

Integrity
Commitment
Passion
Seamlessness
Speed

ADITYA BIRLA



Australia – India Energy and Minerals Forum

8th June 2010, Perth



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- Introduction to Aditya Birla Minerals Limited (ABML) and Aditya Birla Group
- Overview of ABML & its Australian Experience
- Australia - India Business Opportunities



Aditya Birla Minerals Ltd : ASX listed company

- Aditya Birla Minerals is an Australian company
- It is listed on ASX
- Our Majority share holder is Hindalco Industries Ltd (an Aditya Birla Group company)



Overview of Aditya Birla Minerals Ltd (ABML)

- ABML Started its Business in Australia in 2003
- Initially ABML was owned 100% by Hindalco
- It acquired:
 - a) Nifty Copper Mines in Western Australia for the large undeveloped Sulphide resources
 - b) Mt. Gordon Copper operations in Queensland consisting of an underground copper sulphides mine
- ABML invested over \$600 Mn in projects, since inception
- In 2006 ABML came out with a public issue and was listed in ASX in May 2006. Hindalco retained 51% holding

Aditya Birla Group



Taking India to the World

www.adityabirla.com

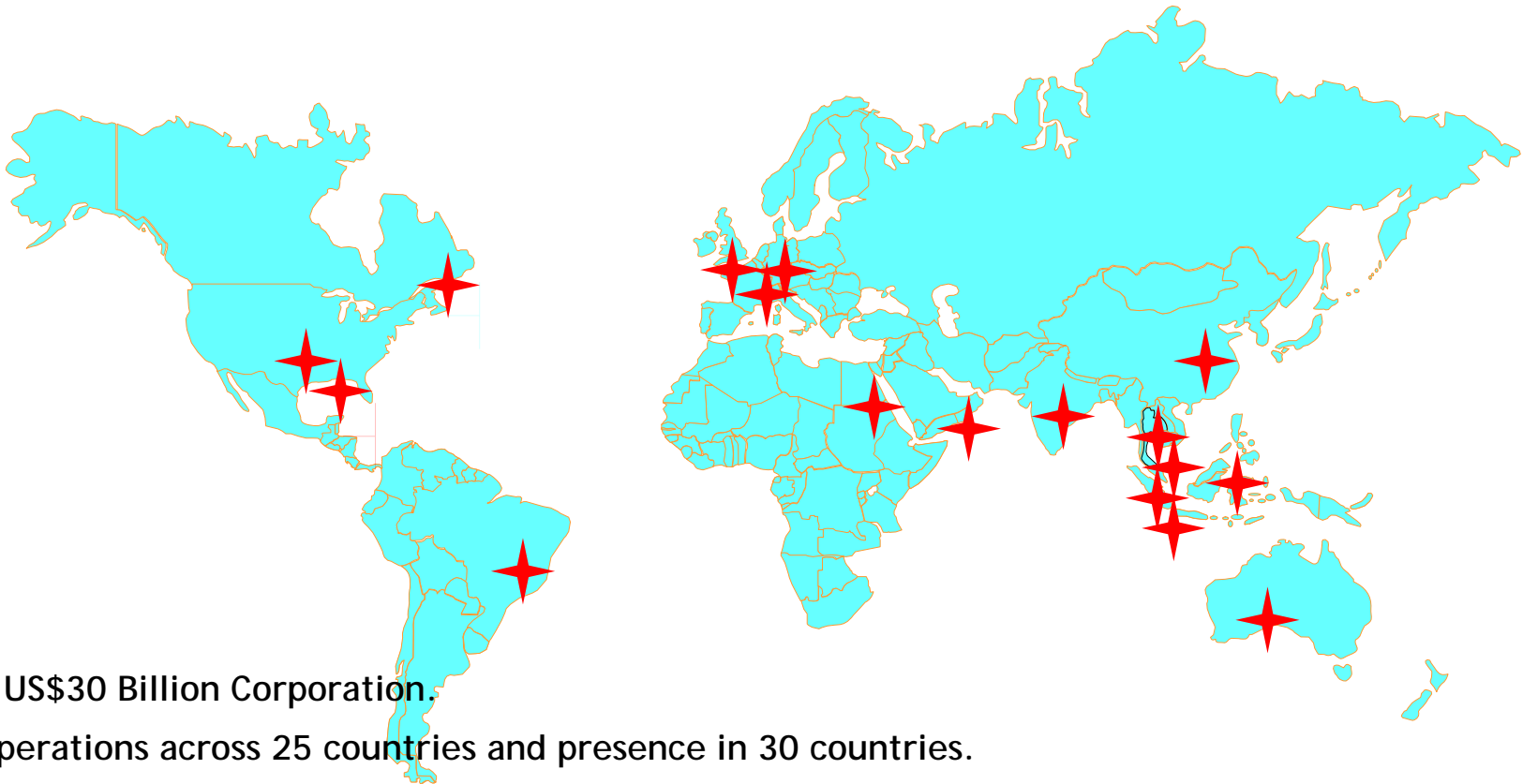
Integrity

Commitment

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Speed



- A US\$30 Billion Corporation.
- Operations across 25 countries and presence in 30 countries.
- Over 60% of Group's revenue flows in from overseas operation.
- Over 130,000 strong workforce employed belonging to 30 nationalities.
- Presence in diverse businesses spanning manufacturing and services industries.
- Over 1.3 Mn shareholders.



Aditya Birla Group: Businesses | Rankings

viscose staple fibre | non-ferrous metals | cement | viscose filament yarn | branded apparel
carbon black | chemicals | fertilizers | sponge iron | insulators | financial services | telecom | BPO | IT | retail

Globally the Group is:

- A metals powerhouse - Among the most cost-efficient aluminium and copper producers.
- Market leader in viscose staple fibre
- The fourth largest producer of carbon black
- The fourth largest producer of Insulators
- The eleventh largest cement producer,
- Among the world's top 15 BPO companies and among India's top three

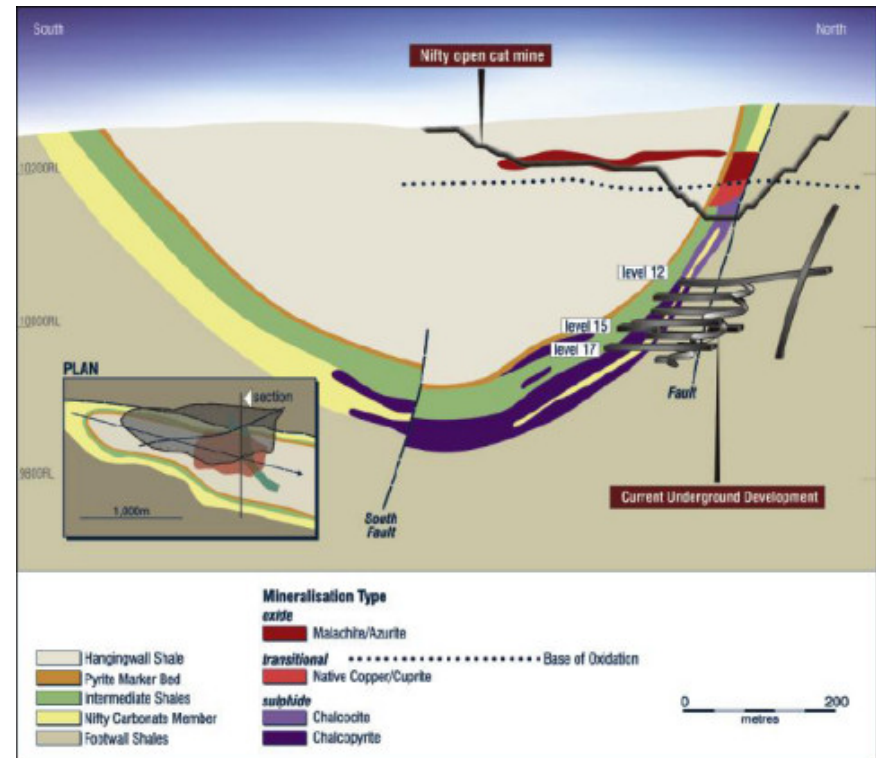
In India, the Group holds a frontrunner position as:

