

PORTLAND 2009 SEPTEMBER 21-23



Sponsorship & Exhibitor Prospectus

Gain Valuable Exposure at the Newest Linux **Technology Conference Covering** All Matters Linux - LinuxCon









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CONFERENCE OVERVIEW

LinuxCon is a new annual technical conference that will provide an unmatched collaboration and education space for all matters Linux. LinuxCon will bring together the best and brightest that the Linux community has to offer, including core developers, administrators, end users, community managers and industry experts. In being the conference for "all matters Linux", LinuxCon will be informative and educational for a wide range of attendees. We will not only bring together all of the best technical talent but the decision makers and industry experts who are involved in the Linux community.

LinuxCon Features:

Top Notch Speaking Talent & Innovative Content

LinuxCon brings you the best and the brightest in speaking talent. In addition to keynotes, roundtable panels and 75 conference sessions in three track types (Developer, Operations and Business), LinuxCon also includes tutorials, lightning talks, training, BoFs, LPI certification and other programming.

Wide Variety of Opportunities to Connect

Outside of the classroom, we offer a variety of ways to learn and connect with your peers, including evening events, developer lounges, a technology showcase and much more.

Added Value of Co-Located Events

Adding benefit to your attendance at LinuxCon, you can also choose to take part in one of the other co-located events, including the Linux Plumbers Conference, OpenSUSE Workshop, FOSS DevCamp, LDAPCon and more.

For the Community, by the Community

LinuxCon is organized by The Linux Foundation, a non-profit consortium working with the community to protect, promote and standardize Linux.





CONFERENCE OVERVIEW

While other events focus on high attendance numbers typically driven by enthusiasts, our goal is to organize events that are more focused on bringing together a smaller cross section of the community, specifically the top notch talent including developers, end users, vendors and contributing community members. We expect over 500 qualified attendees at LinuxCon; 40% developers, 30% end users, 10% community and 20% vendor.

Speakers at LinuxCon:

Linus Torvalds
Mark Shuttleworth, Canonical
Matt Asay, Alfresco
Joe Brockmeier, Novell
Noah Broadwater, Sesame Workshop
Bob Sutor, IBM
Bdale Garbee, HP
James Bottomley, Kernel Maintainer
Jon Corbet, LWN.net

Bernard Golden, HyperStratus
Jay Lyman, The 451 Group
John Ellis, Motorola
Dr. Ibrahim Haddad, Palm
Theodore Ts'o, Linux Foundation
Greg Kroah-Hartman, Novell
Javier Soltero, Hyperic
Vinod Kutty, The CME Group
Matt Domsch, Dell

Conference Topics Include:

Application Development, Cloud Computing, Desktop, Embedded, Emerging Technologies, Enterprise Linux, Green Linux, HPC, Kernel Development, Legal, Linux in the New Economy, Linux Migration, Netbooks, Networking, Security, Server Management, Storage & Filesystems, and Virtualization.

Past and Current Linux Foundation Event Sponsors Include:

IBM, Intel, Novell, HP, Oracle, NEC, Fujitsu, Google, VA Linux, Red Hat, MontaVista, CE Linux Forum, Hitachi, Miracle Linux and Canonical.





TECHNOLOGY SHOWCASE

At LinuxCon, your company has the opportunity to participate in the LinuxCon Technology Showcase. The technology showcase **IS NOT** an exhibit hall - it is a high visibility marketing opportunity.

Interspersed in the common gathering areas for maximum visibility, a select number of companies will be afforded the opportunity to share their company's product or technology solution with our highly targeted and qualified audience.

Showcase Hours:

September 21-22, 2009

The Technology Showcase will be open during the break and networking times only in order to (1) not conflict with conference programming, and (2) so that the company representative exhibiting may also take advantage of attending conference sessions if they wish.

The total number of showcase hours over the two days is seven hours.

Participation:

The cost to participate in the Technology Showcase is US\$1499 which includes:

- 6'x2.5' Draped Table (approximately 42 square feet of total space)
- Wireless Internet and (2) Electrical Outlets
- Company Name and 50 word Description in Conference Guide
- (1) Attendee Conference Pass

Please fill out and submit the application on page 8 to participate.





ORGANIZATIONS REPRESENTED AT LINUX FOUNDATION EVENTS

Gain access to a highly qualified audience from many well-known companies.

