## 2012 Digital FactBook

## Published September 2012

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## Overview

Honda has long viewed itself as a mobility company, focused on creating new value for its customers and society through innovations developed from the initiative and original thinking of Honda associates around the world. The willingness to pursue new dreams for the customer, which Honda expresses as "The Power of Dreams," has been at the core of the company's success and comes not only from new ideas but also from the determination of Honda associates to make these ideas come true for the customer. By creating new value for its customers - and by focusing on areas of critical social concern, such as the environment - Honda hopes to gain recognition throughout the world as a company that society wants to exist.

## Global Sales

Honda sold nearly 25 million products in 2011 through its three product lines: Honda and Acura automobiles, Honda motorcycles (including ATVs and personal watercraft) and Honda power equipment products. The company continues to expand its presence in global markets through all three product lines. This includes the introduction of new products designed specifically for local customers, such as the all-new BRIO small car for customers in India and Thailand, and the Wave110i AT (a Cub-type motorcycle) for customers in Vietnam. Looking forward, Honda will expand its product offerings to meet local customer demand. In China, for example, the company will introduce three new hybrid models - the Fit Hybrid, CR-Z and Insight - along with the Crosstour and Acura ZDX, in addition to the first mass-production model from LI-NIAN, the proprietary automobile brand from joint-venture company Guangzhou Honda, the LI-NIAN S1 Sedan. Continued maturation of Honda's regional R\&D, manufacturing and sales capabilities will further advance the company's ability to reach new customers and to create innovative products tailored to the unique needs of customers in each region.

## Six-Region Global Structure

Speed, flexibility and efficiency are key attributes of Honda's global organization - strengths gained from the company's six-region global structure, including Japan, North America, South America, Europe/Middle East/Africa, Asia/Oceania and China. Based upon Honda's core philosophy of producing products close to the customer, the company has major production operations in each of the six regions. Management based in each region has the autonomy to make decisions based on local customer and community needs; but, with a global viewpoint, each region also works in a complementary way - creating a true global network that supports the needs of Honda customers worldwide. Honda is able to achieve a heightened level of speed and flexibility in meeting its customers' needs through the efficient exchange of products and components and the expertise of Honda associates across its worldwide operations.

## Manufacturing Flexibility

In the pursuit of its "Green Factory" concept, which aims at more efficient and environmentally responsible manufacturing operations, Honda continues to innovate its global production capabilities to meet the needs of its customers with greater efficiency and speed. Through the deployment of its flexible manufacturing system in plants worldwide, Honda has the ability to quickly and efficiently shift production within individual plants and between plants, both regionally and globally, based on changes in market demand. Honda is pursuing further innovation in the manufacturing of fuel-efficient automobiles with the establishment of a new plant in the Yorii prefecture of Japan. The new Yorii plant is slated for completion in 2013, when it will begin serving as the global "leader plant" for the creation and dissemination of state-of-the-art new production technologies aimed at improving Honda's global manufacturing efficiency and flexibility.

| Worldwide | North America | North America | North America | North America | U.S. Exports | South America | Europe/ | Japan | Asia/ | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations | Regional | Sales | Manufacturing | R\&D/ |  | Regional | Middle East/ |  | Oceania |  |
|  | Operations |  |  | Engineering |  | Operations | Africa |  |  |  |

## Environmental Challenge

Honda has long been at the vanguard of the automobile industry's efforts to improve fuel efficiency and reduce vehicle emissions. Its historic efforts at developing and deploying advanced technologies include the first vehicle to meet U.S. Clean Air Act standards without the use of a catalytic converter (Civic CVCC), America's first mass-produced gas-electric hybrid car (Insight), and the world's first government-certified hydrogen fuel cell vehicle (FCX).

Today, Honda is accelerating its efforts to reduce $\mathrm{CO}_{2}$ emissions that contribute to global climate change through a portfolio approach to new technology development that includes more fuel-efficient gasoline engines, gas-electric hybrids, natural gas and battery electric vehicles, plug-in hybrids and fuel cell electric vehicles.

In July 2011, having achieved its 2010 targets for a 10 percent reduction in $\mathrm{CO}_{2}$ emissions from its automobile, motorcycle and power equipment products (from 2000 levels), Honda announced a new voluntary target to reduce $\mathrm{CO}_{2}$ emissions from its products by 30 percent (from 2000 levels) by 2020.

On the hybrid vehicle front, Honda has five hybrid models - the Insight, the world's most affordable hybrid car; the CR-Z sporty hybrid coupe; the Fit Hybrid; the Civic Hybrid, the first Honda hybrid to utilize more compact and efficient lithium-ion battery technology; and the Acura ILX Hybrid, Acura's first hybrid vehicle.

In 2012, Honda also unveiled its new "Earth Dreams Technology" consisting of new engine, transmission and hybrid systems designed to greatly enhance performance and fuel efficiency for the enjoyment of its customers. The all-new 2013 features the first application of "Earth Dreams" engines in North America, including a new direct-injected 4 -cylinder engine and continuously variable transmission (CVT), a more fuel efficient V - 6 , and new Honda two-motor hybrid system.

In November 2011, in the further advancement of Honda electric vehicle technology program, the company unveiled a production version of the all-new Fit EV battery electric vehicle, followed in January 2012 by the announcement of a new Accord plug-in hybrid vehicle featuring Honda's new dual-motor hybrid system. Leasing of the FIT EV to customers in Southern California and Oregon began in July 2012. Plug-in hybrid and hybrid versions of the all-new Accord will be launched in 2013.

Honda is advancing not only vehicle technology but also alternative energy production and distribution systems, such as Honda thin-film solar cells, developed, manufactured and marketed for commercial and residential use by Honda subsidiary Soltec. In Japan in 2012, Honda unveiled a demonstration test of its Honda Smart Home System (HSHS) consisting of a household cogeneration unit, photovoltaic system, home battery unit, hot-water supply system and Smart e MIX Manager (SeMM), all integrated with Honda electric mobility (automobile and motorscooter) technology. Through the development of HSHS, Honda aims to release products that cut household emissions in half (from 2000 levels) by 2015. The company is also operating an experimental Honda Solar Hydrogen Station that envisions a future of home-based hydrogen reformation and refueling using electricity from Honda's own solar cells.

In the realm of fuel cell electric vehicles, which Honda considers to be the ultimate solution for clean and sustainable personal mobility, Honda continues to break through both technological and market barriers. In 2002, Honda became the world's first automaker to market a fuel cell vehicle certified by the U.S. EPA and the state of California. And in 2004, Honda introduced an FCX with the breakthrough ability to start and operate in sub-zero temperatures. In November 2007, the company introduced the FCX Clarity, a next-generation fuel cell electric, which it began leasing to selected customers in Southern California in July 2008.
(continued on next page)

| Worldwide | North America | North America | North America | North America | U.S. Exports | South America | Europe/ | Japan | Asia/ | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations | Regional | Sales | Manufacturing | R\&D/ |  | Regional | Middle East/ |  | Oceania |  |  |
|  | Operations |  |  | Engineering |  | Operations | Africa |  |  |  |  |

The environmental challenge does not apply only to automobiles. For twowheeled vehicles, Honda produces 4 -stroke engines for all mass-production motorcycles and is advancing new technologies to further reduce emissions and improve fuel economy, including electronic fuel injection (PGM-FI). Honda was the first company with an entire lineup of high-performance outboard marine engines that met the U.S. EPA's stringent 2006 exhaust emission standards. In December 2010, Honda started lease sales of its EV-neo electric scooter with lithium-ion batteries to customers in Japan.

Beyond the products it produces, Honda also is working to reduce the environmental impact of its business operations - from the facilities that develop Honda products and the factories that manufacture them, to the systems by which Honda products and parts are transported. These efforts are broad ranging and involve associates in virtually every aspect of the company's operations. Milestone achievements in this area include the first automobile factory in North America to utilize waterborne body paint and the first to operate with zero waste to landfills. As of April 1, 2011, 10 of 14 Honda plants operating in the region are sending no waste to landfills. The remaining four plants are "virtually zero" waste-to-landfill, and total landfill waste has been cut to less than one-half of one percent of all waste associated with manufacturing operations in North America.

## Road Safety

Honda has a well-established history of leadership in the development and application of advanced safety technologies and the real-world safety performance of all its products. Honda is continuing its efforts to further enhance safety for all road users - including drivers and passengers of small and large vehicles, motorcycle riders and pedestrians - through advanced testing activity and new developments in safety technology and vehicle design.

Honda is also a leader in the development of advanced safety research and testing capabilities. In 2000, Honda opened a state-of-the-art indoor vehicle-tovehicle crash safety testing facility in Tochigi, Japan. The facility has played a key role in the development of many crash safety improvements. In 2003, Honda R\&D Americas opened a 78,000 -square-foot Advanced Safety Research laboratory at its Ohio Center for new vehicle development. The laboratory features one of the world's most sophisticated high-resolution crash barriers and the world's first pitching crash simulator.

In its efforts to improve safety for all road users, Honda is expanding the use of features designed to mitigate injuries to pedestrians in a collision with an automobile, such as collapsible hood hinges and breakaway windshield wiper pivots. These features are already in use in millions of Honda vehicles worldwide. Further, Honda independently developed the POLAR II pedestrian crash test dummy to assist in this research effort. Honda has made POLAR II available to government and other organizations in the U.S., Japan and Europe in the cooperative effort to advance pedestrian protection. In 2008, the company introduced its new POLAR III dummy with the aim of reducing lower back and upper leg injuries common in vehicle-pedestrian collisions.

Through its research, the company also is endeavoring to meet new, more stringent crash safety protocols, including the Insurance Institute for Highway Safety's (IIHS) rigourous new small offset frontal crash test. The 2012 Acura TL was one of only two vehicles to earn a Good rating in the first round of testing involving 11 luxury and near-luxury models.

## Worldwide Operations

## Innovations in Mobility

Honda is challenging itself to create advanced technologies that enhance human mobility and bring new value to the lives of people. This involves extensive R\&D focus not only on improving existing product lines, but also on exploring new areas of mobility

Honda has independently developed the HondaJet, an advanced light jet with a revolutionary design that is setting new standards for performance, quality and comfort in the light jet class. Honda Aircraft Company began sales of HondaJet in October 2006 and is targeting the start of customer deliveries in 2013. Further development, testing and production of the HondaJet is taking place at a new 500,000 -square-foot headquarters, R\&D and production facility in Greensboro, N.C. The company has also formed a joint venture with General Electric Co., GE-Honda Aero, Inc., to bring the GE Honda HF120 turbofan jet engine to market, with production to take place at a new Honda manufacturing facility in Burlington, N.C.

Honda engineers created ASIMO (Advanced Step in Innovative MObility) to someday help people with limited mobility. More than 10 years after its initial introduction, ASIMO remains the world's most advanced humanoid robot, with the ability to run, walk forward and backward, climb stairs, turn smoothly without pausing, and maintain balance. The latest version of ASIMO incorporates a series of major advancements including the ability to run at speeds of more than 5 mph , avoid oncoming people's movements, share tasks with other ASIMO robots, and automatically charge its battery.

Honda also has developed other prototype products from its research into human walking and robotics, including the Stride Management Assist and Bodyweight Support Assist walking devices, and UNI-CUB and U3-X compact personal mobility devices - all designed to support the advancement of human mobility through technological innovation.

| Worldwide | North America | North America | North America | North America | U.S. Exports | South America | Europe/ | Japan | Asia/ | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations | Regional | Sales | Manufacturing | R\&D/ |  | Regional | Middle East/ |  | Oceania |  |  |
|  | Operations |  |  | Engineering |  | Operations | Africa |  |  |  |  |

## Worldwide Operations

Worldwide Sales Network

| Region | Country | Company | Products | Began Sales |
| :---: | :---: | :---: | :---: | :---: |
| North | U.S.A. | American Honda Motor Co., Inc. | Automobiles, Motorcycles, Power Products | 1959 |
| America |  | Honda Aircraft Company, Inc. | Jet Aircraft | 2006* |
|  |  | Honda Aero, Inc. | Jet Engines | 2004 |
|  | Canada | Honda Canada Inc. | Automobiles, Motorcycles, Power Products | 1969 |
|  | Mexico | Honda de Mexico, S.A. de C.V. | Automobiles, Motorcycles, Power Products | 1985 |
| South | Peru | Honda del Peru S.A. | Automobiles, Motorcycles | 1974 |
| America | Brazil | Moto Honda da Amazonia Ltda. | Motorcycles, Power Products | 1975 |
|  |  | Honda Automoveis do Brasil Ltda. | Automobiles | 1997 |
|  | Argentina | Honda Motor de Argentina S.A. | Automobiles, Motorcycles, Power Products | 1978 |
|  | Venezuela | Honda de Venezuela C.A. | Motorcycles, Power Products | 1983 |
|  | Chile | Honda Motor de Chile S.A. | Automobiles, Motorcycles, Power Products | 1999 |
| Japan | Japan | Honda Motor Co., Ltd. | Automobiles, Motorcycles, Power Products | 1948 |
| Europe/ | Austria | Honda Austria G.m.b.H. | Automobiles, Motorcycles, Power Products | 1982 |
| Middle East/ | Belgium | Honda Belgium N.V. | Automobiles, Motorcycles, Power Products | 1962 |
| Africa | Czech Republic | Honda Czech Republic Ltd. | Automobiles, Motorcycles | 1993 |
|  | France | Honda Motor Europe (South) S.A. | Automobiles, Motorcycles | 1964 |
|  |  | Honda Europe Power Equipment S.A. | Power Products | 1985 |
|  | Germany | Honda Motor Europe (North) G.m.b.H. | Automobiles, Motorcycles, Power Products | 1961 |
|  | Hungary | Honda Hungary KFT | Automobiles | 1993 |
|  | Italy | Honda Automobili Italia S.p.A. | Automobiles | 1990 |
|  |  | Honda Italia Industriale S.p.A. | Motorcycles, Power Products | 1971 |
|  | Netherlands | Honda Nederland B.V. | Automobiles, Motorcycles, Power Products | 1985 |
|  | Poland | Honda Poland Ltd. | Automobiles | 1992 |
|  | Portugal | Honda Automovel de Portugal, S.A. | Automobiles | 1989 |
|  |  | Honda Motor de Portugal, S.A. | Motorcycles | 1986 |
|  |  | Honda Productos de Forca Portugal, S.A. | Power Products | 1992 |
|  | Russia | Honda Motor RUS LLC | Automobiles, Motorcycles, Power Products | 2004 |
|  | Slovakia | Honda Slovakia, Spol., S.R.O. | Automobiles, Motorcycles, Power Products | 1994 |
|  | Spain | Honda Automoviles Espa~na, S.A. | Automobiles | 1988 |
|  |  | Montesa Honda S.A. | Motorcycles | 1980 |
|  | Sweden | Honda Nordic AB | Automobiles | 1974 |
|  |  | Honda Power Equipment Sweden AB | Power Products | 1992 |
|  | Switzerland | Honda (Suisse) S.A. | Motorcycles, Power Products | 1974 |
|  |  | Honda Automobiles (Suisse) S.A. | Automobiles | 1974 |
|  | U.K. | Honda Motor Europe Ltd. (U.K. Division) | Automobiles, Motorcycles, Power Products | 1965 |
|  | Turkey | Honda Turkiye A.S. | Automobiles, Motorcycles | 1992 |
|  | Nigeria | Honda Mfg. (Nigeria) Ltd. | Motorcycles, Power Products | 1981 |
|  | South Africa | Honda South Africa Ltd. | Automobiles, Motorcycles, Power Products | 2000 |

* First product delivery in 2013.

| Worldwide | North America | North America | North America | North America | U.S. Exports | South America | Europe/ | Japan | Asia/ | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations | Regional | Sales | Manufacturing | R\&D/ |  | Regional | Middle East/ |  | Oceania |  |  |
|  | Operations |  |  | Engineering |  | Operations | Africa |  |  |  |  |