- Largest metals company
- Largest cement company
- A premier branded garments player
- The second largest player in viscose filament yarn
- A leading player in life insurance and asset management
- Among the first five mobile telephony players
- Among the best energy-efficient fertiliser plants



ABML: Birla Nifty Copper Mine

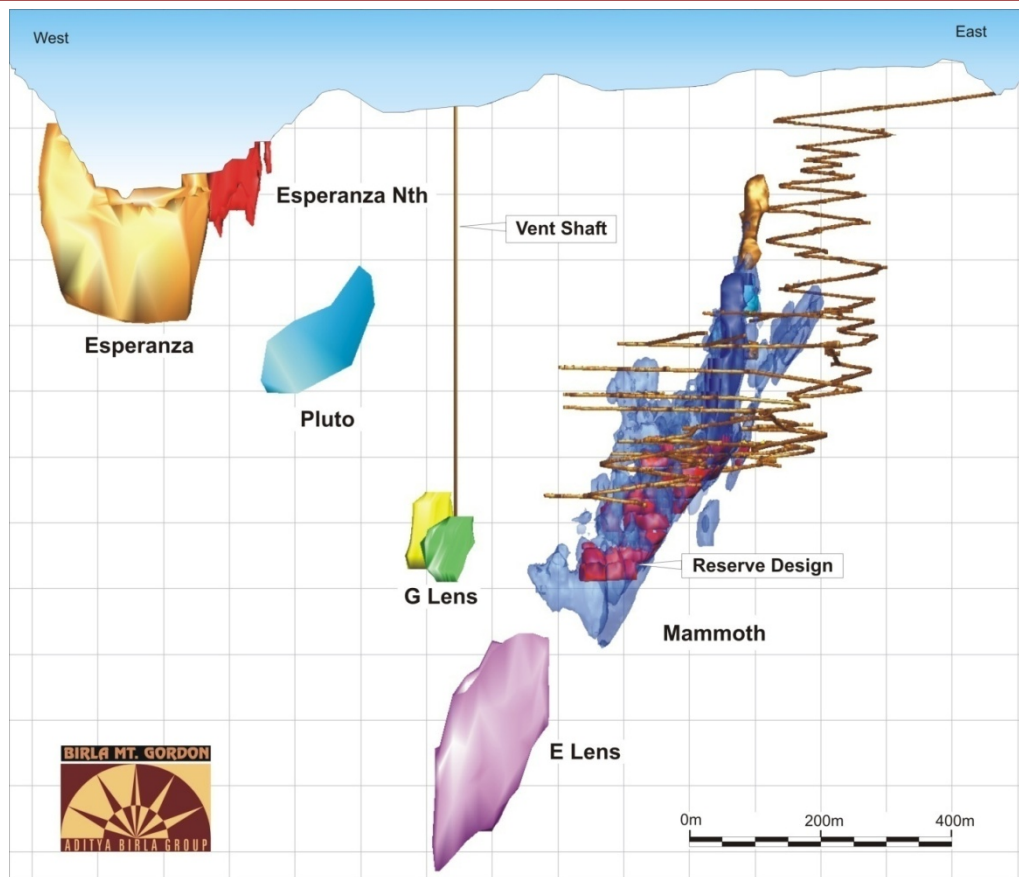
- Chalcopyrite resource in dolomite and shale sequence of the Broadhurst Fm
- Stratigraphically hosted, structurally controlled mineralisation in Nifty Syncline
- Nifty is an underground mine with 23 levels
- Nifty Sulphides operations from underground mine consists of mining and milling of over 2.00mn tonnes of ore per annum.
- Nifty deposit has potential with further drilling





