORTING SERVICES</b>					
Operations	12,527	-	-	12,527	11,966
Development	5,811	-	-	5,811	5,281
Total supporting services	18,338	-	-	18,338	17,247
<b>Total expenses</b>	<b>115,986</b>	<b>-</b>	<b>-</b>	<b>115,986</b>	<b>114,552</b>
Changes in net assets before nonoperating activity	1,037	(8,832)	52	(7,743)	(21,495)
Nonoperating activity					
Gain (loss) on translation of affiliate and field office net assets	-	(156)	-	(156)	25
<b>Changes in net assets</b>	<b>\$1,037</b>	<b>\$(8,988)</b>	<b>\$52</b>	<b>\$(7,899)</b>	<b>\$(21,470)</b>
Net assets at beginning of FY05	12,473	147,461	12,845	172,779	194,249
Changes in net assets	1,037	(8,988)	52	(7,899)	(21,470)
<b>Net assets at the end of FY05</b>	<b>13,510</b>	<b>138,473</b>	<b>12,897</b>	<b>164,880</b>	<b>172,779</b>

### FY06 Revenue of 108.2 Million



### FY06 Total Expenses of 115.9 Million



# ists



## Individual Donors

Following is a listing of CI's Emerald Circle, a remarkable community of individuals who gave \$1,000 or more in FY06 (July 1, 2005–June 30, 2006) to protect life on Earth. We are also grateful to the many donors who have made generous contributions but wish to remain anonymous.



Audrey Abbott  
Jacob and Ruth Anne Abraham  
Linda and Magid Abraham  
John and Andrea Adams  
Dirk Aguilar  
George and Joyce Albers-Schonberg  
Robert and Trudy Albrecht  
Adam and Rachel Albright  
Gregory Alexander and Jennifer Chiu  
Dan Algrant and Elise Pettus  
Kathleen Allaire  
Dean and Vicki Allen  
Herbert A. Allen  
Herbert Allen, III  
Towne Allen  
Patricia Alper-Cohn and David Cohn  
Jed Alpert  
Roger C. Altman and Jurate Kazickas  
Lucy Anda  
Kurt Andersen and Anne Kreamer  
Carol Anderson  
John and Linda Anderson  
Michael and Lisa Anderson  
Patricia Anderson  
Philip O. Anderson  
Rowena Archibald  
Barry and Jo Ariko  
Anthony Arnhold  
Clarisse and Henry Arnhold  
Michele Arnhold  
Patrice and Kevin Auld  
Harry and Pauline+ Austin  
Walt and Elizabeth Bachman  
John and Julia Badham  
Meredith Baer  
Leslie Barcus  
Michael and Joyce Barish  
John and Barbara Bartman  
Julien Basch  
Sheldon Baskin and Judy Wise  
Barbara Bauer  
Martin Bauer  
Francesca Beale  
Veronica and Anson H. Beard  
Diana and Richard Beattie  
Mark and Pam Beaudoin  
Leland and Marlita Bellot  
Daphne Beneke  
Jessica and Jim Benjamin  
Bill and Margaret Bennett  
Andy and Louise Bergman  
Jim and Ria Berkus  
Barry Bernardi  
Robin Bernardi

Laurie Bernhard  
Tom and Andi Bernstein  
Charles J. Betlach  
Eleanor and Mark Bierbower  
Dan E. Binkley, Ph.D.  
Kim and Brent Bishop  
John Blake  
John+ and Jean Blake  
Simon Blake-Wilson  
Carol Blaney and John Sun  
Paul W. Blavin  
Eleanor Blomberg  
Peter Boerma  
David Bohnett and Tom Gregory  
Mary and David Boies  
Libby Borden  
Edward and Sheila Borella  
Pieter Borkent  
Barbara Bosson  
Courtney Bourns  
Lisa Bowen  
Ian and Hannah Bowles  
David Bradley and  
Melanie Gregurina  
J. Lee Braly  
Katrina and Carter Brandon  
Jonathan Brandt  
Mark and Ronda Breier  
Steven Brenneis  
Cynthia and Steven Brill  
Elena Brineman  
Mrs. Walter F. Brissenden  
Skip Brittenham and Heather Thomas  
Brittenham  
Elaine Broadhead  
Carolyn and Kenneth Brody  
Meredith and Tom Brokaw  
Elizabeth Bromley  
Mrs. W. L. Lyons Brown  
Barbara Brown  
Richard Pelman and Sally Browning  
Kenneth and Noreen Buckfire  
Frederick and Jane Buckner  
Timothy Budell  
Albert and Patricia Buehler  
Patricia Burke and Fergus Sloan  
Clifford Burnstein and Sabra Turnbull  
Kraig Butrum and David Stewart  
Tom Byers and Michele Mandell  
Louis and Muffie Cabot  
Barbara Cahill  
Kevin and Patty Callaghan  
Wendy and G. Steven Carballo  
Marcy Carsey