## Worldwide Operations

## Worldwide Sales Network

| Region | Country | Company | Products | Began Sales |
| :---: | :---: | :---: | :---: | :---: |
| Asia/Oceania | India | Honda Siel Power Products, Ltd. | Power Products | 1988 |
|  |  | Honda Cars India, Ltd. | Automobiles | 1997 |
|  |  | Honda Motorcycle \& Scooter India (Private) Ltd. | Motorcycles | 2001 |
|  | Indonesia | P.T. Astra Honda Motor | Motorcycles | 2000 |
|  |  | P.T. Honda Prospect Motor | Automobiles | 1977 |
|  | Malaysia | Honda Malaysia Sdn. Bhd. | Automobiles | 2000 |
|  | Philippines | Honda Philippines, Inc. | Motorcycles, Power Products | 1973 |
|  |  | Honda Cars Philippines, Inc. | Automobiles | 1990 |
|  | Pakistan | Honda Atlas Cars (Pakistan), Ltd. | Automobiles | 1994 |
|  |  | Atlas Honda, Ltd. | Motorcycles | 1962 |
|  |  | Honda Atlas Power Product (private), Ltd. | Power Products | 1998 |
|  | Thailand | Honda Automobile (Thailand) Co., Ltd. | Automobiles | 2000 |
|  |  | A.P. Honda Co., Ltd. | Motorcycles | 1986 |
|  |  | Asian Honda Motor Co., Ltd. | Power Products | 1964 |
|  | Vietnam | Honda Vietnam Co., Ltd. | Motorcycles | 1996 |
|  | Taiwan | Honda Taiwan Co., Ltd. | Motorcycles, Automobiles | 2002 |
|  | Korea | Honda Korea Co., Ltd. | Motorcycles, Automobiles | 2001 |
|  | Australia | Honda Australia Pty., Ltd. | Automobiles | 1969 |
|  |  | Honda Australia Motorcycle and Power Equipment Pty., Ltd. | Motorcycles, Power Products | 1987 |
|  | New Zealand | Honda New Zealand, Ltd. | Automobiles | 1988 |
| China | China | Honda Motor (China) Co., Ltd. | Automobiles, Motorcycles, Power Products | 1993 |
|  |  | Wuyang-Honda Motors (Guangzhou) Co., Ltd. | Motorcycles | 1992 |
|  |  | Honda-Mindong Generator Co., Ltd. | Power Products | 1994 |
|  |  | Guangzhou Honda Automobile Co., Ltd. | Automobiles | 1999 |
|  |  | Jialing-Honda Motors Co., Ltd. | Motorcycles | 1996 |
|  |  | Sundiro Honda Motorcycle Co., Ltd. | Motorcycles | 2001 |
|  |  | Honda Automobile (China) Co., Ltd. | Automobiles | 2003 |
|  |  | Dongfeng Honda Automobile (Wuhan) Co., Ltd. | Automobiles | 2003 |

## HONDA 2012 Digital FactBook



Worldwide Production - 2011

| Region | Country | Automobiles | Motorcycles | Power Products |
| :---: | :---: | :---: | :---: | :---: |
| North America | U.S.A. | 823,651 | not disclosed | 1,707,000 |
|  | Canada | 234,051 |  |  |
|  | Mexico | 45,426 | not disclosed |  |
|  | Subtotal | 1,103,128 | 118,494 | 1,707,000 |
| South America | Brazil | 82,458 |  | 23,000 |
|  | Colombia |  |  |  |
|  | Peru |  |  |  |
|  | Argentina |  |  |  |
|  | Subtotal | 83,353 | 1,901,376 | 23,000 |
| Japan | Japan | 992,502 | 187,814 | 6,685,000 |
|  | Subtotal | 992,502 | 187,814 | 6,685,000 |
| Europe/Middle East/Africa | France |  |  | 214,000 |
|  | Italy |  |  | 371,000 |
|  | Nigeria |  |  |  |
|  | Spain |  |  |  |
|  | Syria |  |  |  |
|  | Turkey | 12,341 |  |  |
|  | U.K. | 97,459 |  |  |
|  | Subtotal | 109,800 | 151,122 |  |
| Asia/Oceania | Australia |  |  | 40,000 |
|  | Taiwan | 103,427 |  |  |
|  | India | 44,767 | 1,914,671 | 241,000 |
|  | Indonesia | 41,694 | 4,254,011 |  |
|  | Malaysia | not disclosed | 233,550 |  |
|  | Pakistan | not disclosed | 598,240 |  |
|  | Philippines | not disclosed | 403,575 |  |
|  | Thailand | not disclosed | 1,460,283 | 2,190,000 |
|  | Vietnam | not disclosed | 2,133,797 |  |
|  | Laos \& Cambodia |  | 143,070 |  |
|  | Subtotal | 255,907 | 12,593,518 |  |
| China | China | 646,208 | 1,715,335 | 581,000 |
|  | Subtotal | 646,208 | 1,715,335 | 581,000 |
| Others | Others | 447,680 | 0 | 0 |
|  | Subtotal | 447,680 | 0 | 0 |
| TOTAL |  | 2,909,017 | 16,667,659 | 12,052,000 |

## Operations Overview

Honda's North American region encompasses operations in the U.S., Canada and Mexico. Since the incorporation of American Honda Motor Co., Inc., as Honda's first overseas subsidiary, on June 11, 1959, Honda has steadily deepened its roots in North America, investing more than $\$ 21$ billion in manufacturing, R\&D, and sales and service operations in the region. The company has grown its local product-creation capabilities to include 14 major manufacturing plants and 16 R\&D facilities, with two all-new manufacturing plants under development. More than 85 percent of the Honda and Acura cars and light trucks sold in the U.S. in 2010 were built in North America, using domestic and globally sourced parts. Increasingly, many of these products are also conceived, designed and developed by Honda's R\&D operations in North America, which has been conducting local research and development in America since 1975. Roughly one-third of the Honda and Acura automobile models sold in the U.S. were designed and developed locally.

Going forward, Honda's North American manufacturing and R\&D operations will play an increasingly important role in the development and production of core Honda and Acura products for customers in North America and around the world. This includes taking a lead responsibility for the global manufacturing launch of future Accord and Civic models, as well as R\&D for high-volume products in North America such as the next-generation Civic Sedan and Civic Coupe.

## Production

- Honda's seven North American auto plants, with an annual capacity of 1.62 million units, produce 15 distinct Honda and Acura models and comprise the largest volume manufacturing network in Honda's six-region global structure.
- The company is investing an additional $\$ 2$ billion to expand production in North America to 1.92 million units by 2014. Local production in North America will increase to more than 90 percent of the Honda and Acura vehicles sold in America using domestic and globally sourced parts.
- Honda is constructing a new $\$ 800$ million automobile plant in Celaya, Mexico with employment of 3,200 associates and annual capacity of 200,000 units. The plant will produce subcompact-class cars, beginning with the Honda Fit in 2014.
- Honda's newest auto plant in North America, in Greensburg, Ind., added a second shift of production in October 2011, hiring 1,000 new associates and expanding capacity to 200,000 vehicles per year. The plant added production of the Acura ILX and ILX Hybrid models in Spring 2012, and is investing an additional $\$ 40$ million and hiring 300 associates to expand production by 50,000 units per year in 2013 , bringing total capacity to 250,000 units.
- The Alabama plant is investing $\$ 400$ million and adding 190 new jobs to expand production by 40,000 units per year and to accommodate production of the Acura MDX beginning in early 2013.
- Honda is investing nearly $\$ 500$ million in the expansion and innovation of its manufacturing operations in Ohio, including innovations to assembly and painting operations at East Liberty; new metal stamping capabilities at the Marysville auto plant; the addition of a new assembly line at the Russells Point transmission plant and expansion of the Anna engine plant to accommodate production of new 'Earth Dreams Technology' engines and transmissions for the 2013 Accord.
- The company has continually demonstrated the value of its flexible manufacturing system in allowing Honda to quickly and efficiently respond to changes in market demand. This included the shift of Ridgeline truck and Pilot SUV production from Canada to Alabama, the transfer of Civic Sedan production from East Liberty, Ohio, to the Indiana plant, and the addition of CR-V and Crosstour production to East Liberty. In addition, the bulk of Accord V6 Sedan production was moved from Marysville, Ohio, to Alabama, as Marysville assumed responsibility for production of the new Acura RDX. In early 2012, Alliston, Ontario Plant 2 started producing the CR-V for the first time.
- Honda Aircraft Company, Inc. completed construction of its new world headquarters and R\&D facility in Greensboro, N.C., and is working toward the completion of its 250,000 square-foot HondaJet production plant, on the same campus, for a total of more than 500,000 square feet under roof. When completed, the facility will have a total investment of more than $\$ 100$ million in buildings and equipment, and employ 600 associates.
- In neighboring Burlington, N.C., Honda Aero, Inc. has taken up residence in its new headquarters and is completing construction on a new production facility with a total investment of $\$ 37$ million. The facility is expected to employ more than 70 associates and will produce the fuel-efficient GE Honda HF120 turbofan jet engine, which will power HondaJet.


## Research \& Development

- Honda established local research and development capabilities in North America in 1975. Today, Honda's R\&D operations in North America are doing complete product creation - developing new vehicles from scratch, including all phases of new-product development: market and technology research; advanced concept creation; design styling, engineering design, fabrication and testing; local parts procurement; and support for mass production.
- The company continued to grow its U.S. product design capabilities with the creation of two new California-based design studios in 2007 - the Acura Design Studio, in Torrance, focused exclusively on market research and styling design activity for future Acura models; and the Advanced Design Studio in Pasadena, creating future design concepts for Honda and Acura. The Honda Design Studio in Torrance continues to focus on market research and styling design for Honda automobiles and motorcycles.
- In 2010, Honda introduced a redesigned Honda Odyssey - the fourth generation of Honda's popular minivan - that was designed, developed, engineered and is being produced exclusively in North America.
- Honda R\&D Americas is leading development of the next-generation NSX supercar, and it also will lead development of the next-generation Civic Coupe and Civic Sedan for North America and global markets.

| Worldwide | North America | North America | North America | North America | U.S. Exports | South America | Europe/ | Japan | Asia/ | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations | Regional | Sales | Manufacturing | R\&D/ |  | Regional | Middle East/ |  | Oceania |  |  |
|  | Operations |  |  | Engineering |  | Operations | Africa |  |  |  |  |

## Environment

- Honda has been a leader in improving fuel efficiency and reducing emissions for more than three decades and is now accelerating its efforts to further advance fuel efficiency and to develop viable long-term solutions to the world's energy and environmental concerns.
- In July 2012, Honda began leasing of the Fit EV electric vehicle to customers in California and Oregon. The Fit EV boasts the highest U.S. EPA fuel-economy rating of any mass-produced electric vehicle at 118 MPGe .
- Honda also will introduce a new Accord hybrid model and plug-in hybrid model, both utilizing a new Honda dual motor hybrid system, to the U.S. market in 2013.
- Over the past three years, Honda has introduced four new hybrid models to customers in North America: the Insight, the world's most affordable hybrid car; the CR-Z sporty hybrid coupe; the 2012 Civic Hybrid, the first Honda hybrid to utilize more compact and efficient lithium-ion batteries; and the Acura ILX hybrid, the first Acura hybrid model and the first Honda or Acura hybrid vehicle to be assembled in North America.
- In July 2008, American Honda began leasing its zero-emissions FCX Clarity fuel cell electric vehicle to selected customers in Southern California and continues to place vehicles with customers today. The FCX Clarity received the 2009 World Green Car award.
- Other environmental advancements throughout North America include:
- Honda was named America's "greenest" automaker by the Union of Concerned Scientists in 2010 for the fifth consecutive time; and a Honda vehicle has topped the "greenest vehicle" rankings of the American Council for an Energy-Efficient Economy (ACEEE) for 11 of the past 12 years.
- Honda's Alabama plant was the first zero-waste-to-landfill automobile factory in America; and in 201110 of 14 Honda's plants in North America were operating with zero waste sent to landfills.
- Honda has also sought to introduce more environmentally responsible building practices to its office and warehouse facilities in North America. The company now has 12 facilities in North America that have earned a LEED (Leadership in Energy and Environmental Design) green-building certification from the U.S. Green Building Council (USGBC), the most of any automaker in the region.

| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America R\&D/ Engineering | U.S. Exports | South America Regional Operations | Europe/ <br> Middle East <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America Regional Operations |  |  |  |  |  |  |  |  |  |  |  |

## Major North American Subsidiaries

| Country | Company | Began Operation | Headquarters Location | Responsibilities |
| :---: | :---: | :---: | :---: | :---: |
| U.S. | American Honda Motor Co., Inc. | 1959 | Torrance, CA | Sales, marketing, service, distribution, import and export of Honda and Acura products in the U.S. |
|  | Honda of America Mfg., Inc. | 1979 | Marysville, OH | Manufacture of automobiles, engines and components. |
|  | Honda Power Equipment Mfg., Inc. | 1984 | Swepsonville, NC | Manufacture of power equipment products. |
|  | Honda of South Carolina Mfg., Inc. | 1998 | Timmonsville, SC | Manufacture of all-terrain vehicles (ATVs). |
|  | Honda Manufacturing of Alabama, LLC | 2001 | Lincoln, AL | Manufacture of automobiles and engines. |
|  | Honda Transmission Mfg. of America, Inc. | 1996 | Russells Point, OH | Manufacture of gears, automatic transmissions and AWD differentials for automobiles. |
|  | Honda Precision Parts of Georgia, LLC | 2006 | Tallapoosa, GA | Manufacture of automatic transmissions for automobiles. |
|  | Honda R\&D Americas, Inc. | 1984 | Torrance, CA | Research, design and development of automobile, motorcycle and power equipment products and technologies. |
|  | Honda Engineering North America, Inc. | 1988 | Marysville, OH | Development of unique production equipment for manufacturing operations. |
|  | Honda North America, Inc. | 1987 | Torrance, CA | Coordination of Honda operations in North America. |
|  | American Honda Finance Corp. | 1980 | Torrance, CA | Financing for the sale and leasing of Honda products. |
|  | Honda Trading America Corp. | 1972 | Torrance, CA | Export and import activities. |
|  | Honda Aero, Inc. | 2004 | Burlington, NC | Procurement and future manufacture of jet engines. |
|  | Honda Aircraft Company, Inc. | 2006 | Greensboro, NC | Development, sales and future production of HondaJet. |
|  | Honda Manufacturing of Indiana, LLC | 2007 | Greensburg, IN | Manufacture of automobiles. |
| Canada | Honda Canada Inc. | 1969 | Scarborough, Ontario | Sales, marketing, service, distribution, import and export of Honda products in Canada. |
|  | Honda of Canada Mfg. (Division of Honda Canada Inc.) | 1986 | Alliston, Ontario | Manufacture of automobiles and engines. |
|  | Honda Canada Finance Corp. | 1987 | Scarborough, Ontario | Wholesale financing to Honda/Acura automobile, motorcycle and power equipment dealers; retail financing for Honda/Acura automobiles. |
|  | Honda Trading Canada | 1990 | Scarborough, Ontario | Export and import activities. |
| Mexico | Honda de Mexico S.A. de C.V. | 1985 | El Salto, Estado de Jalisco | Import, manufacture and distribution of Honda products and spare parts. |

## North America Sales

## A History of Honda/Acura Vehicle U.S. Introductions by Model Year

Models currently in production appear in red. Click on the model name to link to additional information.