AML: Birla Mt Gordon Mine

- Copper sulphides resource in brecciated quartzites
- Structurally controlled mineralisation associated with Mt Gordon Fault Zone
- Underground drilling identified new lodes and down plunge extensions
- Presently Esperanza low grades milling trials are going on at Mt. Gordon.
- Tendering process for restart of mine has been started - likely decision in July - Sept quarter.



ABML: Financial Performance 2009-10

Particulars	UOM	FY10
Contained Copper in Concentrate produced	tonnes	57,093
Earning before interest and tax	\$ 000's	93,259
Earning before Tax	\$ 000's	87,891
Profit after Tax	\$ 000's	61,440

- Nifty Copper production increased by 14% over previous year.
- Nifty mine throughput increased by 9% over previous year.
- Nifty mill throughput increased by 8% over previous year.



ABML: Outlook & Growth Strategy

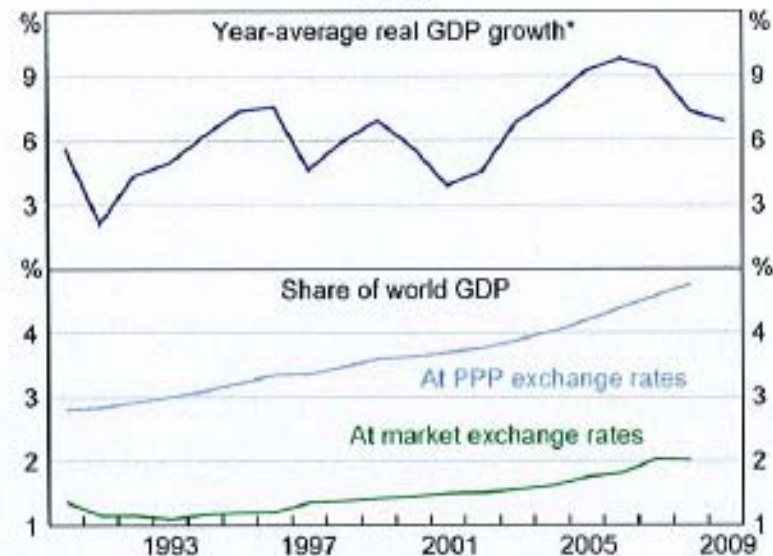
- Optimisation of existing operations:
 - Birla Nifty Copper Operations
 - Improve operational efficiencies, while keeping focus on OSH&E
 - Better cost management
 - Birla Mt. Gordon Copper Operations
 - Esperanza low grade trials are continuing: initial results are cautiously encouraging
 - Restart of underground mine: tender process started. Evaluation & decision during July-Sept quarter.
- Strong emphasis & focus on Exploration:
 - Planning to spend in excess of \$10 mn on near mine and surface exploration during FY10-11
- In-organic growth:
 - Healthy balance sheet, which can support in-organic growth.
 - Will continue to explore good acquisition opportunities.

- ABML is an Australian Company quoted in ASX
- It employs over 500 persons in Australia, mainly Australian Professionals and Tradesmen
- OHS&E comes first in business decision making.
- ABML has adopted the Equal Opportunities for Women in the Workplace and has ensured that diversity plays an important role in the organisation.
- ABML encourages team working across organisation.
- ABML used Australian mining technology, amongst the best in the world.