Christopher Carter  
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Jessica and Henry Catto  
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Jerry and Simone Chazen  
Cory Chew  
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William and Patricia de Recot  
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Charles and Julie de Vaulx  
Dorothy Deane Miles  
Chris Diehl and Saskia Schott  
Barry Diller

Mary and Robert Dodge  
Edward and Lynn Dolnick  
Strachan Donnelley  
William Donnelly  
Anne Dow+  
Hebe Dowling  
Mr. and Mrs. William Draper  
Wilson E. and Angeleke Durham  
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Walter and Vera Eberstadt  
Joel and Anne Ehrenkranz  
Gail and Richard Elden  
Robert and Dana Emery  
Gerald and Sandra Eskin  
Robert and Mary Estrin  
Charles and Chase Ewald  
J. Pepe and Emilia Fanjul  
Clotilde and Vince Farrell, Jr.  
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CI is grateful to the volunteer leaders and distinguished speakers who have helped our Special Events Program raise more than \$3 million for conservation through four gala dinners in FY06.

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American Conservation Association, Inc.  
Amgen Foundation  
Kristin L. Anderson Charitable Foundation  
Tracy E. Anderson Charitable Foundation  
Andrews McMeel Universal Foundation  
Apex Foundation  
Arnhold Foundation  
The Auld Foundation  
Harry G. and Pauline M. Austin  
Foundation  
Walt and Elizabeth Bachman Fund of  
The Minneapolis Foundation  
Barish Family Foundation  
The Cecile & Fred Bartman Foundation  
The Bear Gulch Foundation  
Beneficia Foundation  
Tom and Andi Bernstein Fund of  
the Jewish Communal Fund  
Blaney-Sun Family Gift Fund  
The Blue Dot Foundation  
Blue Moon Fund, Inc.  
The David Bohnett Foundation  
The Boston Foundation  
Carolyn & Kenneth D. Brody  
Foundation, Inc.  
Brokaw Family Foundation  
The Bromley Charitable Trust  
Patricia and Albert C. Buehler, Jr.  
Foundation  
Virginia Wellington Cabot Foundation  
Cape Branch Foundation  
The Capital Group Companies  
Charitable Foundation  
Carsey Family Foundation  
Harold K. L. Castle Foundation  
Catto Charitable Foundation  
The Cedars Foundation, Inc.  
Centennial Foundation  
Charities Aid Foundation  
The Chazen Foundation  
The Chicago Community Trust  
Citigroup Foundation  
Steven A. and Alexandra M. Cohen  
Foundation, Inc.