| Division | Model Name | Style | 1st Generation | 2nd | 3rd | 4th | 5th | 6th | 7th | 8th | 9th |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Honda | N600/S600 |  | 1970 |  |  |  |  |  |  |  |  |
|  | Civic | Hatchback | 1973 | 1980 | 1984 | 1988 | 1992 | 1996 | 2003 |  |  |
|  |  | Sedan | 1981 | 1984 | 1988 | 1992 | 1996 | 2001 | 2006 | 2012 |  |
|  |  | Wagon | 1981 | 1984 | 1988 |  |  |  |  |  |  |
|  |  | CRX | 1984 | 1988 |  |  |  |  |  |  |  |
|  |  | del Sol | 1993 |  |  |  |  |  |  |  |  |
|  |  | Coupe | 1993 | 1996 | 2001 | 2006 | 2012 |  |  |  |  |
|  |  | Natural Gas (GX) | 1998 | 2001 | 2006 | 2012 |  |  |  |  |  |
|  |  | Hybrid | 2003 | 2006 | 2012 |  |  |  |  |  |  |
|  | Accord | Hatchback | 1976 | 1982 | 1986 |  |  |  |  |  |  |
|  |  | Sedan | 1979 | 1982 | 1986 | 1990 | 1994 | 1998 | 2003 | 2008 | 2013 |
|  |  | Coupe | 1988 | 1990 | 1994 | 1998 | 2003 | 2008 | 2013 |  |  |
|  |  | Wagon | 1991 | 1994 |  |  |  |  |  |  |  |
|  | Prelude | Coupe | 1979 | 1983 | 1988 | 1992 | 1997 |  |  |  |  |
|  | Passport | Sport Utility | 1994 | 1998 |  |  |  |  |  |  |  |
|  | Odyssey | Minivan | 1995 | 1999 | 2005 | 2011 |  |  |  |  |  |
|  | CR-V | Sport Utility | 1997 | 2002 | 2007 | 2012 |  |  |  |  |  |
|  | EV Plus | Electric Vehicle | 1997 |  |  |  |  |  |  |  |  |
|  | S2000 | Roadster | 2000 |  |  |  |  |  |  |  |  |
|  | Insight | Gas-Electric Hybrid | 2000 | 2010 |  |  |  |  |  |  |  |
|  | Pilot | Sport Utility | 2003 | 2009 |  |  |  |  |  |  |  |
|  | Element |  | 2003 |  |  |  |  |  |  |  |  |
|  | FCX | Fuel Cell Vehicle | 2003 | 2008 |  |  |  |  |  |  |  |
|  | Ridgeline | Truck | 2006 |  |  |  |  |  |  |  |  |
|  | Fit | Hatchback | 2007 | 2009 |  |  |  |  |  |  |  |
|  | CR-Z | Gas-Electric Hybrid | 2011 |  |  |  |  |  |  |  |  |
|  | Crosstour |  | 2010 |  |  |  |  |  |  |  |  |
|  | Fit EV | Sedan | 2013 |  |  |  |  |  |  |  |  |

## HONDA 2012 Digital FactBook

$\begin{array}{ll}\text { Worldwide } & \text { North Americ } \\ \text { Operations } & \text { Regional }\end{array}$ Operations

## North America Sales

A History of Honda/Acura Vehicle U.S. Introductions by Model Year
Models currently in production appear in red. Click on the model name to link to additional information.

| Division | Model Name | Style | 1st Generation | 2nd | 3rd | 4th | 5th | 6th | 7th | 8th | 9th |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Acura | Integra | Sedan | 1986 | 1990 | 1994 |  |  |  |  |  |  |
|  |  | Coupe | 1994 |  |  |  |  |  |  |  |  |
|  | Legend | Sedan | 1986 | 1991 |  |  |  |  |  |  |  |
|  |  | Coupe | 1987 | 1991 |  |  |  |  |  |  |  |
|  | NSX | Coupe | 1991 |  |  |  |  |  |  |  |  |
|  |  | Open-Top (NSX-T) | 1995 |  |  |  |  |  |  |  |  |
|  | Vigor | Sedan | 1992 |  |  |  |  |  |  |  |  |
|  | TL | Sedan | 1996 | 1999 | 2004 | 2009 |  |  |  |  |  |
|  | RL | Sedan | 1996 | 2005 |  |  |  |  |  |  |  |
|  | SLX | Sport Utility | 1996 |  |  |  |  |  |  |  |  |
|  | CL | Coupe | 1997 | 2001 |  |  |  |  |  |  |  |
|  | MDX | Sport Utility | 2001 | 2007 |  |  |  |  |  |  |  |
|  | RSX | Coupe | 2002 |  |  |  |  |  |  |  |  |
|  | TSX | Sedan | 2004 | 2009 |  |  |  |  |  |  |  |
|  |  | Wagon | 2011 |  |  |  |  |  |  |  |  |
|  | RDX | Sport Utility | 2007 |  |  |  |  |  |  |  |  |
|  | ZDX | Sport Coupe | 2010 |  |  |  |  |  |  |  |  |
|  | ILX | Hatchback | 2012 |  |  |  |  |  |  |  |  |


| Worldwide <br> Operations | North America <br> Regional <br> Operations |
| :--- | :--- |
| North America Sales |  |

Honda Vehicle Sales in the U.S.
(Sales of North American-produced vehicles in parentheses)
 Note: All figures are calendar year sales.

* Includes sales of CR-X and del Sol.
${ }^{* *}$ Passport models were produced by Isuzu in North America.
***Includes sales of N600 and S600 models.
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## Acura Vehicle Sales in the U.S.

(Sales of North American-produced vehicles in parentheses)


Note: All figures are calendar year sales.

| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America R\&D/ <br> Engineering | U.S. Exports | South America Regional Operations | Europe/ Middle East/ Africa | Japan | Asia/ Oceania | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Passenger Car Sales in the U.S. by Manufacturer

|  | Honda ${ }^{1}$ | GM ${ }^{2}$ | Ford ${ }^{3}$ | Chrysler ${ }^{4}$ | Toyota ${ }^{5}$ | Nissan ${ }^{6}$ | Hyundai ${ }^{7}$ | VW | Others | Industry Total | Honda Market Share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 | 606,249 | 952,395 | 722,501 | 354,359 | 897,313 | 644,258 | 798,193 | 362,059 | 752,095 | 6,089,422 | 10.0\% |
| 2010 | 691,577 | 806,473 | 696,918 | 284,286 | 962,064 | 590,442 | 601,377 | 215,210 | 787,086 | 5,635,433 | 12.3\% |
| 2009 | 700,214 | 874,270 | 631,262 | 228,685 | 1,054,766 | 514,328 | 506,627 | 242,105 | 703,989 | 5,456,246 | 12.8\% |
| 2008 | 877,703 | 1,257,468 | 731,422 | 406,125 | 1,357,099 | 593,585 | 445,762 | 278,874 | 865,331 | 6,813,369 | 12.9\% |
| 2007 | 882,215 | 1,489,170 | 834,764 | 569,859 | 1,513,985 | 635,976 | 456,635 | 221,759 | 880,692 | 7,485,055 | 11.8\% |
| 2006 | 843,950 | 1,621,573 | 1,094,876 | 584,498 | 1,458,156 | 553,617 | 476,263 | 224,977 | 599,451 | 7,457,361 | 11.3\% |
| 2005 | 837,822 | 1,743,814 | 1,038,876 | 709,640 | 1,289,356 | 572,464 | 472,353 | 286,782 | 715,959 | 7,667,066 | 10.9\% |
| 2004 | 843,289 | 1,875,551 | 1,018,333 | 668,268 | 1,101,221 | 536,757 | 456,002 | 301,487 | 705,024 | 7,505,932 | 11.2\% |
| 2003 | 820,129 | 1,959,018 | 1,169,433 | 643,229 | 995,986 | 505,392 | 439,383 | 362,139 | 715,772 | 7,610,481 | 10.8\% |
| 2002 | 838,603 | 2,069,205 | 1,325,716 | 697,487 | 985,835 | 490,683 | 447,210 | 411,171 | 837,319 | 8,103,229 | 10.3\% |
| 2001 | 899,887 | 2,272,480 | 1,495,239 | 718,326 | 955,711 | 414,635 | 446,502 | 426,974 | 792,871 | 8,422,625 | 10.7\% |
| 2000 | 882,055 | 2,531,734 | 1,687,025 | 802,223 | 972,715 | 421,894 | 332,315 | 432,104 | 784,560 | 8,846,625 | 10.0\% |
| 1999 | 854,670 | 2,591,420 | 1,733,108 | 889,506 | 888,969 | 403,471 | 246,401 | 378,127 | 712,612 | 8,698,284 | 9.8\% |
| 1998 | 860,471 | 2,456,018 | 1,660,362 | 866,328 | 867,814 | 411,375 | 144,528 | 265,454 | 609,371 | 8,141,721 | 10.6\% |
| 1997 | 829,380 | 2,660,666 | 1,609,162 | 736,530 | 822,582 | 467,500 | 113,186 | 170,253 | 827,290 | 8,236,549 | 10.1\% |
| 1996 | 786,154 | 2,757,671 | 1,737,252 | 832,633 | 793,592 | 500,377 | 108,468 | 162,291 | 821,949 | 8,500,387 | 9.2\% |
| 1995 | 740,487 | 2,930,568 | 1,791,225 | 786,180 | 793,974 | 520,258 | 107,378 | 131,778 | 816,393 | 8,618,241 | 8.6\% |
| 1994 | 762,242 | 3,057,872 | 1,938,841 | 811,824 | 765,143 | 537,228 | 126,095 | 104,943 | 874,166 | 8,978,354 | 8.5\% |
| 1993 | 716,440 | 2,908,689 | 1,878,149 | 834,132 | 741,826 | 482,646 | 108,796 | 56,427 | 790,062 | 8,517,167 | 8.4\% |
| 1992 | 768,845 | 2,843,860 | 1,777,635 | 679,586 | 760,159 | 417,970 | 108,549 | 87,949 | 768,560 | 8,213,113 | 9.4\% |
| 1991 | 803,367 | 2,909,460 | 1,636,050 | 702,518 | 742,021 | 413,733 | 117,630 | 103,965 | 745,942 | 8,174,686 | 9.8\% |
| 1990 | 854,879 | 3,308,983 | 1,935,531 | 860,834 | 779,208 | 454,250 | 137,448 | 151,103 | 817,975 | 9,300,211 | 9.2\% |
| 1989 | 783,102 | 3,437,086 | 2,177,866 | 1,019,693 | 676,939 | 510,371 | 183,261 | 149,960 | 839,167 | 9,777,445 | 8.0\% |
| 1988 | 768,985 | 3,822,015 | 2,289,764 | 1,191,294 | 656,638 | 473,364 | 264,282 | 187,186 | 889,481 | 10,543,009 | 7.3\% |
| 1987 | 738,306 | 3,728,313 | 2,060,834 | 1,096,385 | 607,127 | 529,991 | 263,610 | 222,691 | 940,199 | 10,187,456 | 7.2\% |
| 1986 | 693,515 | 4,693,161 | 2,080,822 | 1,308,991 | 608,210 | 547,051 | 168,882 | 264,715 | 1,038,763 | 11,404,110 | 6.1\% |
| 1985 | 552,389 | 4,692,318 | 2,079,366 | 1,245,149 | 577,177 | 575,166 |  | 276,177 | 981,136 | 10,978,878 | 5.0\% |
| 1984 | 508,420 | 4,600,512 | 1,979,317 | 1,078,716 | 513,821 | 485,298 |  | 231,129 | 926,752 | 10,323,965 | 4.9\% |
| 1983 | 401,072 | 4,053,561 | 1,571,321 | 951,191 | 542,877 | 521,902 |  | 217,185 | 889,506 | 9,148,615 | 4.4\% |
| 1982 | 365,865 | 3,515,660 | 1,345,698 | 793,930 | 527,158 | 470,246 |  | 207,042 | 730,899 | 7,956,498 | 4.6\% |
| 1981 | 370,705 | 3,796,696 | 1,413,456 | 840,813 | 574,464 | 464,806 |  | 296,329 | 757,352 | 8,514,621 | 4.4\% |
| 1980 | 375,388 | 4,116,482 | 1,543,826 | 786,922 | 582,195 | 516,890 |  | 312,203 | 742,223 | 8,976,129 | 4.2\% |
| 1979 | 353,291 | 4,931,726 | 2,218,477 | 1,080,258 | 507,816 | 472,252 |  | 295,293 | 801,238 | 10,660,351 | 3.3\% |
| 1978 | 274,876 | 5,404,504 | 2,662,926 | 1,249,845 | 441,800 | 339,364 |  | 242,241 | 694,855 | 11,310,411 | 2.4\% |
| 1977 | 223,633 | 5,177,198 | 2,615,217 | 1,341,014 | 493,048 | 388,383 |  | 262,932 | 677,419 | 11,178,844 | 2.0\% |
| 1976 | 150,929 | 4,811,199 | 2,286,181 | 1,380,912 | 346,900 | 270,103 |  | 201,760 | 657,766 | 10,105,750 | 1.5\% |
| 1975 | 102,389 | 3,786,739 | 2,038,835 | 1,057,472 | 283,909 | 253,192 |  | 267,730 | 836,854 | 8,627,120 | 1.2\% |
| 1974 | 43,119 | 3,754,813 | 2,291,148 | 1,246,561 | 238,135 | 189,026 |  | 334,423 | 754,731 | 8,851,956 | 0.5\% |
| 1973 | 38,957 | 5,141,696 | 2,786,922 | 1,568,882 | 289,378 | 235,449 |  | 476,048 | 909,257 | 11,446,589 | 0.3\% |
| 1972 | 20,500 | 4,893,234 | 2,761,341 | 1,566,768 | 295,915 | 192,707 |  | 485,645 | 727,292 | 10,943,402 | 0.2\% |
| 1971 | 9,509 | 4,742,429 | 2,434,362 | 1,449,315 | 294,850 | 188,029 |  | 520,630 | 602,660 | 10,241,784 | 0.1\% |
| 1970 | 4,195 | 3,294,174 | 2,209,687 | 1,353,304 | 196,749 | 104,067 |  | 567,602 | 673,279 | 8,403,057 | 0.05\% |

[^1]