- India is the second fastest growing economy in the world
- India's GDP has touched US\$1.25 trillion
- India is in the elite group of few countries with trillion dollar economy
- The tremendous growth rate has coincided with better macroeconomic stability
- India has made remarkable progress in information technology, high end services and knowledge process services

Graph B1
India



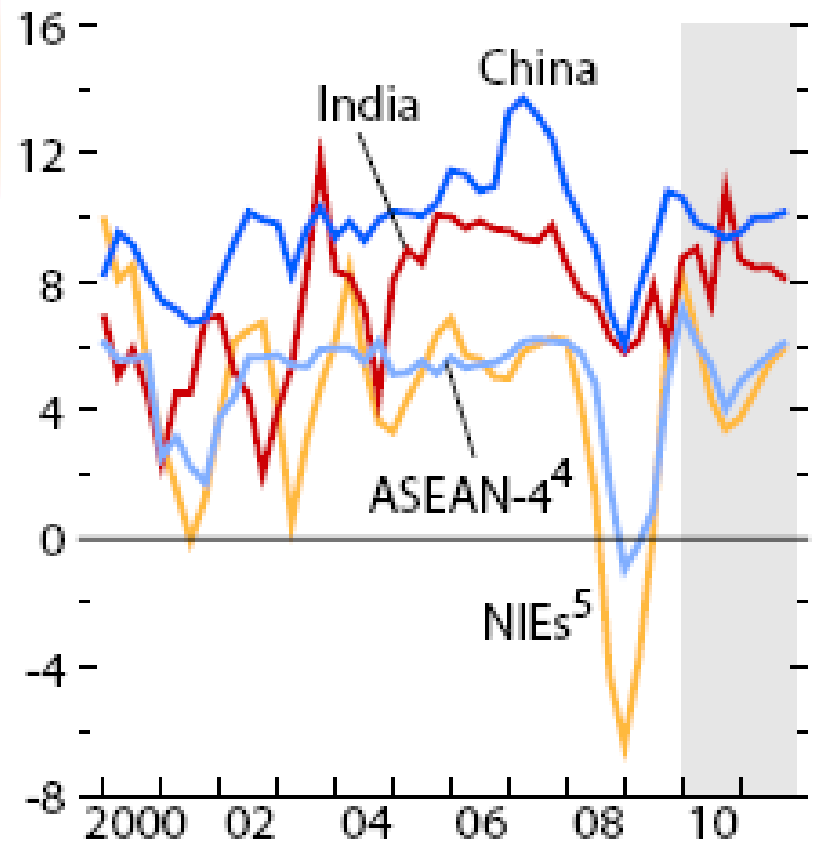
* RBA estimate for 2009
Sources: IMF, RBA.

India: Reasons for success

**India's Success is market-led,
not state induced**

**Growing middle class and the
entrepreneurship is at the
centre of the Indian model**

**India has a pro-vibrant
private space**



Sources: Haver Analytics; and World Economic Outlook database. April 2010



The Australia India Resources Relationship

- Australia and India are two significant trade partners
- The resources relationship goes back a long way and now includes the following four main areas:
 - India is a large importer of Australian Minerals
 - India uses several Australian mining equipments, technologies and services (METS)
 - Australian mining and METS companies are investing into India
 - Large Indian corporates are investing in the resources sector in Australia

Major Australian exports to India	2009 (A\$m)
Non-monetary gold	6715
Coal	5007
Education	3187
Copper ores	812
Vegetables	170

Major Australian Imports from India	2009 (A\$m)
Rotating electric plant	341
Pearls & gems	124
Medicaments (including Veterinary)	90
Made-up textile articles	68

Source: http://www.dfat.gov.au/geo/india/india_brief.html



Future of Australia India Relationship

- Australia India synergies and connection in resources can only grow
- The resource relation will remain as the most significant driver of bilateral trade relations between the two countries
- Shared traditions of a similar legal system and use of English as the commercial language would further facilitate trade

- ABML has presence in Australia for over 7 years
- Initially started as 100% subsidiary of an Indian company, now its an Australian Company
- It has invested over \$600 Mn in Mining projects in Australia
- It is endeavouring to invest further in good opportunities in Copper sector
- Having back up of a strong majority shareholder should help propel growth plans

Thank you