Simon & Eve Colin Foundation, Inc.  
The Columbus Foundation, Inc.  
The Community Foundation  
Community Foundation for Greater  
Buffalo  
Community Foundation of Collier County  
Community Foundation of Jackson Hole  
Leon and Toby Cooperman Foundation  
Ravenel B. Curry, III Foundation  
D & DF Foundation  
Dancing Star Foundation  
The Darwin Foundation  
David Family Foundation  
Nathan and Violet David Foundation  
Davies/Weeden Fund  
Deane Fund of The Community  
Foundation  
The Michael & Susan Dell Foundation  
Dewoskin/Roskin Foundation  
The Diller-Von Furstenberg Family  
Foundation  
Disney Wildlife Conservation Fund  
The Strachan & Vivian Donnelley  
Foundation  
The Anne R. Dow Family Foundation Inc.  
The Eberstadt-Kuffner Fund, Inc.  
Ehrenkranz Family Foundation  
EMWIGA Foundation  
The Erdman Family Foundation  
The Armand G. Erpf Fund  
Eskin Family Foundation  
Feldman Frater Family Foundation, Inc.  
The Lawrence Flinn, Jr. Charitable Trust  
Flora Family Foundation  
Fondation Ensemble  
Foundation for the Carolinas  
Ann & Thomas L. Friedman  
Charitable Fund  
Fundación Biodiversidad  
The GAEA Foundation  
The David E. Gallo Foundation  
Helen M. Galvin Charitable Trust  
Gannett Foundation, Inc.  
The David Geffen Foundation  
Michael E. Gellert Trust  
Bernard F. and Alva B. Gimbel  
Foundation, Inc.  
Herbert & Kitty Glantz Charitable  
Foundation  
Glaser Progress Foundation  
Global Environment Project Institute

The Goldman Environmental Foundation  
Joyce and Irving Goldman Family  
Foundation  
Lisa and Douglas Goldman Fund  
The Richard and Rhoda Goldman Fund  
The Goldring Family Foundation  
The Griffin Family Trust  
The Griffith Family Foundation  
Gruber Family Foundation  
The Grubman Compton Foundation  
Iara Lee & George Gund, III Foundation  
The Marc Haas Foundation  
Joseph and Sally Handleman Charitable  
Foundation Trust  
The Irving Harris Foundation  
Hecht-Levi Foundation, Inc.  
J. Heller Charitable Unitrust  
The Henry Foundation  
The Edward E. Hills Fund  
Thomas D. Hormel Trust  
The Hornthal Family Foundation  
Hosford Family Foundation  
Huffy Foundation  
I & G Charitable Foundation  
International Community Foundation  
International Elephant Foundation  
International Rhino Foundation  
Dirk and Charlene Kabcenell Foundation  
The Marilyn and Jeffrey Katzenberg  
Foundation  
Henry and Elaine Kaufman  
Foundation, Inc.  
The Kingfisher Fund of the Tides  
Foundation  
Steven and Michele Kirsch Foundation  
The Kneisel Foundation  
The Kraft Fund of the New York  
Community Trust  
Lakeside Foundation  
Abe and Frances Lastfogel Foundation  
The Leonard and Evelyn Lauder  
Foundation  
Lear Family Foundation  
Ledder Family Charitable Trust  
Diane A. Ledder Charitable Trust  
Live Oak Foundation  
Living Springs Foundation  
The LJCPJE Foundation  
Lowitz Foundation  
The John D. and Catherine T. MacArthur  
Foundation

The Mai Family Foundation  
The Milton & Tamar Maltz Family  
Foundation Inc.  
Marisla Foundation  
Margot Marsh Biodiversity Foundation  
MCJ Foundation  
Metropolitan Philanthropic Fund, Inc.  
Milton Meyer Foundation  
The Robert and Bethany Millard  
Charitable Foundation  
The Miller Family Endowment  
Ruth Miller/Aaron and Lindsay Miller  
Philanthropic Fund  
Stanley R. Miller Foundation  
The Mitzvah Foundation  
ML Gracias Family Foundation  
Moccasin Lake Foundation  
The Leo Model Foundation  
The Moore Charitable Foundation  
Moore Family Foundation  
Gordon and Betty Moore Foundation  
John & Cherie Morris Family Foundation  
Norman M. Morris Foundation, Inc.  
Mountain View Farms  
MSST Foundation  
Mulago Foundation  
National Fish and Wildlife Foundation  
National Geographic Society  
National Philanthropic Trust  
The Daniel M. Neidich and Brooke Garber  
Foundation  
New Hampshire Charitable Foundation  
The New York Community Trust  
William C. and Gloria A. Newton Donor  
Advised Fund of The Community  
Foundation of Jackson Hole  
John D. and Alexandra C. Nichols  
Family Foundation  
The Norcliffe Foundation  
Oakdale Foundation, Inc.  
The Offield Family Foundation  
The OLB Foundation  
The David and Lucile Packard Foundation  
Paley-Kerrey Foundation  
Panaphil Foundation  
Biba and Jon Parker Foundation  
The Peixotto Trust  
Peninsula Community Foundation  
The Pittman Family Foundation  
Prairie Foundation  
The Prentice Foundation, Inc.