## Light Truck Sales in the U.S. by Manufacturer

|  | Honda ${ }^{1}$ | GM ${ }^{2}$ | Ford ${ }^{3}$ | Chrysler ${ }^{4}$ | Toyota ${ }^{5}$ | Nissan ${ }^{6}$ | Hyundai ${ }^{7}$ | VW | Others | Industry Total | Honda Market Share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 | 541,036 | 1,551,402 | 1,388,330 | 1,007,228 | 747,347 | 398,276 | 332,990 | 79,904 | 598,508 | 6,645,021 | 8.1\% |
| 2010 | 538,903 | 1,404,789 | 1,208,392 | 795,448 | 801,531 | 318,128 | 125,015 | 41,620 | 685,259 | 5,919,085 | 9.1\% |
| 2009 | 450,570 | 1,197,967 | 1,024,459 | 698,515 | 715,383 | 255,775 | 228,500 | 54,065 | 320,202 | 4,945,436 | 9.1\% |
| 2008 | 551,062 | 1,698,392 | 1,255,042 | 1,041,611 | 860,563 | 357,877 | 229,377 | 32,015 | 355,433 | 6,381,372 | 8.6\% |
| 2007 | 669,327 | 2,335,381 | 1,666,999 | 1,506,203 | 1,106,840 | 432,541 | 315,847 | 8,812 | 621,807 | 8,663,757 | 7.7\% |
| 2006 | 665,408 | 2,443,768 | 1,806,035 | 1,806,160 | 1,084,368 | 465,632 | 273,559 | 10,163 | 316,895 | 8,871,988 | 7.5\% |
| 2005 | 624,650 | 2,712,985 | 2,067,922 | 1,819,276 | 970,940 | 504,481 | 258,510 | 20,479 | 301,445 | 9,280,688 | 6.7\% |
| 2004 | 551,109 | 2,781,807 | 2,252,805 | 1,759,347 | 958,828 | 449,584 | 232,668 | 32,541 | 342,299 | 9,360,988 | 5.9\% |
| 2003 | 529,718 | 2,756,986 | 2,267,815 | 1,703,143 | 870,328 | 289,405 | 198,309 | 26,968 | 385,900 | 9,028,572 | 5.9\% |
| 2002 | 409,231 | 2,746,035 | 2,251,210 | 1,721,330 | 770,292 | 249,175 | 165,254 | 12,680 | 387,932 | 8,713,139 | 4.7\% |
| 2001 | 307,752 | 2,580,062 | 2,420,673 | 1,761,600 | 785,543 | 289,027 | 123,454 | 11,957 | 419,676 | 8,699,744 | 3.5\% |
| 2000 | 276,805 | 2,379,939 | 2,460,709 | 1,926,762 | 646,491 | 330,892 | 72,682 | 3,747 | 405,103 | 8,503,130 | 3.3\% |
| 1999 | 222,223 | 2,383,156 | 2,384,863 | 1,939,437 | 586,472 | 274,529 | 52,383 | 3,395 | 348,796 | 8,195,254 | 2.7\% |
| 1998 | 149,129 | 2,113,366 | 2,300,087 | 1,814,598 | 493,211 | 210,226 | 28,582 | 1,742 | 290,345 | 7,401,286 | 2.0\% |
| 1997 | 111,006 | 2,042,883 | 2,171,565 | 1,567,258 | 407,530 | 261,020 |  | 1,792 | 286,593 | 6,849,647 | 1.6\% |
| 1996 | 57,774 | 1,974,680 | 2,069,537 | 1,618,193 | 366,126 | 249,386 |  | 995 | 233,738 | 6,570,429 | 0.9\% |
| 1995 | 54,092 | 1,898,845 | 1,976,505 | 1,378,163 | 289,377 | 250,646 |  | 1,460 | 241,296 | 6,090,384 | 0.9\% |
| 1994 | 25,988 | 1,947,944 | 1,849,779 | 1,392,171 | 322,930 | 237,178 |  | 4,675 | 287,396 | 6,068,061 | 0.4\% |
| 1993 | 106 | 1,750,457 | 1,662,784 | 1,213,690 | 291,385 | 205,363 |  | 5,634 | 248,702 | 5,378,121 | 0.0\% |
| 1992 |  | 1,548,287 | 1,397,073 | 1,033,426 | 263,482 | 167,436 |  | 2,681 | 239,781 | 4,652,166 | N/A |
| 1991 |  | 1,407,465 | 1,211,654 | 805,153 | 268,459 | 169,141 |  | 5,039 | 268,422 | 4,135,333 | N/A |
| 1990 |  | 1,625,197 | 1,347,436 | 837,234 | 278,797 | 167,353 |  | 6,368 | 295,092 | 4,557,477 | N/A |
| 1989 |  | 1,668,665 | 1,394,527 | 984,354 | 268,414 | 153,042 |  | 4,969 | 289,077 | 4,763,048 | N/A |
| 1988 |  | 1,689,406 | 1,462,087 | 1,016,763 | 279,322 | 169,097 |  | 5,227 | 300,018 | 4,921,920 | N/A |
| 1987 |  | 1,545,294 | 1,453,225 | 916,565 | 252,935 | 163,691 |  | 10,336 | 364,180 | 4,706,226 | N/A |
| 1986 |  | 1,593,304 | 1,381,438 | 596,159 | 320,661 | 216,230 |  | 12,288 | 528,803 | 4,648,883 | N/A |
| 1985 |  | 1,653,105 | 1,271,809 | 606,388 | 291,442 | 255,601 |  | 16,296 | 362,472 | 4,457,113 | N/A |
| 1984 |  | 1,435,205 | 1,166,715 | 526,076 | 245,616 | 203,724 |  | 17,791 | 282,553 | 3,877,680 | N/A |
| 1983 |  | 1,249,966 | 991,958 | 274,178 | 171,052 | 137,355 |  | 19,537 | 124,379 | 2,968,425 | N/A |
| 1982 |  | 1,038,883 | 791,547 | 245,945 | 144,308 | 107,927 |  | 25,617 | 37,651 | 2,391,878 | N/A |

[^2]

## Car and Light Truck Sales in the U.S. by Manufacturer

|  | Honda ${ }^{1}$ | GM ${ }^{2}$ | Ford ${ }^{3}$ | Chrysler ${ }^{4}$ | Toyota ${ }^{5}$ | Nissan ${ }^{6}$ | Hyundai ${ }^{7}$ | VW | Others | Industry Total | Honda Market Share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 | 1,147,285 | 2,503,797 | 2,110,831 | 1,361,587 | 1,644,660 | 1,042,534 | 1,131,183 | 441,963 | 1,350,603 | 12,734,443 | 9.0\% |
| 2010 | 1,230,480 | 2,211,262 | 1,905,310 | 1,079,734 | 1,763,595 | 908,570 | 726,392 | 256,830 | 1,472,345 | 11,554,518 | 10.6\% |
| 2009 | 1,150,784 | 2,072,237 | 1,655,721 | 927,200 | 1,770,149 | 770,103 | 735,127 | 296,170 | 1,024,191 | 10,401,682 | 11.1\% |
| 2008 | 1,428,765 | 2,955,860 | 1,986,464 | 1,447,736 | 2,217,662 | 951,462 | 675,139 | 310,889 | 1,220,764 | 13,194,741 | 10.8\% |
| 2007 | 1,551,542 | 3,824,551 | 2,501,763 | 2,076,062 | 2,620,825 | 1,068,517 | 772,482 | 230,571 | 1,502,499 | 16,148,812 | 9.6\% |
| 2006 | 1,509,358 | 4,065,341 | 2,900,911 | 2,390,658 | 2,542,524 | 1,019,249 | 749,822 | 235,140 | 916,346 | 16,329,349 | 9.2\% |
| 2005 | 1,462,472 | 4,456,799 | 3,106,798 | 2,528,916 | 2,260,296 | 1,076,945 | 730,863 | 307,261 | 1,017,404 | 16,947,754 | 8.6\% |
| 2004 | 1,394,398 | 4,657,358 | 3,271,138 | 2,427,615 | 2,060,049 | 986,341 | 688,670 | 334,028 | 1,047,323 | 16,866,920 | 8.3\% |
| 2003 | 1,349,847 | 4,716,004 | 3,437,248 | 2,346,372 | 1,866,314 | 794,797 | 637,692 | 389,107 | 1,101,672 | 16,639,053 | 8.1\% |
| 2002 | 1,247,834 | 4,815,240 | 3,576,926 | 2,418,817 | 1,756,127 | 739,858 | 612,464 | 423,851 | 1,225,251 | 16,816,368 | 7.4\% |
| 2001 | 1,207,639 | 4,852,542 | 3,915,912 | 2,479,926 | 1,741,254 | 703,662 | 569,956 | 438,931 | 1,212,547 | 17,122,369 | 7.1\% |
| 2000 | 1,158,860 | 4,911,673 | 4,147,734 | 2,728,985 | 1,619,206 | 752,786 | 404,997 | 435,851 | 1,189,663 | 17,349,755 | 6.7\% |
| 1999 | 1,076,893 | 4,974,576 | 4,117,971 | 2,828,943 | 1,475,441 | 678,000 | 298,784 | 381,522 | 1,061,408 | 16,893,538 | 6.4\% |
| 1998 | 1,009,600 | 4,569,384 | 3,960,449 | 2,680,926 | 1,361,025 | 621,601 | 173,110 | 267,196 | 899,716 | 15,543,007 | 6.5\% |
| 1997 | 940,386 | 4,703,549 | 3,780,727 | 2,303,788 | 1,230,112 | 728,520 | 113,186 | 172,045 | 1,113,883 | 15,086,196 | 6.2\% |
| 1996 | 843,928 | 4,732,351 | 3,806,789 | 2,450,826 | 1,159,718 | 749,763 | 108,468 | 163,286 | 1,055,687 | 15,070,816 | 5.6\% |
| 1995 | 794,579 | 4,829,413 | 3,767,730 | 2,164,343 | 1,083,351 | 770,904 | 107,378 | 133,238 | 1,057,689 | 14,708,625 | 5.4\% |
| 1994 | 788,230 | 5,005,816 | 3,788,620 | 2,203,995 | 1,088,073 | 774,406 | 126,095 | 109,618 | 1,161,562 | 15,046,415 | 5.2\% |
| 1993 | 716,546 | 4,659,146 | 3,540,933 | 2,047,822 | 1,033,211 | 688,009 | 108,796 | 62,061 | 1,038,764 | 13,895,288 | 5.2\% |
| 1992 | 768,845 | 4,392,147 | 3,174,708 | 1,713,012 | 1,023,641 | 585,406 | 108,549 | 90,630 | 1,008,341 | 12,865,279 | 6.0\% |
| 1991 | 803,367 | 4,316,925 | 2,847,704 | 1,507,671 | 1,010,480 | 582,874 | 117,630 | 109,004 | 1,014,364 | 12,310,019 | 6.5\% |
| 1990 | 854,879 | 4,934,180 | 3,282,967 | 1,698,068 | 1,058,005 | 621,603 | 137,448 | 157,471 | 1,113,067 | 13,857,688 | 6.2\% |
| 1989 | 783,102 | 5,105,751 | 3,572,393 | 2,004,047 | 945,353 | 663,413 | 183,261 | 154,929 | 1,128,244 | 14,540,493 | 5.4\% |
| 1988 | 768,985 | 5,511,421 | 3,751,851 | 2,208,057 | 935,960 | 642,461 | 264,282 | 192,413 | 1,189,499 | 15,464,929 | 5.0\% |
| 1987 | 738,306 | 5,273,607 | 3,514,059 | 2,012,950 | 860,062 | 693,682 | 263,610 | 233,027 | 1,304,379 | 14,893,682 | 5.0\% |
| 1986 | 693,515 | 6,286,465 | 3,462,260 | 1,905,150 | 928,871 | 763,281 | 168,882 | 277,003 | 1,567,566 | 16,052,993 | 4.3\% |
| 1985 | 552,389 | 6,345,423 | 3,351,175 | 1,851,537 | 868,619 | 830,767 |  | 292,473 | 1,343,608 | 15,435,991 | 3.6\% |
| 1984 | 508,420 | 6,035,717 | 3,146,032 | 1,604,792 | 759,437 | 689,022 |  | 248,920 | 1,209,305 | 14,201,645 | 3.6\% |
| 1983 | 401,072 | 5,303,527 | 2,563,279 | 1,225,369 | 713,929 | 659,257 |  | 236,722 | 1,013,885 | 12,117,040 | 3.3\% |
| 1982 | 365,865 | 4,554,543 | 2,137,245 | 1,039,875 | 671,466 | 578,173 |  | 232,659 | 768,550 | 10,348,376 | 3.5\% |

[^3]| Worldwide | North America | North America | North America | North America | U.S. Exports | South America | Europe/ | Japan | Asia/ | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations | Regional | Sales | Manufacturing | R\&D/ |  | Regional | Middle East/ |  | Oceania |  |  |
|  | Operations |  |  | Engineering |  | Operations | Africa |  |  |  |  |

North America Sales

Honda/Acura Vehicle Sales in Canada

|  | Honda |  |  |  |  |  |  |  |  |  |  |  |  | Acura |  |  |  |  |  |  |  |  |  |  | Honda Canada Total | IndustryTotal | Honda Canada Marke Share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accord | Civic | Prelude | Odyssey | CR-V | S2000 | Insight | Pilot | Element | Ridgeline | Fit | CR-Z | $\begin{array}{\|r\|} \hline \text { Division } \\ \text { Total } \end{array}$ | RL* | TL** | CL | TSX | RSX*** | CSX*** | RDX | ZDX | MDX | NSX | $\begin{array}{r} \text { Division } \\ \text { Total } \end{array}$ |  |  |  |
| 2011 | 8,769 | 55,090 |  | 9,060 | 25,076 |  | 242 | 4,366 | 180 | 1,713 | 2,835 | 517 | 107,848 | 56 | 3,229 |  | 1,659 |  | 1,795 | 3,070 | 129 | 5,334 |  | 15,272 | 123,120 | 1,113,892 | 11.1\% |
| 2010 | 14,659 | 57,501 |  | 8,616 | 24,930 | 21 | 1,136 | 5,062 | 380 | 3,200 | 7,900 | 325 | 123,730 | 64 | 2,895 |  | 2,297 |  | 2,064 | 3,163 | 863 | 5,994 |  | 17,340 | 141,070 | 1,557,121 | 9.1\% |
| 2009 | 16,017 | 62,654 |  | 6,449 | 18,554 | 49 | 668 | 4,452 | 976 | 3,546 | 9,553 |  | 122,918 | 94 | 3,577 |  | 2,020 |  | 2,526 | 2,869 | 8 | 5,994 |  | 17,088 | 140,006 | 1,458,564 | 9.6\% |
| 2008 | 22,623 | 72,463 |  | 10,125 | 20,500 | 65 |  | 5,564 | 1,811 | 3,987 | 14,836 |  | 151,974 | 157 | 4,019 |  | 3,118 | 5 | 2,998 | 3,573 |  | 5,514 |  | 19,384 | 171,358 | 1,635,986 | 10.5\% |
| 2007 | 22,102 | 70,838 |  | 12,025 | 20,980 | 123 | 2 | 4,328 | 1,764 | 4,519 | 13,507 |  | 150,188 | 158 | 3,995 |  | 2,104 | 12 | 3,729 | 4,104 |  | 6,017 |  | 20,119 | 170,307 | 1,653,362 | 10.3\% |
| 2006 | 20,165 | 70,028 |  | 13,368 | 17,821 | 146 | 21 | 5,359 | 3,099 | 4,988 | 10,634 |  | 145,629 | 231 | 4,694 |  | 2,816 | 1,755 | 5,186 | 1,415 |  | 4,257 | 2 | 20,356 | 165,985 | 1,614,700 | 10.3\% |
| 2005 | 24,115 | 68,506 |  | 12,573 | 15,976 | 212 | 5 | 5,213 | 2,880 | 3,512 |  |  | 132,992 | 475 | 5,280 | 7 | 3,918 | 2,886 | 5,192 |  |  | 3,836 | 1 | 21,595 | 154,587 | 1,583,291 | 9.8\% |
| 2004 | 25,814 | 62,125 | 2 | 10,559 | 15,388 | 250 | 9 | 4,730 | 3,035 |  |  |  | 121,912 | 333 | 5,801 | 73 | 3,797 | 3,342 | 5,010 |  |  | 4,181 | 6 | 22,543 | 144,455 | 1,534,415 | 9.4\% |
| 2003 | 29,609 | 65,169 | 3 | 10,785 | 17,831 | 238 | 20 | 4,608 | 3,444 |  |  |  | 131,707 | 172 | 4,320 | 355 | 3,046 | 5,024 | 5,572 |  |  | 4,432 | 2 | 22,923 | 154,630 | 1,593,506 | 9.7\% |
| 2002 | 30,060 | 69,973 | 642 | 14,370 | 21,245 | 336 | 76 | 3,396 |  |  |  |  | 140,098 | 327 | 4,802 | 740 |  | 6,284 | 8,085 |  |  | 4,992 | 3 | 25,233 | 165,331 | 1,703,246 | 9.7\% |
| 2001 | 28,383 | 66,299 | 2,531 | 13,674 | 13,141 | 401 | 110 |  |  |  |  |  | 124,539 | 313 | 5,781 | 950 |  | 5,597 | 9,073 |  |  | 3,964 | 4 | 25,682 | 150,221 | 1,570,629 | 9.6\% |
| 2000 | 24,635 | 60,407 | 2,031 | 13,512 | 13,613 | 412 | 155 |  |  |  |  |  | 114,765 | 459 | 5,714 | 1,217 |  | 3,781 | 7,997 |  |  | 980 | 6 | 20,154 | 134,919 | 1,549,544 | 8.7\% |
| 1999 | 24,100 | 58,122 | 1,722 | 12,465 | 14,511 | 332 |  |  |  |  |  |  | 111,252 | 587 | 7,001 | 607 |  | 3,872 | 8,079 |  |  |  | 5 | 20,151 | 131,403 | 1,501,143 | 8.8\% |
| 1998 | 25,490 | 54,066 | 2,207 | 4,124 | 14,306 |  |  |  |  |  |  |  | 100,193 | 844 | 3,389 | 1,415 |  | 3,765 | 7,400 |  |  |  | 10 | 16,823 | 117,016 | 1,389,063 | 8.4\% |
| 1997 | 21,312 | 49,551 | 2,586 | 2,004 | 14,778 |  |  |  |  |  |  |  | 90,231 | 940 | 1,491 | 1,710 |  | 4,113 | 8,587 |  |  |  | 13 | 16,854 | 107,085 | 1,387,945 | 7.7\% |
| 1996 | 20,512 | 37,648 | 924 | 2,940 |  |  |  |  |  |  |  |  | 62,024 | 938 | 1,569 | 1,226 |  | 5,974 | 1,970 |  |  |  | 16 | 11,693 | 73,717 | 1,173,090 | 6.3\% |
| 1995 | 20,944 | 33,386 | 836 | 2,696 |  |  |  |  |  |  |  |  | 57,862 | 209 | 1,023 |  |  | 7,653 |  |  |  |  | 38 | 8,923 | 66,785 | 1,130,212 | 5.9\% |
| 1994 | 22,256 | 35,172 | 1,140 | 76 |  |  |  |  |  |  |  |  | 58,644 | 559 | 664 |  |  | 8,728 |  |  |  |  | 31 | 9,982 | 68,626 | 1,224,945 | 5.6\% |
| 1993 | 19,832 | 36,259 | 2,001 |  |  |  |  |  |  |  |  |  | 58,092 | 896 | 1,114 |  |  | 8,294 |  |  |  |  | 64 | 10,368 | 68,460 | 1,164,677 | 5.9\% |
| 1992 | 31,578 | 36,339 | 3,250 |  |  |  |  |  |  |  |  |  | 71,167 | 1,679 | 1,853 |  |  | 9,853 |  |  |  |  | 91 | 13,476 | 84,643 | 1,204,418 | 7.0\% |
| 1991 | 35,161 | 50,320 | 3,293 |  |  |  |  |  |  |  |  |  | 88,774 | 2,315 | 1,682 |  |  | 11,430 |  |  |  |  | 253 | 15,680 | 104,454 | 1,266,338 | 8.2\% |
| 1990 | 38,112 | 45,880 | 4,351 |  |  |  |  |  |  |  |  |  | 88,343 | 2,299 |  |  |  | 10,396 |  |  |  |  | 156 | 12,851 | 101,194 | 1,320,631 | 7.7\% |
| 1989 | 32,181 | 37,684 | 4,141 |  |  |  |  |  |  |  |  |  | 74,006 | 2,656 |  |  |  | 7,766 |  |  |  |  |  | 10,422 | 84,428 | 1,442,256 | 5.9\% |
| 1988 | 29,186 | 31,014 | 6,134 |  |  |  |  |  |  |  |  |  | 66,334 | 3,208 |  |  |  | 5,503 |  |  |  |  |  | 8,711 | 75,045 | 1,514,995 | 5.0\% |
| 1987 | 31,463 | 25,831 | 9,655 |  |  |  |  |  |  |  |  |  | 66,949 | 2541 |  |  |  | 3,486 |  |  |  |  |  | 6,027 | 72,976 | 1,488,027 | 4.9\% |
| 1986 | 27,613 | 22,806 | 13,082 |  |  |  |  |  |  |  |  |  | 63,501 |  |  |  |  |  |  |  |  |  |  |  | 63,501 | 1,476,500 | 4.3\% |
| 1985 | 26,391 | 23,807 | 12,764 |  |  |  |  |  |  |  |  |  | 62,962 |  |  |  |  |  |  |  |  |  |  |  | 62,962 | 1,496,224 | 4.2\% |
| 1984 | 23,243 | 19,519 | 10,421 |  |  |  |  |  |  |  |  |  | 53,183 |  |  |  |  |  |  |  |  |  |  |  | 53,183 | 1,190,201 | 4.5\% |
| 1983 | 28,096 | 18,903 | 7,213 |  |  |  |  |  |  |  |  |  | 54,212 |  |  |  |  |  |  |  |  |  |  |  | 54,212 | 1,017,811 | 5.3\% |
| 1982 | 21,116 | 30,286 | 4,559 |  |  |  |  |  |  |  |  |  | 55,961 |  |  |  |  |  |  |  |  |  |  |  | 55,961 | 895,914 | 6.2\% |
| 1981 | 20,807 | 36,607 | 6,069 |  |  |  |  |  |  |  |  |  | 63,483 |  |  |  |  |  |  |  |  |  |  |  | 63,483 | 1,173,275 | 5.4\% |
| 1980 | 14,007 | 28,898 | 3,940 |  |  |  |  |  |  |  |  |  | 46,845 |  |  |  |  |  |  |  |  |  |  |  | 46,845 | 1,288,271 | 3.6\% |
| 1979 | 10,255 | 19,880 | 2,831 |  |  |  |  |  |  |  |  |  | 32,966 |  |  |  |  |  |  |  |  |  |  |  | 32,966 | 1,386,029 | 2.4\% |
| 1978 | 10,020 | 34,970 |  |  |  |  |  |  |  |  |  |  | 44,990 |  |  |  |  |  |  |  |  |  |  |  | 44,990 | 1,350,411 | 3.3\% |
| 1977 | 6,787 | 44,121 |  |  |  |  |  |  |  |  |  |  | 50,908 |  |  |  |  |  |  |  |  |  |  |  | 50,908 | 1,317,147 | 3.9\% |
| 1976 | 644 | 32,703 |  |  |  |  |  |  |  |  |  |  | 33,347 |  |  |  |  |  |  |  |  |  |  |  | 33,347 | 1,291,463 | 2.6\% |
| 1975 |  | 20,742 |  |  |  |  |  |  |  |  |  |  | 20,742 |  |  |  |  |  |  |  |  |  |  |  | 20,742 | 1,316,629 | 1.6\% |
| 1974 |  | 5,241 |  |  |  |  |  |  |  |  |  |  | 5,241 |  |  |  |  |  |  |  |  |  |  |  | 5,241 | 1,249,304 | 0.4\% |
| 1973 |  | 747 |  |  |  |  |  |  |  |  |  |  | 747 |  |  |  |  |  |  |  |  |  |  |  | 747 | 1,226,698 | 0.1\% |
| total | 808,057 | 1,651,555 | 108,328 | 159,421 | 268,650 | 2,585 | 2,444 | 47,078 | 17,569 | 25,465 | 59,265 | 842 | 3,151,259 | 22,510 | 73,893 | 8,300 | 24,775 | 119,519 | 85,263 | 18,194 | 1,000 | 55,495 | 700 | 409,649 | 3,560,908 |  |  |
| * Includes sales of Legend |  |  | ** Includes sales of Vigor. ** |  |  |  | ${ }^{* *}$ Includes sales of Integra. |  |  | **** Includes sales of EL. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## HONDA 2012 Digital FactBook