A10 Networks Canonical, Ltd. France Telecom
ACARD Technology Carnegie Mellon Silicon Valley Freescale Inc

ACCESS Chelsio Communications Fujitsu Computer Systems

Acresso Software Chicago Mercantile Exchange General Electric AdMob Cisco Systems, Inc. GENIVI Alliance

Adobe Systems Citigroup Gesmer Updegrove LLP

Aetna Inc. Citrix Systems Go Daddy
AIG Global Services CME Group, Inc. Golden Gate University

Always Innovating

Collabora Multimedia

ComputerWorld

Good OS,LLC

Gooden Gate Oniversity

Goldman Sachs & Co

Good OS,LLC

American Red Cross CR Software LLC Google, Inc.

Application Development Trends Credit Suisse HeliOS Solutions

Argonne National Laboratory CSC Hewlett Packard Co.

Arizona State University

CSUEB Foundation

Hitachi, Ltd.

ARM Ltd CUNY - CIS Hyper Stratus
ArsTechnica DCM Capital IAI
Artifex Software, Inc. Dell, Inc. IBM

ASUS Computer International Deutsche Bank IDC

AT&T DFS German ANS IDG News Service

Atomide Direct Brands Inc IMMS
AtteroTech LLC DLA Piper US LLC INFN-CNAF
Automatic Data Processing, Inc. DNA Pty Ltd InformationWeek

Axis Communications DreamWorks Animation InfoWorld

Ballista Securities LLC Ecole Polytechnique de Montreal INRIA

Barracuda Networks EMC Intel Corportaion

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BitRock Emerging Health IT Intrax Career Development

Black Duck Software Emigrant Bank Isaac & Young

BlueBear, LLC Emulex Corp. ITT Advanced Engineering & Sciences

Bluegiga Oy Epson JPMorgan Chase
BlueRun Ventures ETRI Kaiser Permanente
Broadcom Everex Kiloboot

BT/osmosoft eWEEK.com Korea National Oil Corp.

Bull Fidelity Investments Kyocera Technology Development
BusinessWeek Fifth Third Bank Las Vegas Valley Water District

Cadence Design Systems FishNet Security Lawrence Berkeley National Laboratory





ORGANIZATIONS REPRESENTED AT LINUXCON 2009

Gain access to a highly qualified audience from many well-known companies.

Lawrence Livermore Nat. Lab MTA-Staten Island Railway Qualcomm
LeapFrog Enterprises MySQL RealNetworks, Inc.

Lehman BrothersNASARed HatLexmark InternationalNAVTEQRedMonkLG ElectronicsNECReductive LabsLikewise SoftwareNetAppRenesas TechnologyLiMo FoundationNetworkWorldRicoh Americas

LinMin New York City Housing Authority Rowland Institute at Harvard

Linpus Technologies, Inc New York City Police Department SAC Capital Linspire, Inc. Samsung

Linux Gazette Nokia Sandia National Laboratories

Logitech Nortel Networks SanDisk

LoopTek LLCNovellSeaware/BoeingLos Alamos National LaboratoryNTTSEIKO EPSON Corp.

Lovrin Technologies, Inc.

NY City Health

Siemens AG

NYSE

Silicon Graphics

NYSE Euronext

SMG Co. Ltd.

Mandriva NYU Langone Medical Center SoftLayer Technologies Inc.

Marsh & McLennan CompaniesOctalitySongbirdMarvell SemiconductorOhloh CorporationSonyMasaryk UniversityOpen Fabrics AllianceSpikeSourceMatsumura NetworksOpen Kernel LabsStanford UniversityMD Linux Group, Inc.Open Source Software FoundrySun Microsystems

Mellanox TechnologiesOpenedHand LtdSymantecMerrill LynchOpenLogicSynopsys, IncMetLifeOpenmoko, Inc.TechTargetMinase Software TechnologiesOQOTechWeb

Mindspeed Technologies Oracle Texas Instruments
MIPS Technologies Inc. O'Reilly Media United Airlines

Miracle Linux Corporation Pacific Northwest National Lab. United Nations University UNU-MERIT

MMC Palamida, Inc. US Treasury - Financial Management Service

MontaVista Software, Inc.