## Foundations (2006 Charitable Gifts)

Princeton Area Community Foundation  
The Lisa and John Pritzker Family Fund  
Pritzker Foundation  
Puget Sound Fund  
Steve Rattner & P. Maureen White  
Foundation  
The Resnick Family Foundation  
RICOH  
Nancy Morgan Ritter Living Trust  
The Jim and Linda Robinson  
Foundation, Inc.  
Benjamin J. Rosenthal Foundation  
Richard and Hinda Rosenthal Foundation  
The Robert P. Rotella Foundation  
The Safer Fund of the New York  
Community Trust  
Santa Fe Art Foundation  
The Satter Foundation  
SC Johnson Fund, Inc.  
Mary Bucksbaum Scanlan  
Family Foundation  
Schlosstein-Hartley Family Foundation  
Schultz Family Foundation  
Schwab Fund for Charitable Giving  
The Seattle Foundation  
SeaWorld Busch Gardens  
Conservation Fund  
Seeley Charitable Foundation  
The Peter Jay Sharp Foundation  
Siebel Family Charitable Foundation  
Albert & Lillian Small Foundation  
The Orin Smith Family Foundation

The Jackson E. and Evelyn G. Spears  
Foundation  
Fred Stanback Donor Advised Fund of  
Foundation for the Carolinas  
Cathrine S. Steck Foundation  
The Stephens Charitable Foundation  
Stephenson Foundation  
Judith P. Sulzberger Trust  
The Summit Foundation  
The Swift Foundation  
The San Francisco Foundation  
Thomas Fund of the Princeton Area  
Community Foundation  
The Thornton Foundation  
The Laney Thornton Foundation  
Tides Foundation  
Tobin Foundation  
Mark Torrance Foundation  
Trott Family Foundation  
Wallace Genetic Foundation  
The Walton Family Foundation, Inc.  
The Whitehead Foundation  
Wiancko Family Donor Advised Fund of  
the Community Foundation of  
Jackson Hole  
Wolfensohn Family Foundation  
The Worthington Family Foundation  
The Wunderkinder Foundation  
The Daniel M. Ziff Foundation  
The Dirk E. Ziff Foundation  
The Robert D. Ziff Foundation  
Bryan and June Zwan Foundation

## Government and Other Cooperating Organizations

### Government Institutions

Agence Française de Développement  
California Institute for Energy and  
Environment  
Commonwealth of Australia  
Corporación Autónoma Regional de los  
Valles del Sinú y del Jorge, Colombia  
Gobernación del Estado Bolívar  
Embassy of Canada in Brazil  
Embassy of Great Britain in Brazil  
Environmental Department of  
Cundinamarca, Colombia  
European Union  
Government of Japan  
Government of Madagascar  
Ministério do Meio Ambiente, Brazil  
Royal Danish Embassy  
Swiss Agency for Development  
Cooperation  
U.S. Agency for International Development  
U.S. Department of State  
U.S. Fish and Wildlife Service  
U.S. National Aeronautics and Space  
Administration  
U.S. National Oceanic and Atmospheric  
Administration

### Multilateral Institutions

Global Environment Facility  
Inter-American Development Bank  
International Finance Corporation  
International Tropical Timber Organization  
Multilateral Investment Fund  
(of the IDB Group)  
United Nations Development Programme  
United Nations Educational, Scientific, and  
Cultural Organization  
United Nations Environment Programme  
World Bank