## Vehicle and Motorcycle Sales in Mexico

|  | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 | 2002 | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 | 1995 | 1994 | 1993 | 1992 | 1991 | 1990 | 1989 | 1988 | 1987 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Automobile | 36,209 | 39,866 | 37,187 | 56,264 | 54,802 | 49,102 | 39,351 | 29,730 | 29,016 | 30,430 | 28,284 | 24,481 | 18,879 | 12,533 | 5,978 | 1,894 | 298 |  |  |  |  |  |  |  |  |
| Motorcycle | 34,086 | 23,504 | 27,670 | 46,406 | 49,187 | 44,079 | 48,140 | 40,053 | 32,029 | 26,034 | 20,268 | 22,434 | 20,531 | 19,222 | 12,767 | 6,395 | 6,996 | 14,356 | 15,282 | 23,027 | 20,916 | 19,888 | 17,677 | 18,605 | 3,848 |


| Worldwide <br> Operations | North America <br> Regional <br> Operations | North America <br> Sales |
| :--- | :--- | :--- | :--- |
| North America Manufacturing |  |  |

## North American Manufacturing Facilities

| Region | Facility / Location $\quad$ Models Produced | Began Production | Plant Size | Annual Capacity | Employment | Investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | Honda of America Mfg., Inc. Accord Sedan <br> Marysville Auto Plant Accord Coupe <br> Marysville, Ohio Acura TL | Nov. 1982 | 3.6 million sq. ft. | 440,000 vehicles | 4,200 | \$4.2 billion |
|  | Honda of America Mfg., Inc. CR-V <br> East Liberty Auto Plant Crosstour <br> East Liberty, Ohio Acura RDX <br> The East Liberty Auto Plant (ELP) has achieved several technological firsts in the U.S. auto industry - the first plant to use laser welding for mass production and the first plant to implement low-emission, waterborne paint technology. In 2000, ELP was the first Honda plant in North America to adopt Honda's innovative flexible manufacturing system. ELP added production of the CR-V sport utility vehicle in 2006. In 2009, ELP ended production of Civic to focus on production of Honda "crossover" models including CR-V and Crosstour. Honda in 2012 invested $\$ 166$ million for new door and instrument panel assembly lines, a new Vehicle Quality Department and a new parts consolidation center that will reduce $\mathrm{CO}_{2}$ emissions from parts shipments by an estimated 2.8 million pounds per year. | Dec. 1989 | 1.9 million sq. ft. | 240,000 vehicles | 2,500 | \$1.1 billion |
|  | Honda of America Mfg., Inc. <br> Anna Engine Plant <br> Anna, Ohio <br> 4-cylinder engines for Accord and Civic <br> V6 engines for Accord Sedan, Accord Coupe, Crosstour, <br> Ridgeline and Acura TL, RDX, MDX and ZDX <br> Brake Components, Driveshafts <br> Honda's first U.S. engine plant, the Anna Engine Plant (AEP), began production with motorcycle engines in July 1985. AEP produced its first automobile engine, for Civic, in September 1986. The plant produces automobile engines, disc and drum brakes, engine blocks, cylinder heads, crankshafts, cylinder sleeves, driveshafts and other major parts. With an annual capacity of 1.18 million automobile engines, AEP is Honda's largest automobile engine facility in the world. AEP also exports major engine components to Honda plants in other countries. In May 2008, the plant completed a $\$ 75$ million expansion to add production of stamped steel engine components previously made in Japan. In 2008, AEP began providing complete engines for Civics produced at the Indiana auto plant, and engine components for 4 -cylinder engines being produced at the new Canada engine plant. A new $\$ 31$ million parts consolidation center will eliminate an estimated 2.5 million pounds of $\mathrm{CO}_{2}$ each year through more efficient parts logistics. An additional $\$ 129$ million is being invested for the production of components for continuously variable transmissions (CVTs) to be produced at the Russells Point transmissions plant. | July 1985 | 1.8 million sq. ft. | 1,180,000 engines <br> 2.45 million components | 2,400 | \$1.7 billion |

Note: Each plant uses domestic and globally sourced parts.

| Worldwide <br> Operations | North America <br> Regional <br> Operations | North America <br> Sales |
| :--- | :--- | :--- |

## North American Manufacturing Facilities

| Region | Facility / Location $\quad$ Models Produced | Began Production | Plant Size | Annual Capacity | Employment | Investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | Honda Manufacturing Odyssey <br> of Alabama, LLC  <br> Lincoln, Alabama Pilot <br>  Ridgeline <br>  V-6 engines <br>  Acura MDX (starting in 2013) <br>   <br> The Lincoln, Alabama, plant conducts synchronous production of vehicles and engines and is the exclusive global producer of Honda Odyssey minivans, Pilot sport utility vehicles and Ridgeline pickup trucks. In a further demonstration of Honda's manufacturing flexibility, the plant began production of Accord V6 Sedans in July 2009, enabling the Marysville Auto Plant in Ohio to became the sole source for production of 4-cylinder Accords (Sedan and Coupe) sold in North America. The plant was also the first automobile plant in North America to operate as a zero-waste-to-landfill facility, leading the way for reduced waste from vehicle production activities at all of Honda's plants in North America. The Alabama plant will take over production of the Acura MDX from Honda's Canada Plant 2 and increase production to 340,000 units per year in 2013, investing $\$ 400$ million and creating 190 new full-time jobs. | Nov. 2001 | 3.4 million sq. ft. | 300,000 vehicles <br> 300,000 engines <br> (increasing to 340,000 vehicles and engines in 2013) | 4,000 | \$1.8 billion |
|  | Honda Manufacturing  <br> of Indiana, LLC Civic Sedan <br> Greensburg, Indiana Civic Natural Gas <br>  Civic Hybrid (starting in 2013) <br>  Acura ILX and ILX Hybrid <br> Honda's fourth U.S. auto plant, its seventh in North America, began production of Civic Sedans in October 2008 and celebrated production of its 100,000th Civic in February 2010. The plant uses state-of-the-art production systems and is a zero-waste-to-landfill plant. The plant also adopts other Honda "green factory" practices including the use of waterborne surface and primer body paint. Limited production of the natural-gas powered Civic was added in May 2009, and production of Civics for export markets began in September 2009. The plant added a second shift of production in October 2011, doubling its production capacity to 200,000 vehicles per year. In April 2012, the plant began producing the Acura ILX and ILX Hybrid sedans, the first Honda or Acura hybrid models to be produced in North America. In July 2008, the plant announced plans to add production of the Civic Hybrid and increase production by 50,000 units in early 2013, investing $\$ 40$ million and adding 300 new jobs. | Oct. 2008 | 1.3 million sq. ft. | 200,000 vehicles <br> (increasing to 250,000 in 2013) | 2,100 | \$800 million |

[^4]Return to
Table of Contents

| Worldwide |
| :--- | :--- | :--- |
| Operations |$\quad$| North America |
| :--- |
| Regional |
| Operations |$\quad$| North America |
| :--- |
| Sales |


| North America | North America |
| :--- | :--- |
| Manufacturing | R\&D/ |

U.S. Exports

## North America Manufacturing

## North American Manufacturing Facilities

| Region | Facility / Location | Models Produced |  | Began Production | Plant Size | Annual Capacity | Employment | Investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | Honda Power Equipment Mfg., Inc. (HPE) produces Honda general-purpose engines and numerous power equipment products including lawn mowers, snow throwers, string trimmer and minitillers. In June 2000, HPE began producing GC/V160 series engines for use in Honda lawn mowers and for sale to original equipment manufacturers for use in a range of equipment including water pumps, pressure washers and generators. |  |  | Aug. 1984 | 364,000 sq. ft. | 340,000 mowers, water pumps, snow throwers and minitillers 2,000,000 engines | 600 | \$214 million |
|  | Honda of South Carolina Mfg., Inc. <br> Timmonsville, South Carolina <br> The Timmonsville Plant began produ engine assembly operations were ad | Four Trax Recon <br> Four Trax Rincon <br> tion of the Honda FourTrax ded to the plant. | Four Trax Foreman Four Trax Rancher model line in 1998. In fall 2000, | July 1998 | $535,150 \mathrm{sq}$. ft. | 266,000 ATVs <br> 310,000 engines | 600 | \$289 million |
|  | The plant opened in 1996 focused solely on the production of automatic transmissions for North American-built models, which require high-level precision manufacturing technologies. Prior to the establishment of the Russells Point facility, the Anna Engine Plant produced automatic transmissions for U.S.-built vehicles (since 1989). The plant expanded its capability to produce high-precision gears in 2006, and in 2007 added production of rear differentials and transfer cases for Honda and Acura all-wheel-drive automobiles. Honda recently invested an additional $\$ 145$ million and added 100 new jobs to support the addition of a third assembly line and new high-pressure die-cast operations. The plant began producing CVT transmissions for the new, ninth-generation 2013 Accord in August 2012. |  |  | July 1996 | 733,000 sq. ft. | 800,000 automatic transmissions <br> 328,000 gear sets <br> 150,000 4WD rear differentials <br> 300,000 4WD <br> transfer cases | 1,050 | \$570 million |
|  | The plant opened in 2006 with the assembly of automatic transmissions for North Americanbuilt models - initially the Honda Odyssey and Pilot models produced in Alabama. The plant has since expanded its capabilities, adding the casting and machining of transmission cases to its initial assembly operations, expanding its plant size from 100,000 to 350,000 square feet, and increasing capital investment from $\$ 100$ million to $\$ 152$ million. |  |  | May 2006 | $350,000 \mathrm{sq}$. ft. | 300,000 automatic transmissions | 450 | \$152 million |

Note: Each plant uses domestic and globally sourced parts.

| Worldwide <br> Operations | North America <br> Regional <br> Operations | North America <br> Sales |
| :--- | :--- | :--- |

## North American Manufacturing Facilities

| Region | Facility / Location | Models Produced | Began Production | Plant Size | Annual Capacity | Employment | Investment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canada | Honda Canada was the first company from a Japanese automaker to produce cars in Canada. The two auto plants incorporate major production operations including stamping, welding, painting and assembly. Plant 1, which began mass production in 1986, builds the Honda Civic Sedan, Civic Coupe and Civic Si (coupe and sedan). Plant 2 began mass production in fall 1998. The plant has built Odyssey minivans and Ridgeline pickups. At the end of 2011, the plant was building the Acura MDX, Civic Sedan (added in April 2007) and Acura ZDX (added in May 2009). The plant added production of the Honda CR-V in January 2012 and will transfer production of the Acura MDX to Honda's Alabama factory in early 2013. |  | Nov. 1986 | 3.4 million sq. ft. | 390,000 vehicles | 3,900 (auto and engine plants) | $\$ 2.8$ billion <br> Cdn dollars (includes \$154 million invested in new engine plant) |
|  | Honda of Canada Mfg. Alliston Engine Plant Alliston, Ontario <br> In 2008, Honda of Canada Mfg $\$ 154$ million engine plant. The produced in the two adjacent engine plant, the Canada plant facility and delivered directly reducing overall energy use. | 4-cylinder engines <br> producing 4-cylinder automobile engines at a new roduces engines for the Civic Sedan and Civic Coupe, bile plants. In a first for any North American automobile primarily recycled aluminum processed at an adjacent lant in its molten state, eliminating the re-melt step and | Sept. 2008 | 263,177 sq. ft. | 200,000 engines | see above | \$154 million Cdn dollars |
| Mexico | The Jalisco plant produces complete motorcycles and replacement parts for Honda cars and motorcycles. The motorcycles include models produced exclusively for sale in Mexico and models sold in Mexico and exported to the U.S. The replacement parts include stamped metal parts and bumpers for previous model year Honda vehicles. The plant also produces current Accord parts for mass production. |  | March 1988 | 282,000 sq. ft. | 10,000100 and $\mathrm{C}-90$ motorcycles <br> 9,000 Big Red MUVs <br> 1.4 million plastic parts <br> 1 million molded metal parts | 1,125 | \$103 million U.S. dollars |
|  | Honda de Mexico S.A. de C.V. Automobile Plant El Salto, Estado de Jalisco <br> The Jalisco automobile and en of CR-V sport-utility vehicles in increased to 60,000 units annu | CR-V <br> ant shifted from production of Accord Sedans to production all of 2007. At the same time, the plant's capacity was help meet demand for the CR-V in North America. | Nov. 1995 | 258,000 sq. ft. | 60,000 vehicles 60,000 engines | 1,200 | \$190 million U.S. dollars |

Note: Each plant uses domestic and globally sourced parts.