Morgan Stanley

Motorola, Inc.

Parallels

Performance Technologies, Inc.

Verizon Business

VIA Technologies

VMware, Inc.

VMware, Inc.

Mozilla Corporation PSA Peugeot Citroen Ziff Davis Enterprise





SPONSORSHIP OPPORTUNITIES AT LINUXCON

Platinum Sponsorship - \$15,000

- Large corporate logo on all conference signage
- Recognition as a Platinum Sponsor in conference program (including logo and 150 word biography)
- Priority placement of corporate logo on conference website with web link
- Designation as Platinum Sponsor in all conference press releases and marketing efforts
- Designation as breakfast sponsor
- Technology Kiosk
- Sponsor collateral distributed in attendee bag
- Recognition by Program Chair at Opening Session and/or Reception
- Full page ad in conference program
- Corporate logo on conference website with web link
- Exclusive conference room for private meetings
- 10 Attendee Passes

Gold Sponsorship - \$10,000

- Medium corporate logo on all conference signage
- Recognition as a Gold Sponsor in conference program (including logo and 100 word biography)
- Placement of corporate logo on conference website with web link
- Designation as Gold Sponsor in all conference press releases and marketing efforts
- Designation as coffee break or wireless sponsor
- Technology Kiosk
- Sponsor collateral distributed in attendee bag
- Recognition by Program Chair at Opening Session and/or Reception
- Half page ad in conference program
- Corporate logo on conference website with web link
- 5 Attendee Passes

Silver Sponsorship - \$5,000

- Small corporate logo on all conference signage
- Recognition as a Silver Sponsor in conference program (including logo and 50 word biography)
- Placement of corporate logo on conference website with web link
- Designation as Silver Sponsor in all conference press releases and marketing efforts
- Sponsor collateral distributed in attendee bag
- Recognition by Program Chair at Opening Session and/or Reception
- Corporate logo on conference website with web link
- 3 Attendee Passes





ADDITIONAL SPONSORSHIP OPPORTUNITIES AT LINUXCON

Additional Opportunities

These additional opportunities are only available to those who are already sponsors of the conference.

Reception Sponsorship - \$15,000 (One Available)

As a Reception Sponsor, you are helping provide attendees with a social setting that will encourage networking and interaction with each other

- Exclusive sponsor of either the Speaker Reception or Closing Reception
- Large corporate logo on all Speaker Reception or Closing Reception signage
- Recognition as a sponsor of Speaker Reception or Closing Reception in conference program
- Placement of corporate logo on conference website with web link
- Recognition by Program Chair at Speaker Reception or Closing Reception

Breakfast or AM/PM Break Sponsorship - \$3,500

Developer Lounge Sponsorship - \$3,500

Registration Sponsorship - \$3,500

Please note that promotional marketing opportunities do not include a booth in the Technology Showcase, while sponsorships do. If you are interested in one of the sponsorship or promotional marketing opportunities above, please contact:

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Event & Marketing Manager
The Linux Foundation
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San Francisco, CA 94107
+1 415 368 4840
angela@linuxfoundation.org





EXHIBITOR APPLICATION AND CONTRACT

Please print your company name exactly as it should appear i	in all marketing and promotional materials for the event:
Product to be displayed:	
PRIMARY CONTACT INFORMATION	
Name	Email
Company Name	
Phone	Fax
Mailing Address	
City State	Zipcode
PAYMENT INFORMATION Payment in the amount of US\$1499 can be paid by credit care same as listed above.	d or check. Please make sure the billing information is the
PAYMENT TYPE	
☐ Check (Please make check payable to Linux Foundation)	
☐ Please email wire instructions to:	
☐ Visa ☐ M/C ☐ American Express ☐ Discover Card	
Account Number	Expiry Date
Print Cardholder's Name	
Cardholder's Signature	
TERMS AND CONDITIONS I have read and agreed to the Terms & Conditions and the Cancellation additional terms and conditions in regard to our Technology Showcas I am authorized to sign on behalf of my company.	
CANCELLATION POLICY We will refund 50% of the Exhibitor Fee for cancellations received in vertical refunds will be made. In the event of cancellation by The Linux Founds	
Signature	Date



http://events.linuxfoundation.org/events/linuxcon

For more information, contact Angela Brown at angela@linuxfoundation.org