### Other Organizations

Virginia Polytechnic Institute and State  
University

# Senior Leadership Team

## Executives

### Peter A. Seligmann

Chairman of the Board & Chief Executive Officer

### Russell A. Mittermeier, Ph.D.

President

### Gustavo Fonseca, Ph.D.

Chief Conservation & Science Officer

### Niels Crone

Chief Operations Officer

## Headquarters Leadership

### Keith Alger, Ph.D.

Vice President, Human Dimensions, CABS

### Leeanne Alonso, Ph.D.

Vice President, Field Assessment, Research, & Monitoring

### Sandy Andelman, Ph.D.

Vice President, TEAM Initiative

### Bruce Beehler, Ph.D.

Vice President, Melanesia Center for Biodiversity Conservation

### Frederick Boltz

Vice President, People, Protected Areas, & Conservation Corridors

### Laura Bowling

Vice President, Strategic Marketing & Global Communications

### Roberto Cavalcanti, Ph.D.

Senior Vice President & Chief Information Officer

### Barbara DiPietro

Vice President & Controller, Finance

### Lisa Famolare

Vice President, Guianas Regional Program

### Joy Gaddy

Vice President, Human Resources

### Claude Gascon, Ph.D.

Senior Vice President, Regional Programs Division

### Frank Hawkins

Vice President, Africa & Madagascar Program

### David W. Hess, Ph.D.

Vice President, Indonesia & Philippines Program

### Thomas Lacher, Ph.D.

Senior Vice President & Executive Director, CABS

### Olivier Langrand

Senior Vice President, International Government Relations

### Roderic Mast

Vice President, Sojourns

### Jennifer Morris

Vice President & Managing Director, GCF

### Ann Nichols

Vice President, Development

### Glenn Prickett

Senior Vice President, Business & Government Relations; Senior Vice President & Executive Director, CELB

### Amy Skoczlas

Vice President, Marketing, CELB

### Amelia Smith

General Counsel

### Jorgen Thomsen

Senior Vice President & Executive Director, Conservation Funding Division

### Justin Ward

Vice President, Business Practices, CELB

### Karen A. Ziffer

Senior Vice President, Resources

## In-Country Leadership

### Okyeame Ampadu-Agyei

Country Director, Ghana

### Fabio Arjona

Executive Director, Colombia

### Robert Bensted-Smith, Ph.D.

Director, Andes Center for Biodiversity Conservation

### Pieter Borkent

Director, CCG-Netherlands

### Carlos Bouchardet

Vice President, Operations, Brazil Center for Biodiversity Conservation

### Leo Braack

Director, Transfrontier CAI, Southern Africa

### Jake Brunner

Acting Director, Cambodia

### María de los Angeles Carvajal

Executive Director, Guyanas, Gulf of California

### Alfredo Ferreyros

Executive Director, Peru

### Eduardo Forno

Executive Director, Bolivia

### Sarah Frazee

Director, South Africa Hotspots

### Ricardo Hernandez

Director, Selva Maya Corridor (Chiapas, Mexico)

### Yasushi Hibi

Director, CCG-Japan

### Chris Margules, Ph.D.

Executive Director, Melanesia Center for Biodiversity Conservation

### François Martel

Director, Pacific Islands, Melanesia Center for Biodiversity Conservation

### Alexander Peal

Country Director, Liberia

### Léon Rajaobelina

Regional Vice President & Director, Madagascar Center for Biodiversity Conservation

### Manuel Ramírez

Senior Director, Southern Mesoamerica (Costa Rica, Panama, and Nicaragua)

### Carlos Rodriguez

Director, Highlands of Mexico & Guatemala Corridor

### Carlos Manuel Rodriguez

Regional Vice President & Director, Mesoamerica Center for Biodiversity Conservation