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| Worldwide <br> Operations | North America <br> Regional <br> Operations | North America <br> Sales |
| :--- | :--- | :--- |


| North America <br> Manufacturing | North America <br> R\&D/ <br> Engineering |
| :--- | :--- |

U.S. Exports

South America Regional Operations Middle East/ Africa


## Asia/

Oceania

## North American Automobile Production




[^5]Red figures represent record results

## North American Automobile Production

|  | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Marysville (U.S.) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accord | 424,660 | 369,333 | 336,034 | 363,210 | 336,231 | 380,946 | 349,917 | 353,754 | 350,393 | 366,869 | 381,533 | 263,255 | 284,717 | 229,439 | 8,979,208 |
| Civic |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 401,563 |
| Acura TL | 31,324 | 78,807 | 83,893 | 78,314 | 72,119 | 60,398 | 82,635 | 88,545 | 79,513 | 66,654 | 57,207 | 28,841 | 35,294 | 35,763 | 879,307 |
| Acura CL |  | 143 | 31,440 | 14,824 | 13,625 | 4,201 |  |  |  |  |  |  |  |  | 64,233 |
| Acura RDX |  |  |  |  |  |  |  |  | 18,788 | 25,319 | 20,960 | 9,899 | 20,550 | 19,623 | 115,139 |
| Subtotal | 455,984 | 448,283 | 451,367 | 456,348 | 421,975 | 445,545 | 432,552 | 442,299 | 448,694 | 458,842 | 459,700 | 301,995 | 340,561 | 284,825 | 10,439,450 |
| East Liberty (U.S.) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accord |  |  |  |  |  |  | 434 | 5,040 |  |  |  |  |  |  | 29,189 |
| Civic | 208,239 | 221,956 | 225,723 | 236,029 | 219,134 | 147,564 | 133,995 | 133,724 | 176,652 | 156,032 | 107,454 | 5,162 |  |  | 3,017,210 |
| Acura CL | 30,480 | 15,661 |  |  |  |  |  |  |  |  |  |  |  |  | 100,501 |
| Element |  |  |  |  | 3,608 | 84,280 | 56,736 | 66,116 | 54,210 | 39,103 | 19,608 | 13,920 | 16,800 | 7,500 | 361,881 |
| CR-V |  |  |  |  |  |  |  |  | 7,111 | 47,340 | 110,821 | 133,361 | 196,743 | 165,840 | 661,216 |
| Crosstour |  |  |  |  |  |  |  |  |  |  |  | 9,158 | 33,200 | 18,839 | 61,197 |
| Subtotal | 238,719 | 237,617 | 225,723 | 236,029 | 222,742 | 231,844 | 191,165 | 204,880 | 237,973 | 242,475 | 237,883 | 161,601 | 246,743 | 114 | 114 |
| HAM Total | 694,703 | 685,900 | 677,090 | 692,377 | 644,717 | 677,389 | 623,717 | 647,179 | 686,667 | 701,317 | 697,583 | 463,596 | 587,304 | 477,118 | 14,670,758 |
| Lincoln (U.S.) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Odyssey |  |  |  | 2,223 | 107,976 | 167,925 | 151,891 | 204,897 | 201,808 | 196,043 | 161,206 | 83,873 | 119,580 | 130,443 | 1,527,865 |
| Pilot |  |  |  |  |  |  | 27,809 | 87,792 | 85,905 | 118,102 | 121,516 | 65,434 | 121,330 | 118,326 | 746,214 |
| Ridgeline |  |  |  |  |  |  |  |  |  |  | 13 | 16,180 | 20,180 | 13,356 | 49,729 |
| Accord |  |  |  |  |  |  |  |  |  |  |  | 16,153 | 10,992 |  | 27,145 |
| Subtotal |  |  |  | 2,223 | 107,976 | 167,925 | 179,700 | 292,689 | 287,713 | 314,145 | 282,735 | 181,640 | 272,082 | 262,125 | 2,350,953 |
| Greensburg (U.S.) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Civic |  |  |  |  |  |  |  |  |  |  | 6,851 | 78,139 | 95,116 | 84,768 | 264,874 |
| Subtotal |  |  |  |  |  |  |  |  |  |  | 6,851 | 78,139 | 95,116 | 84,768 | 264,874 |
| Total U.S. Production |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accord | 424,660 | 369,333 | 336,034 | 363,210 | 336,231 | 380,946 | 350,351 | 358,794 | 350,393 | 366,869 | 381,533 | 279,408 | 295,709 | 229,439 | 9,035,542 |
| Civic | 208,239 | 221,956 | 225,723 | 236,029 | 219,134 | 147,564 | 133,995 | 133,724 | 176,652 | 156,032 | 114,305 | 83,301 | 95,116 | 84,768 | 3,683,647 |
| Acura TL | 31,324 | 78,807 | 83,893 | 78,314 | 72,119 | 60,398 | 82,635 | 88,545 | 79,513 | 66,654 | 57,207 | 28,841 | 35,294 | 35,763 | 879,307 |
| Acura CL | 30,480 | 15,804 | 31,440 | 14,824 | 13,625 | 4,201 |  |  |  |  |  |  |  |  | 164,734 |
| Odyssey |  |  |  | 2,223 | 107,976 | 167,925 | 151,891 | 204,897 | 201,808 | 196,043 | 161,206 | 83,873 | 119,580 | 130,443 | 1,527,865 |
| Element |  |  |  |  | 3,608 | 84,280 | 56,736 | 66,116 | 54,210 | 39,103 | 19,608 | 13,920 | 16,800 | 7,500 | 361,881 |
| Pilot |  |  |  |  |  |  | 27,809 | 87,792 | 85,905 | 118,102 | 121,516 | 65,434 | 121,330 | 118,326 | 746,214 |
| Acura RDX |  |  |  |  |  |  |  |  | 18,788 | 25,319 | 20,960 | 9,899 | 20,550 | 19,737 | 115,253 |
| CR-V |  |  |  |  |  |  |  |  | 7,111 | 47,340 | 110,821 | 133,361 | 196,743 | 165,840 | 661,216 |
| Ridgeline |  |  |  |  |  |  |  |  |  |  | 13 | 16,180 | 20,180 | 13,356 | 49,729 |
| Crosstour |  |  |  |  |  |  |  |  |  |  |  | 9,158 | 33,200 | 18,839 | 61,197 |
| Total | 694,703 | 685,900 | 677,090 | 694,600 | 752,693 | 845,314 | 803,417 | 939,868 | 974,380 | 1,015,462 | 987,169 | 723,375 | 954,502 | 824,011 | 17,286,585 |

## HONDA 2012 Digital FactBook



## North America Manufacturing

| North American Automobile | ction |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1982 | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 |
| Alliston (Canada) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accord |  |  |  | 507 | 15,679 | 12,484 |  |  |  |  |  |  |  |  |  |
| Civic |  |  |  |  |  | 37,484 | 86,594 | 105,959 | 99,150 | 104,123 | 100,621 | 108,308 | 106,133 | 141,864 | 154,194 |
| Acura EL |  |  |  |  |  |  |  |  |  |  |  |  |  | 2,618 | 10,987 |
| Odyssey |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acura MDX |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pilot |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ridgeline |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CRV |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acura CSX |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acura ZDX |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total |  |  |  | 507 | 15,679 | 49,968 | 86,594 | 105,959 | 99,150 | 104,123 | 100,621 | 108,308 | 106,133 | 144,482 | 165,181 |
| El Salto (Mexico) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accord |  |  |  |  |  |  |  |  |  |  |  |  | 105 | 1,194 | 3,057 |
| CR-V |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Subtotal |  |  |  |  |  |  |  |  |  |  |  |  | 105 | 1,194 | 3,057 |
| Total N.A. Production |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accord 968 | 55,337 | 138,573 | 145,337 | 214,318 | 251,298 | 268,653 | 232,955 | 333,922 | 366,222 | 356,385 | 283,038 | 360,591 | 393,750 | 425,666 | 418,645 |
| Civic |  |  |  | 24,348 | 88,445 | 147,669 | 215,990 | 207,475 | 184,118 | 205,986 | 221,358 | 246,307 | 265,499 | 328,702 | 355,642 |
| Odyssey |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Element |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pilot |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ridgeline |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CR-V |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Crosstour |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acura CL |  |  |  |  |  |  |  |  |  |  |  |  | 54 | 23,074 | 31,232 |
| Acura EL |  |  |  |  |  |  |  |  |  |  |  |  |  | 2,618 | 10,987 |
| Acura TL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acura MDX |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acura CSX |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acura RDX |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Acura ZDX |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grand Total <br> N.A. Production | 55,337 | 138,573 | 145,337 | 238,666 | 339,743 | 416,322 | 448,945 | 541,397 | 550,340 | 562,371 | 504,396 | 606,898 | 659,303 | 780,060 | 816,506 |



[^6]Red figures represent record results

## North American Automobile Production

|  | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alliston (Canada) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accord |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 28,670 |
| Civic | 159,414 | 168,377 | 158,818 | 167,642 | 161,101 | 187,167 | 190,795 | 185,855 | 194,309 | 246,374 | 299,246 | 224,527 | 207,547 | 178,732 | 3,774,334 |
| Acura EL | 7,925 | 7,680 | 8,097 | 9,398 | 8,163 | 5,620 | 3,719 | 4,149 |  |  |  |  |  |  | 68,356 |
| Odyssey | 12,458 | 98,862 | 147,206 | 149,122 | 68,561 | 14,911 | 7,621 |  |  |  |  |  |  |  | 498,741 |
| Acura MDX |  | 21 | 12,702 | 44,832 | 58,924 | 67,564 | 67,529 | 67,592 | 54,338 | 68,706 | 55,776 | 32,784 | 63,976 | 52,069 | 646,813 |
| Pilot |  |  |  |  | 64,269 | 116,968 | 122,665 | 65,577 | 75,925 | 16,867 |  |  |  |  | 462,271 |
| Ridgeline |  |  |  |  |  |  | 199 | 60,679 | 56,866 | 55,150 | 25,251 |  |  |  | 198,145 |
| CR-V |  |  |  |  |  |  |  |  |  |  |  |  |  | 140 | 140 |
| Acura CSX |  |  |  |  |  |  |  | 1,639 | 5,640 | 3,483 | 2,738 | 1,890 | 1,950 | 1,170 | 18,510 |
| Acura ZDX |  |  |  |  |  |  |  |  |  |  |  | 595 | 4,799 | 1,940 | 7,334 |
| Total | 179,797 | 274,940 | 326,823 | 370,994 | 361,018 | 392,230 | 392,528 | 385,491 | 387,078 | 390,580 | 383,011 | 259,796 | 278,272 | 234,051 | 5,703,314 |
| El Salto (Mexico) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accord | 7,194 | 10,133 | 18,803 | 23,822 | 24,978 | 21,625 | 21,824 | 23,538 | 24,235 | 15,770 |  |  |  |  | 196,278 |
| CR-V |  |  |  |  |  |  |  |  |  | 10,921 | 51,247 | 47,787 | 55,001 | 45,426 | 210,382 |
| Subtotal | 7,194 | 10,133 | 18,803 | 23,822 | 24,978 | 21,625 | 21,824 | 23,538 | 24,235 | 26,691 | 51,247 | 47,787 | 55,001 | 45,426 | 406,660 |
| Total N.A. Production |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accord | 431,854 | 379,466 | 354,837 | 387,032 | 361,209 | 402,571 | 372,175 | 382,332 | 374,628 | 382,639 | 381,533 | 279,408 | 295,709 | 229,439 | 9,260,490 |
| Civic | 367,653 | 390,333 | 384,541 | 403,671 | 380,235 | 334,731 | 324,790 | 319,579 | 370,961 | 402,406 | 413,551 | 307,828 | 302,663 | 263,500 | 7,457,981 |
| Odyssey | 12,458 | 98,862 | 147,206 | 151,345 | 176,537 | 182,836 | 159,512 | 204,897 | 201,808 | 196,043 | 161,206 | 83,873 | 119,580 | 130,443 | 2,026,606 |
| Element |  |  |  |  | 3,608 | 84,280 | 56,736 | 66,116 | 54,210 | 39,103 | 19,608 | 13,920 | 16,800 | 7,500 | 361,881 |
| Pilot |  |  |  |  | 64,269 | 116,968 | 150,474 | 153,369 | 161,830 | 134,969 | 121,516 | 65,434 | 121,330 | 118,326 | 1,208,485 |
| Ridgeline |  |  |  |  |  |  | 199 | 60,679 | 56,866 | 55,150 | 25,264 | 16,180 | 20,180 | 13,356 | 247,874 |
| CR-V |  |  |  |  |  |  |  |  | 7,111 | 58,261 | 162,068 | 181,148 | 251,744 | 211,406 | 871,738 |
| Crosstour |  |  |  |  |  |  |  |  |  |  |  | 9,158 | 33,200 | 18,839 | 61,197 |
| Acura CL | 30,480 | 15,804 | 31,440 | 14,824 | 13,625 | 4,201 |  |  |  |  |  |  |  |  | 164,734 |
| Acura EL | 7,925 | 7,680 | 8,097 | 9,398 | 8,163 | 5,620 | 3,719 | 4,149 |  |  |  |  |  |  | 68,356 |
| Acura TL | 31,324 | 78,807 | 83,893 | 78,314 | 72,119 | 60,398 | 82,635 | 88,545 | 79,513 | 66,654 | 57,207 | 28,841 | 35,294 | 35,763 | 879,307 |
| Acura MDX |  | 21 | 12,702 | 44,832 | 58,924 | 67,564 | 67,529 | 67,592 | 54,338 | 68,706 | 55,776 | 32,784 | 63,976 | 52,069 | 646,813 |
| Acura CSX |  |  |  |  |  |  |  | 1,639 | 5,640 | 3,483 | 2,738 | 1,890 | 1,950 | 1,170 | 18,510 |
| Acura RDX |  |  |  |  |  |  |  |  | 18,788 | 25,319 | 20,960 | 9,899 | 20,550 | 19,737 | 115,253 |
| Acura ZDX |  |  |  |  |  |  |  |  |  |  |  | 595 | 4,799 | 1940 | 7,334 |
| Grand Total N.A. Production | 881,694 | 970,973 | 1,022,716 | 1,089,416 | 1,138,689 | 1,259,169 | 1,217,769 | 1,348,897 | 1,385,693 | 1,432,733 | 1,421,427 | 1,030,958 | 1,287,775 | 1,103,488 | 23,396,559 |