### Franklin Rojas

Executive Director, Venezuela

### José Maria Cardoso da Silva, Ph.D.

Vice President & Director, Brazil Center for Biodiversity Conservation

### Luis Suarez

Executive Director, Ecuador

### Jatna Supriatna, Ph.D.

Regional Vice President & Executive Director, Indonesia

### Romy Trono, Ph.D.

Executive Director, Philippines

### Willem Udenhout

Executive Director, Suriname

### Lu Zhi, Ph.D.

Country Director, China

# Board of Directors (Members as of March 2007)

## **Chairman of the Board and Chief Executive Officer**

### **Peter A. Seligmann**

Conservation International  
Arlington, VA

## **Chairman of the Executive Committee**

### **Robert J. Fisher**

Chairman of the Board  
Gap, Inc.  
San Francisco, CA

## **Vice Chairs**

### **Meredith Auld Brokaw**

Conservationist  
New York, NY

### **Lewis W. Coleman**

President  
DreamWorks Animation SKG  
Glendale, CA

### **Mark L. Feldman**

President & CEO  
L & L Manufacturing  
Los Angeles, CA

### **Harrison Ford**

Actor  
Los Angeles, CA

### **Nicholas J. Pritzker**

Vice Chairman of the Board  
Hyatt Development Corporation  
Chicago, IL

## **Board Members**

### **Henry H. Arnhold**

Chairman of the Board  
Arnhold & S. Bleichroeder  
Holdings, Inc.  
New York, NY

### **Skip Brittenham**

Senior Partner  
Ziffren, Brittenham, Branca, Fischer,  
Gilbert-Lurie, Stiffelman, Cook,  
Johnson, Lande, & Wolf LLP  
Los Angeles, CA

### **Paula Hannaway Crown**

Principal  
Henry Crown and Company  
Chicago, IL

### **Jared Diamond, Ph.D.**

Professor, Geography and Physiology  
UCLA  
Los Angeles, CA

### **Barry Diller**

Chairman of the Board & CEO  
IAC/InterActiveCorp  
New York, NY

### **André Esteves**

Chairman of the Board & CEO  
UBS Investment Bank, Latin America  
São Paulo, Brazil

### **Ann Friedman**

Teacher  
Bethesda, MD

### **Judson Green**

President & CEO  
NAVTEQ Corporation  
Chicago, IL

### **William B. Harrison, Jr.**

Former Chairman of the Board & CEO  
JPMorgan Chase and Company  
New York, NY

### **H. Fisk Johnson, Ph.D.**

Chairman of the Board & CEO  
SC Johnson & Son, Inc.  
Racine, WI

### **S.K.I. Khama, Lt. General**

Vice President  
Republic of Botswana  
Gaborone, Botswana

### **Federico R. Lopez**

President & CEO  
First Gen Corporation  
Manila, Philippines

### **Gordon Moore, Ph.D.**

Co-Founder &  
Chairman of the Board Emeritus  
Intel Corporation  
Woodside, CA

### **Her Majesty Queen Noor**

Conservationist  
McLean, VA

### **Claire Perry, Ph.D.**

Curator of American Art  
Cantor Arts Center  
Stanford University  
Stanford, CA

### **Stewart A. Resnick**

Chairman of the Board  
Roll International Corporation  
Los Angeles, CA

### **Story Clark Resor**

Conservationist  
Wilson, WY

### **Kenneth F. Siebel**

Chairman of the Board  
Private Wealth Partners, LLC  
Larkspur, CA

### **Orin Smith**

Chief Executive Officer (retired)  
Starbucks Coffee Company  
Seattle, WA

### **Thomas F. Stephenson**

General Partner  
Sequoia Capital  
Menlo Park, CA

### **Dr. Enki Tan**

Executive Director  
GITI Group  
Singapore

### **Ray R. Thurston**

Chief Executive Officer  
Edgewood, LLC  
Jackson, WY

### **Megaron Tuxarramae**

Kayapó Grand Chief &  
Director, Colider Regional FUNAI  
Administration  
Colider, Brazil