## North American Engine and Transmission Production

|  | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Motorcycle Engine* | 8,084 | 20,881 | 4,487 | 20,920 | 11,475 | 7,641 | 6,706 | 10,373 | 12,916 | 9,800 | 13,388 | 17,862 | 21,930 | 22,628 | 20,668 | 10,693 | 42,057 | 53,049 | 49,962 | 47,662 | 55,984 | 49,485 | 41,756 | 28,297 | 10,865 |  |  | 599,56 |
| Auto Engine |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| L-4 (Ohio) ${ }^{1,2 *}$ |  | 8,391 | 64,230 | 107,140 | 216,285 | 474,494 | 499,827 | 498,069 | 470,882 | 567,997 | 591,112 | 719,119 | 717,070 | 697,766 | 613,393 | 572,791 | 638,627 | 611,406 | 646,753 | 609,904 | 645,426 | 702,354 | 779,556 | 810,610 | 525,363 | 583,353 | 505,529 | 13,877,447 |
| L-4 (Canada)** |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 157,400 | 189,393 | 142,062 | 488,855 |
| V-6 (Ohio) ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  | 6,754 | 67,062 | 197,244 | 340,485 | 441,462 | 434,183 | 398,914 | 442,614 | 469,660 | 438,894 | 437,070 | 322,204 | 262,838 | 116,584 | 188,289 | 152,315 | 4,716,572 |
| V-6 (Alabama) ${ }^{4}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 2,283 | 108,020 | 167,925 | 179,807 | 292,719 | 287,713 | 313,969 | 282,659 | 181,600 | 272,231 | 262,082 | 2,351,008 |
| Total Auto Engine |  | 8,391 | 64,230 | 107,140 | 216,285 | 474,494 | 499,827 | 498,069 | 470,882 | 567,997 | 591,112 | 725,873 | 784,132 | 895,010 | 953,878 | 1,014,253 | 1,075,093 | 1,118,340 | 1,257,292 | 1,259,371 | 1,377,039 | 1,427,137 | 1,415,729 | 1,356,107 | 980,947 | 1,233,266 | 1,061,988 | 21,433,882 |

* From 1985-99, motorcycle engines were produced at the Anna Engine Plant Beginning in 2000, motorcycle engines are produced at the Marysville Motorcycle Plant

4-cylinder engines for Civic
${ }^{2} 4$-cylinder engines for Civic, Accord, CR-V and Element
${ }^{3} \mathrm{~V}$ - 6 engines for Accord, Acura TL, Acura MDX, and Acura ZDX
${ }^{4} \mathrm{~V}$ - 6 engines for Odyssev, Ridgeline, Pilot and Accord

| Automatic Transmission* | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Honda Transmission Mfg. of America | 1,855 | 197,285 | 320,833 | 340,424 | 315,533 | 373,644 | 400,539 | 503,156 | 567,948 | 696,306 | 790,599 | 844,769 | 923,020 | 1,011,802 | 1,034,252 | 1,003,289 | 1,031,130 | 883,554 | 719,861 | 687,725 | 504,426 | 599,404 | 599,821 | 14,351,175 |
| Honda Precision Parts of Georgia |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 52,456 | 273,379 | 282,936 | 182,078 | 263,601 | 281,682 | 1,336,13 |
| Total Automatic Transmission |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 936,010 | 993,240 | 970,661 | 686,504 | 863,005 | 881,503 | 15,687,30 |

* From 1989-96, transmissions were produced at the Anna Engine Plant.

Honda Iransmission Mfg. of America began transmission production in 1997.
Honda Precision Parts of Georgia (HPPG) began transmission production in 2006

## North American Motorcycle, ATV and PWC* Production

 | Honda of America Mfg. (Marysville Motorcycle Plant) |
| :--- |
| Mor |
| . |

| Motorcycle | 3,326 | 22,203 | 55,871 | 50,050 | 41,143 | 59,156 | 41,961 | 28,029 | 41,669 | 23,222 | 14,448 | 7,641 | 7,676 | 16,048 | 20,393 | 21,207 | 29,502 | 34,630 | 39,135 | 38,173 | 33,674 | 24,890 | 56,036 | 60,862 | 60,345 | 58,264 | 60,524 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ATV |  |  |  |  |  |  |  |  |  |  | 32,693 | 55,417 | 47,243 | 50,980 | 62,237 | 84,509 | 97,822 | 117,195 | 134,897 | 127,044 | 99,732 | 105,284 | 66,243 | 62,596 | 48,180 | 38,557 | 9,915 |  |
| Subtotal | 3.326 | 22,203 | 55,871 | 50,050 | 41,143 | 59,156 | 41,961 | 28,029 |  |  | 47,141 | 63,058 |  | 67,028 | 82,630 | 105,716 | 127,324 | 151,825 | 174,032 | 165,217 | 133,406 | 130,174 | 122.279 | 123,458 | 108,525 | 96,821 | 70,439 |  |



| Honda of So | Caro | ina Mfg. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ATV |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 27,257 | 116,962 | 153,742 | 223,659 | 234,453 | 244,218 | 280,291 | 264,086 | 260,267 | 222,486 | 153,674 | 32,050 | 83,957 | 106,899 | 2,404,001 |
| PWC |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 564 | 11,782 | 11,918 | 11,193 | 10,359 | 4,211 | 2,279 | 72 |  |  | 52,37 |
| Subtotal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 27,257 | 116,962 | 153,742 | 223,659 | 235,017 | 256,000 | 292,209 | 275,279 | 270,626 | 226,697 | 155,953 | 32,122 |  |  | 2,265,523 |
| Honda de M | xico S. | A. de C.V |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Motorcycle |  |  |  |  |  |  |  |  |  | 1,421 | 15,163 | 12,862 | \|11,667 | \|32,258 | 21,948 | 14,382 | 9,363 | 6,283 | 7,023 | 10,298 | 11,951 | 12,031 | 14,950 | 19,298 | 18,394 | 22,736 | 26,696 | 23,720 | 9,679 | 7,120 | 5,040 |  | 7,050 | 314,28 |
| Total N.A. P | duction |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Motorcycle | 3,326 | 22,203 | 55,871 | 50,050 | 41,143 | 59,156 | 41,961 | 28,029 | 41,669 | 24,643 | 29,611 | 20,503 | 19,343 | 48,306 | 42,341 | 35,589 | 38,865 | 40,913 | 46,158 | 48,471 | 45,625 | 36,921 | 70,986 | 80,160 | 78,739 | 81,000 | 87,220 | 83,891 | 54,102 |  | 15,905 |  |  | 1,361,83 |
| ATV |  |  |  |  |  |  |  |  |  |  | 32,693 | 55,417 | 47,243 | 50,980 | 62,237 | 84,509 | 97,822 | 117,195 | 134,897 | 154,301 | 216,694 | 259,026 | 289,902 | 297,049 | 292,398 | 318,848 | 274,001 | 260,267 | 222,486 | 153,674 | 32,050 | 83,957 | 113,949 | 3,537,64 |
| PWC |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 564 | 11,782 | 11,918 | 11,193 | 10,359 | 4,211 | 2,279 | 72 |  |  | 52,3 |
| Grand Total | 3,326 | 22,203 | 55,871 | 50,050 | 41,143 | 59,156 | 41,961 | 28,029 | 41,669 | 24,643 | 62,304 | 75,920 | 66,586 | 99,286 | 104,578 | 120,098 | 136,687 | 158,108 | 181,055 | 202,772 | 262,319 | 295,947 | 360,888 | 377,773 | 382,919 | 411,766 | 372,414 | 354,517 | 280,799 | 155,953 | 48,027 | 83,957 | 113,949 | ,065 |

 * PWC: Personal Water Craft

| Worldwide <br> Operations | North America <br> Regional <br> Operations | North America <br> Sales |
| :--- | :--- | :--- |
| North America R\&D/Enginecring |  |  |

[^7]Honda R\&D Americas, Inc.

Initially established as Honda Research California in 1975 to conduct market research in the U.S., Honda R\&D Americas, Inc. has steadily expanded the size and scope of its operations and responsibilities. Today, Honda R\&D Americas conducts "complete product creation" in the U.S. to research, design and develop products that meet the needs of customers in the Americas and to support local parts sourcing efforts. Like Honda R\&D Co., Ltd., in Japan, Honda R\&D Americas is a company separate from Honda's North American manufacturing and sales and marketing companies, with the flexibility to pursue its design and development goals. Honda currently operates 16 R\&D facilities in North America. Following is a look at the major centers.

| Operation | Location | Began |
| :--- | :--- | :--- |
| Los Angeles Center | Torrance, California <br> Responsibilities: Automobile and motorcycle market research, concept development <br> and styling design. <br> The Los Angeles Center played a role in the design of the new 2011 Honda Odyssey <br> and many other current products including the Honda Piliot and Ridgeline, and <br> the Acura TL and Acura MDX— each produced exclusively in North America. In <br> 2006, Honda R\&D completed construction on a new Acura Design Studio, adjacent <br> to its existing Torrance facility, focused solely on the Acura automotive brand. In <br> early 2007, R\&D began operations at a new Advanced Design Studio, responsible <br> for the development of future design concepts for Honda and Acura. The studio is <br> responsible for the development of the FC Sport fuel cell concept (2008) and the P-NUT <br> urban commuter concept (2009). |  |
| Rhio Center | Raymond, Ohio <br> Responsibilities: Automobile and motorcycle research and development. <br> The Ohio Center is located close to the Marysville and East Liberty auto plants. |  |
| The development work on the 2006 Civic Coupe and Si, 2003 and 2009 Pilot, 2003 |  |  |
| Element, 2006 Ridgeline, 2011 Odysey, 2004 and 2009 Acura TL, 2001 and 2007 Acura |  |  |
| MDX, and 2010 Acura ZDX took place at the Ohio Center. The Automotive Safety |  |  |
| Research Facility at the Ohio Center houses one of the world's most sophisticated |  |  |
| high resolution crash-test barrier blocks, the world's first pitching crash test |  |  |
| simulator, along with other advanced safety research and testing labs. |  |  |

## Honda Engineering North America, Inc

Established as a branch office of Honda Engineering Co., Ltd., in May 1985, Honda Engineering North America (EGA) was formally established as an independent subsidiary in April 1988. EGA helps develop the special manufacturing equipment necessary to produce Honda products in North America.

| Operation | Location | Began |
| :--- | :--- | :--- |
|  | Marysville, Ohio <br> Anna, Ohio <br> Lincoln, Alabama <br> Alliston, Ontario, Canada <br> Responsibilities: Design, development and manufacture of production equipment <br> necessary for manufacturing, including stamping press dies, plastic injection molds, <br> welding systems and assembly automation. <br> EGA produces the stamping dies for exclusive models produced in North America, <br> such as the Honda Accord Coupe, Pilot, Element, Ridgeline, Odyssey and Acura TL <br> and MDX. EGA also supplies much of the tooling for those exclusive models. EGA <br> headquarters is located adjacent to the Marysville Auto Plant. EGA also operates <br> facilities in the vicinity of plants in Lincoln, Alabama and Alliston, Ontario, Canada. |  |
|  |  |  |


| Worldwide | North America | North America | North America | North America | U.S. Exports | South America | Europe/ | Japan | Asia/ | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations | Regional | Sales | Manufacturing | R\&D/ |  | Regional | Middle East/ |  | Oceania |  |  |
|  | Operations |  |  | Engineering |  | Operations | Africa |  |  |  |  |

## Exports of U.S.-Made Honda Products

| Automobiles |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 |
| Latin America/Caribbean * |  |  |  |  |  | 85 | 833 | 6,829 | 6,282 | 7,199 | 7,721 | 5,677 | 3,222 |
| Japan |  | 6,650 | 3,432 | 12,022 | 14,520 | 22,921 | 23,426 | 52,091 | 49,504 | 44,039 | 27,016 | 10,723 | 12,368 |
| Asia/Oceania | 667 | 2,375 | 3,085 | 2,566 | 2,964 | 17,200 | 8,276 | 5,308 | 2,491 | 2,108 | 2,686 | 8,263 | 1,639 |
| Europe |  |  |  |  | 6,350 | 6,943 | 5,740 | 34,063 | 21,397 | 19,719 | 8,540 | 8,279 | 7,969 |
| Middle East/Africa |  |  |  | 1,697 | 3,889 | 4,969 | 3,008 | 2,858 | 3,153 | 2,110 | 2,800 | 6,681 | 439 |
| Mexico |  |  |  |  |  |  |  |  | 663 | 869 | 3,060 | 6,397 | 10,455 |
| Other ** |  |  |  | 2,025 | 772 | 393 | 1,117 | 3,249 | 3,375 | 4,993 | 4,026 | 4,354 | 4,160 |
| TOTAL | 667 | 9,025 | 6,517 | 18,310 | 28,495 | 52,511 | 42,400 | 104,398 | 86,865 | 81,037 | 55,849 | 50,374 | 40,252 |

## Exports of U.S.-Made Honda Products

| Automobiles |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | TOTAL |
| Latin America/Caribbean * | 2,918 | 3,152 | 1,788 | 1,190 | 1,339 | 2,494 | 4,573 | 4,311 | 5,431 | 3,158 | 6,201 | 4,887 | 79,290 |
| Japan | 6,113 | 6,588 | 3,708 | 2,989 | 276 | 183 | 45 | 39 | 23 | 35 | 29 | 2 | 298,742 |
| Asia/Oceania | 140 | 120 | 0 | 1 | 1 | 1 | 451 | 561 | 257 | 1,120 | 358 | 364 | 63,002 |
| Europe | 2,993 | 5,292 | 1,219 | 728 | 566 | 77 | 0 | 0 | 6,178 | 191 | 179 | 1,695 | 138,118 |
| Middle East/Africa | 463 | 245 | 343 | 738 | 431 | 1,386 | 1,886 | 1,978 | 5,562 | 3,118 | 5,014 | 16,532 | 69,300 |
| Mexico | 11,952 | 15,613 | 14,613 | 11,104 | 7,646 | 11,218 | 18,368 | 24,676 | 26,647 | 10,156 | 17,715 | 18,058 | 209,210 |
| Other ** | 4,611 | 3,653 | 3,714 | 4,574 | 4,723 | 5,031 | 3,178 | 3,420 | 3,436 | 2,198 | 3,453 | 3,512 | 73,967 |
| TOTAL | 29,190 | 34,663 | 25,385 | 21,324 | 14,982 | 20,390 | 28,501 | 34,985 | 47,534 | 19,976 | 32,949 | 45,050 | 931,629 |

* Sales to Canada are not included.
** Exports to Puerto Rico, Guam, Saipan and sales to military personnel on foreign duty.

| Worldwide North $A$ <br> Region <br> Operations <br>  Operatio | North Americ Sales |  | North America Manufacturing |  | North America R\&D/ <br> Engineering |  | U.S. Exports |  | Ameri al ions | Europe/ Middle East/ Africa |  | Japan |  | Asia/ Oceania | China |  | Chronology |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Exports |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exports of U.S.-Made Honda Products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Motorcycles \& ATVs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Region | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 |
| Americas* | 37 | 55 | 12 |  |  | 13 | 3 |  |  |  | 5,057 | 1,045 | 896 | 720 | 909 | 1,047 | 845 | 2,528 |
| Japan | 51 | 10 | 34 | 54 | 29 | 24 | 4 |  | 725 | 500 |  | 610 | 475 | 157 | 22 | 1,161 | 522 | 941 |
| Europe/Middle East/ Africa | 3,033 | 6,547 | 2,300 | 1,203 | 1,824 | 953 | 1,531 | 2,244 | 2,689 | 1,402 | 2,418 | 4,082 | 4,407 | 5,224 | 6,349 | 10,116 | 9,162 | 10,218 |
| Asia/Oceania | 106 | 147 | 121 | 29 | 28 |  |  |  |  | 1,240 | 3,425 | 2,631 | 4,340 | 5,477 | 4,336 | 5,870 | 7,893 | 6,499 |
| Other ** |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 835 | 470 |
| TOTAL | 3,227 | 6,759 | 2,467 | 1,286 | 1,881 | 990 | 1,538 | 2,244 | 3,414 | 3,142 | 10,900 | 8,368 | 10,118 | 11,578 | 11,616 | 18,194 | 19,257 | 20,656 |