### **Rob Walton**

Chairman of the Board  
Wal-Mart Stores, Inc.  
Bentonville, AR

### **James D. Wolfensohn**

Chairman of the Board  
Wolfensohn and Company  
New York, NY

### **Marjorie Yang**

Chairman of the Board & CEO  
Esquel Group  
Hong Kong

### **Tamsen Ann Ziff**

Ziff Brothers Investments  
New York, NY

# Chairman's Council (Members as of April 2007)

## Chairperson

**Diane Morris**  
*San Francisco, California*

## Campaign Chair

**Jane Gale**  
*Las Vegas, Nevada*

## Members

**Faisal K. Al-Hasher**  
*Riyadh, Saudi Arabia*

**Patrice Auld**  
*Seattle, Washington*

**Barbara Bauer**  
*Los Angeles, California*

**Charles J. Betlach II**  
*San Diego, California*

**Libby Borden**  
*Norfolk, Connecticut*

**Mark Breier**  
*Los Altos Hills, California*

**Cynthia Brill**  
*New York, New York*

**Carolyn Brody**  
*Washington, DC*

**J. Kevin Callaghan**  
*Seattle, Washington*

**Jessica Catto**  
*San Antonio, Texas*

**Dan Cohen**  
*New York, New York*

**Suzie Coleman**  
*Ross, California*

**Carol Conroy and Anders Rhodin**  
*Lunenburg, Massachusetts*

**Nini de Berger**  
*Guatemala City, Guatemala*

**William de Recat**  
*Orinda, California*

**Sydney Ferguson**  
*Washington, DC*

**Damaris Ford**  
*Jupiter, Florida*

**Jeffrey Gale**  
*Las Vegas, Nevada*

**Howard Gould**  
*New York, New York*

**Jane Hartley**  
*New York, New York*

**James N. Hauslein**  
*Hobe Sound, Florida*

**Ann-Eve Hazen**  
*Tiburon, California*

**Michele and Steve Heller**  
*Seattle, Washington*

**Carol and Bruce Hosford**  
*Seattle, Washington*

**Greg James**  
*Renton, Washington*

**Jeffrey L. Johnson**  
*Chicago, Illinois*

**James Jordan**  
*New York, New York*

**Finn Longinotto**  
*Washington, DC*

**Thomas E. Lovejoy**  
*McLean, Virginia*

**George Meyer and  
Maria Semple**  
*Los Angeles, California*

**Cristina Goettsch Mittermeier**  
*Great Falls, Virginia*

**Kris Moore**  
*Los Altos Hills, California*

**Katharine Overlock**  
*Greenwich, Connecticut*

**Maureen and Phillip Peckman**  
*Las Vegas, Nevada*

**Sarah Johnson Redlich and  
Christopher Redlich**  
*Hillsborough, California*

**Nancy Morgan Ritter**  
*Los Angeles, California*

**Rosemarie Rotella**  
*Kirkland, Washington*

**James Stafford**  
*San Anselmo, California*

**Barbara Stephenson**  
*Atherton, California*

**John Swift**  
*Cayucas, California*

**Wm. Laney Thornton**  
*San Francisco, California*

**Judson Traphagen**  
*New York, New York*

**Susan and Gaetano Vicinelli**  
*Stowe, Vermont*

**Ellen and Joseph Wright**  
*New York, New York*

**H.S. Wright III**  
*Seattle, Washington*

**Bradford Wurtz**  
*Portola Valley, California*

**Darlene Ziebell**  
*Hoffman Estates, Illinois*

## Workplace Sustainability



**At CI, conservation is more than what we do. It's who we are. It is our daily passion, wherever we may be.** We include our office space in that passion. Our "Greening CI" program establishes environmentally sensitive goals and parameters for paper use, energy consumption, travel, purchasing, and meetings and events. These goals ensure that, while we are working to protect the world's most threatened places, we do not forget the simple things we can do to conserve here at home.

Since the program's inception, we have made great strides in reducing the environmental impact of our workplace activities. For several years, our annual reports and other major institutional publications have been printed on 100 percent recycled paper with high postconsumer content. Successful office recycling programs are in place at our headquarters. Our headquarters commuting mix places CI among EPA's Best Workplaces for Commuters. We continue to equip our field offices with videoconference ability, helping to reduce travel requirements. And we have offset the FY06 greenhouse gas emissions of our headquarters operations—equivalent to roughly 16,400 tons of CO<sub>2</sub>—by investing in the Makira Forest project in Madagascar, which is helping to conserve one of the country's most significant remaining forests.

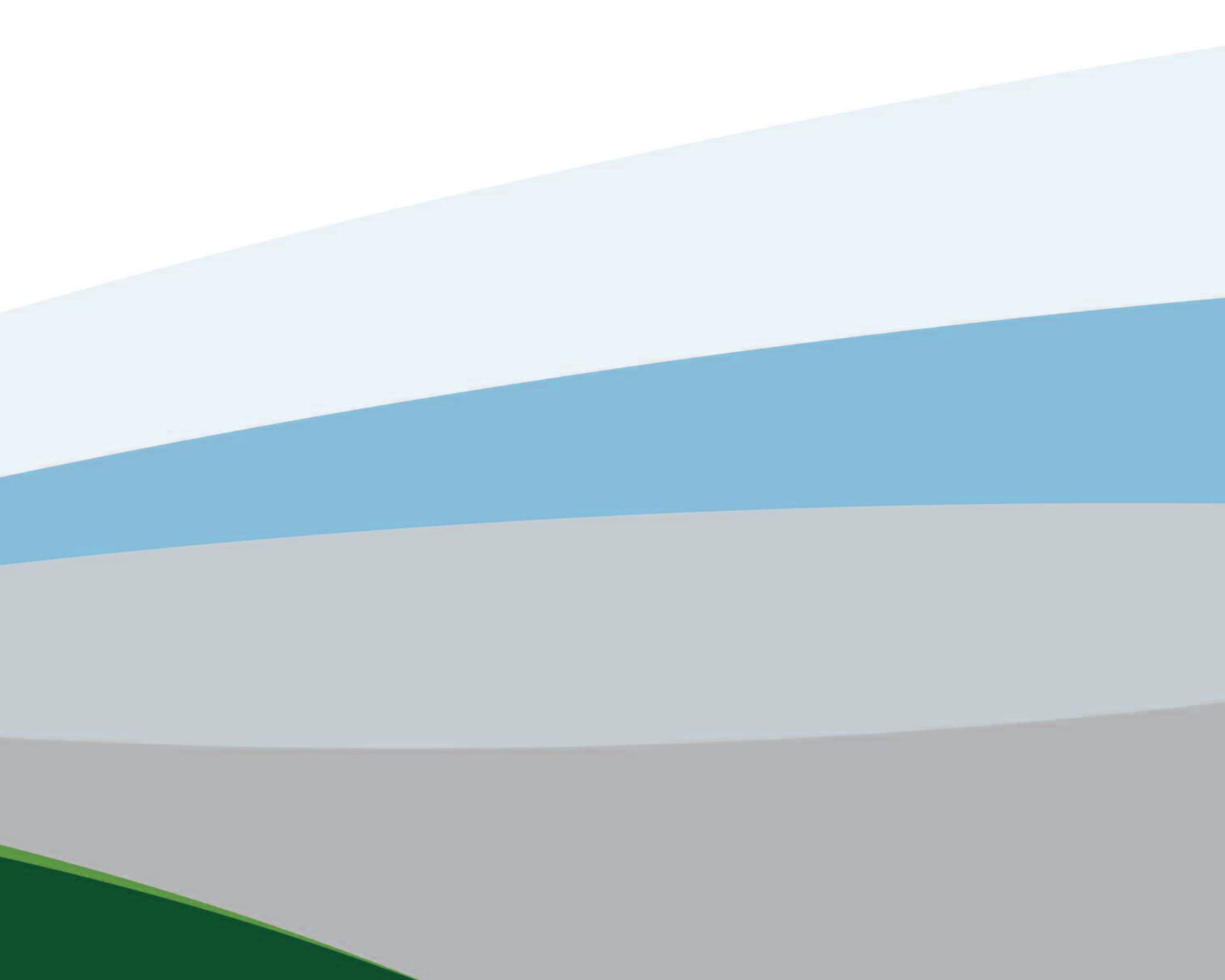
For a paperless copy of CI's first-ever footprint report, or for further information on our Greening CI program, contact Elizabeth Baer, Organizational Sustainability Specialist ([ebaer@conservation.org](mailto:ebaer@conservation.org)).





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