## Exports of U.S.-Made Honda Products

| Motorcycles \& ATVs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | TOTAL |
| Americas* | 2,863 | 3,752 | 4,066 | 3,477 | 3,659 | 3,232 | 4,201 | 7,162 | 6,874 | 9,088 | 8,243 | 4,724 | 2,444 | 4,469 | 81,421 |
| Japan | 1,286 | 312 | 90 | 847 | 555 | 452 | 99 | 102 | 501 | 365 | 374 | 42 | 2 | 23 | 10,369 |
| Europe/Middle East/ Africa | 12,071 | 9,160 | 11,035 | 13,704 | 13,121 | 14,479 | 16,779 | 20,154 | 16,538 | 15,692 | 14,346 | 8,617 | 9,594 | 7,029 | 258,021 |
| Asia/Oceania | 8,937 | 8,676 | 11,060 | 4,441 | 9,148 | 5,640 | 8,512 | 11,313 | 8,105 | 9,497 | 9,196 | 5,162 | 8,314 | 9,591 | 159,734 |
| Other ** | 1,118 | 1,097 | 1,286 | 1,668 | 1,404 | 1,077 | 525 | 726 | 199 | 96 | 156 | 165 | 82 | 269 | 11,083 |
| TOTAL | 26,275 | 22,997 | 27,537 | 24,137 | 27,887 | 24,880 | 30,116 | 39,457 | 32,217 | 34,738 | 32,315 | 18,710 | 20,436 | 21,381 | 520,628 |
| * Sales to Canada are not included. ${ }^{* *}$ Exports to Puerto Rico, China, Guam, Saipa |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



## Exports of U.S.-Made Honda Products

| Power Products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 |
| Americas* |  |  |  |  |  |  |  |  | 48 | 32 | 108 | 83 | 53 | 106 | 220 | 447 | 535 | 779 |
| Japan |  |  |  |  |  |  |  |  |  |  | 1,800 | 1,992 | 737 | 2,402 | 696 | 1,435 | 2,400 | 3,584 |
| Europe/Middle East/ Africa |  |  |  |  |  |  |  |  |  |  | 40,716 | 29,989 | 11,561 | 25,785 | 48,774 | 66,058 | 81,549 | 57,770 |
| Asia/Oceania |  |  |  |  |  |  |  |  |  |  | 168 | 254 | 436 | 511 | 13,943 | 14,650 | 24,625 | 22,783 |
| Other ** |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 17 |
| TOTAL |  |  |  |  |  |  |  |  | 48 | 32 | 42,792 | 32,318 | 12,787 | 28,804 | 63,633 | 82,590 | 109,109 | 84,933 |

## Exports of U.S.-Made Honda Products

| Power Products |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | TOTAL |
| Americas* | 1,163 | 4,403 | 1,000*** | 1,000*** | 246 | 1,215 | 1,857 | 2,582 | 3,220 | 3,529 | 5,475 | 5,950 | 9,667 | 6,539 | 50,257 |
| Japan | 6,578 | 5,879 | 2,096 | 2,122 | 2,160 | 2,453 | 563 | 1,554 | 1,212 | 1,366 | 1,174 | 3,466 | 1,878 | 1,809 | 49,356 |
| Europe/Middle East/ Africa | 64,702 | 64,292 | 34,529 | 99,899 | 64,160 | 31,682 | 30,174 | 81,710 | 84,114 | 109,715 | 130,825 | 67,099 | 86,639 | 82,991 | 1,394,733 |
| Asia/Oceania | 29,228 | 31,014 | 28,861 | 24,526 | 24,362 | 20,000 | 31,776 | 24,567 | 27,422 | 24,163 | 31,148 | 22,102 | 23,493 | 33,275 | 453,307 |
| Other ** | 2,332 | 131 |  |  | 112 | 242 | 91 | 36 | 63 | 179 | 36 | 22 | 96 |  | 3,357 |
| TOTAL | 104,003 | 105,719 | 66,486 | 127,547 | 91,040 | 55,592 | 64,461 | 110,449 | 116,031 | 138,952 | 168,658 | 98,639 | 121,773 | 124,614 | 1,951,010 |

* Sales to Canada are not included.
** Exports to Puerto Rico.
${ }^{* * *}$ Actual export units to the Americas are unavailable for 2000 and 2001 - this number reflects company estimates.

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## Operations Overview

Honda's growing manufacturing and R\&D operations are well situated within the South America Region, with motorcycle and auto production expanding in Brazil, and a new auto plant constructed in Argentina.

Honda has been producing motorcycles in Brazil since 1976 and automobiles since 1997. Research and development activities in the region began in 1980. Reflecting the continued growth of these operations and Honda's sales activities, in 2000, Honda established a South America Region Operation responsible for developing strategies that reflect the unique economic, cultural and market conditions of the region, and for the management of Honda's R\&D and manufacturing operations in Brazil.

Honda's strategic positioning in the MERCOSUR, the region's Southern cone free trade agreement, provides a solid foundation for its growth in the region. MERCOSUR member countries are currently pursuing many trade agreements with other nations within the Americas. Eventually, the ultimate expansion into the larger FTAA (Free Trade Area of the Americas) is targeted for the future.

## Production

- Honda Motor de Argentina (HAR) began production at a new auto plant in the Campana, Buenos Aires province in March 2011, with processes including stamping, welding, painting and final assembly. The plant will export products to Brazil and will compliment existing automobile production capacity in Brazil.
- Honda Automoveis do Brasil, building the Civic Sedan and Fit, completed a $\$ 100$ million expansion in 2007, increasing annual production capacity to 100,000 automobiles. In the summer of 2008, additional investment of approximately $\$ 30$ million further increased production capacity to 120,000 units.
- Moto Honda da Amazonia is one of Honda's largest motorcycle plants in the world. Production was expanded to 1.5 million units in 2007. In September 2009, the new production line was added, and it produced approximately 1.7 million units in 2011.
- Currently, Brazil exports the Fit to left-hand drive markets in South America, and Mexico also, Civic and City to Argentina.
- Honda Selva del Peru S.A. (HSP), a wholly owned subsidiary of Honda del Peru S.A. (HDP), began operations in October 2007. The $\$ 3.5$ million motorcycle plant has an annual capacity of 35,000 units.

| Worldwide | North America | North America Sales | North America Manufacturing | North America | U.S. Exports | South America | Europe/ | Japan | Asia/ | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operations | Regional |  |  | R\&D/ |  | Regional | Middle East/ |  | Oceania |  |  |
|  | Operations |  |  | Engineering |  | Operations | Africa |  |  |  |  |

## South America Regional Operations

## Sales/Products

- Honda motorcycle sales in South America reached an all-time record of 1.95 million units in 2011, up 19 percent from the previous year.
- In late 2006, Honda began sales in Brazil of flex-fuel Civic and Fit models, able to operate on a wide range of ethanol-gasoline mixtures, up to 100 percent ethanol. The Brazilian-made City, introduced in 2009, operates using this same system. In March 2009, the first flex-fuel motorcycle CG150 Titan Mix was introduced in Brazil. Sales of flex-fuel motorcycles in Brazil are expanding, making up 57 percent of the market's total sales in 2011.


## R\&D

- R\&D activities in the region began in 1980 - a few years after the start of local motorcycle production - to focus not only on supporting local sourcing of assembly component parts, but also to conduct market research, product planning, product homologation, testing and styling design.
- Honda R\&D Brazil was established in 1997 to place greater focus on automobile market research within the region, to integrate with Honda's Brazilian automobile plant, and to increase local parts-sourcing efforts.

| Worldwide <br> Operations | North America <br> Repional <br> Operations | North America <br> Sales |
| :--- | :--- | :--- |
| South America Regiona | Operations |  |

Major South America Subsidiaries

| Location | Company | Established |
| :---: | :---: | :---: |
| Argentina | Responsibilities: Import and distribution of automobiles, motorcycles, power products and parts. <br> Export of automobile parts. |  |
| Brazil | Responsibilities: Coordination of Honda operations in South America |  |
|  | Moto Honda da Amazonia Ltda. <br> Responsibilities: Manufacture of mo <br> Distribution of motorcycles and pow | $1975$ <br> rcycles. products. |
|  | Responsibilities: Import, manufacture and distribution of automobiles and parts. Export of automobile parts. |  |
| Chile | Responsibilities: Import and distribution of automobiles, motorcycles and power products. |  |
| Peru | Responsibilities: Manufacture of motorcycles. <br> Import and distribution of automobiles, motorcycles, power products and spare parts. <br> Export of motorcycle spare parts. |  |
|  | Responsibilities: Manufacture of motorcycles. <br> Import and distribution of motorcycles, power products and spare parts. |  |

Major South America Manufacturing Facilities

| Location | Company | Products | Started |
| :--- | :--- | :--- | :--- |
| Argentina | Honda Motors de Argentina S.A. | Motorcycles <br> Automobiles | 2006 <br> 2011 |
| Brazil | Moto Honda da Amazonia Ltda. | Motorcycles | 1976 |
| Honda Automovies do Brasil Ltda. | Automobiles | 1997 |  |
| Colombia | Fabrica Nacional de Autoparts <br> Fanalca S.A. | Motorcycles | 1981 |
| Peru | Honda del Peru S.A. | Motorcycles | 1975 |
|  | Honda Selva del Peru S.A. | Motorcycles | 2007 |

## Major South America R\&D Centers

| Operation | Location | Began |
| :--- | :--- | :--- |
| Honda R\&D | Brazil | 1998 |
|  | Responsibilities: Market research and analysis, liaison with manufacturing <br> operations, and work with South America suppliers in developing parts for <br> Honda products made in South America. |  |



## Operations Overview

In 2011, Honda celebrated the 50th anniversary of its first European subsidiary, Honda GmbH, established in Germany in 1961. Honda's European business is deeply rooted in the region with four factories, three R\&D centers and more than 20 sales/logistics subsidiaries.

Honda Motor Europe, Ltd. has responsibility for supporting and strategically coordinating all of Honda's European business activities, including production, sales, marketing and customer support for automobile, motorcycle and power equipment. Its operations deliver Honda products to customers in 27 EU countries and more than ten non-EU countries, and in areas where language and culture differ significantly.

To support sales in emerging markets, the support function for Eastern Europe, Middle East and Africa has been centralized in the CIS, Middle East and Africa Sales Division of Honda Motor Co., Ltd. in Tokyo, Japan.

## Automobiles

- Honda in Europe has recently embarked on a strong program of product renewal. In 2011, a new Civic was introduced. The ninth generation of the Civic is a British built, versatile family car, designed exclusively for the European market. The new Civic offers stand-out design, class-leading space and versatility, and even higher quality.
- Honda will introduce an all-new CR-V in autumn 2012. Building on its excellent reputation, the new CR-V will offer a perfect balance of sports and utility, delivering the practicality of an SUV and car-like handling.
- By late 2012, Honda will introduce a new 1.6 litre $i$-DTEC diesel engine. This engine will first appear in the new Civic and will deliver $\mathrm{CO}_{2}$ emissions of $95 \mathrm{~g} / \mathrm{km}$. The new 1.6 -litre $i$-DTEC engine is the first drivetrain from Honda's new Earth Dreams Technology engine series to be introduced into Europe. It will be manufactured at Honda's UK manufacturing facility. The application of new high-strength material in the cylinder head has enabled Honda to deliver the world's lightest aluminium open-deck 1.6 -litre diesel engine. These lightweight characteristics, along with the compact high-efficiency turbocharger, enhance responsiveness and ensure the Civic will offer a class-leading balance of fuel economy and performance.
- Honda continues to expand its gas electric hybrid and other high fuel efficiency offerings in the European market. A hybrid version of the Jazz subcompact was introduced in early 2011 on the heels of the 2010 launch of the CR-Z sporty hybrid coupe and the 2009 launch of the Insight.
- The Honda Jazz exceeded the 500,000 -unit sales mark in Europe, demonstrating the continuing popularity of this model. Two new Jazz models, a Jazz Si and Jazz Idle Stop, are slated for introduction in 2012. The Jazz has topped J.D. Power and Associates' customer satisfaction ratings in the micro-car segment for nine straight years.
- Honda automobile sales in the region including CIS, MNE and Africa totaled 233,000 units in 2011, a decrease of 17 percent from the previous year.

| Worldwide Operations | North America <br> Regional <br> Operations | North America Sales | North America Manufacturing | North America R\&D/ Engineering | U.S. Exports | South America <br> Regional <br> Operations | Europe/ <br> Middile East/ <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Motorcycles

- Honda has earned a leading share of the motorcycle market in many European countries by offering high-performance products with advanced environmental and safety technologies.
- Honda motorcycle sales in the region in 2011 rose 6 percent from 2010 levels to 274,000 units


## Power Products

- Honda Motor Co., Ltd., and German heating and ventilation specialists Vaillant Group introduced in Feb. 2011 the Vaillant ecoPOWER 1.0, a new microcombined heat and power (MCHP) system for Europe, the first such system with highly efficient gas engine technology for use in single-family homes. The Honda MCHP unit, in combination with harmonized system components and smart energy-management technology, allows the system to deliver an outstanding overall efficiency of 92 percent while reducing the $\mathrm{CO}_{2}$-balance of the energy supply of smaller homes (under ideal usage conditions) by approximately 50 percent compared to conventional home heating systems.


## Environment

- The UK's first open-access hydrogen refueling station, at Honda's Swindon manufacturing facility, was opened in September 2011.
- Honda of the UK Manufacturing (HUM) has made investments in improving efficiency and reducing the environmental footprint of the factory, including the introduction of leading-edge technology on Paint Line 1, which provides greater flexibility and improves quality and overall efficiency. The new process results in less paint wastage and less paint sludge sent to landfills.
- Established in December 2009, Honda Akademie in Germany is a training facility where sales, service and all Honda associates from various countries have opportunities to learn the latest technologies and the philosophy of Honda. This facility has 686 Honda Soltec solar cell modules to reduce $\mathrm{CO}_{2}$ emissions by 58 tons annually while supplying 88,000 kilowatt hours of electricity.


## Safety

- Honda was presented with one of the first Euro NCAP Advanced awards at the 2010 Paris Motor Show for the development and application of its advanced Collision Mitigation Brake System (CMBS).
- The Accord, Civic and Jazz, along with the Insight and CR-Z hybrid models, have each earned a maximum 5-star rating under Europe's New Car Assessment Program (Euro NCAP), which adopted more stringent standards in February 2009. The Insight achieved the second-highest score of any new vehicle tested in 2009 and was named "the safest hybrid vehicle" in Europe.


## Development

- Honda's research and development functions are carried out by Honda R\&D Europe with major centers in Germany and the UK.


## Production

- Honda of the UK Manufacturing Ltd (HUM) is a fully integrated car manufacturing facility, producing the total car; engine casting, engine assembly, pressing, welding, painting and frame assembly all on one site.
- Located in Swindon, UK, HUM has an annual capacity of 250,000 vehicles and has been manufacturing vehicles since 1992. In 2008, the 2 millionth car was produced.
- HUM produces the Civic, CR-V and Jazz models and employs 3,500 associates.
- Motorcycle production in the region has been centralized in Atessa, Italy. Honda's factory in Montesa, Spain, supplies high-quality component parts for both car and motorcycle production.

| Worldwide Operations | North America <br> Regional <br> Operations | North America Sales | North America Manufacturing | North America R\&D/ Engineering | U.S. Exports | South America <br> Regional <br> Operations | Europe/ <br> Middle East/ <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Europe/Middle East/Africa |  |  |  |  |  |  |  |  |  |  |  |

Major Europe/Middle East/Africa Subsidiaries

| Location | Company $\quad$ Established | Location | Company | Established |
| :---: | :---: | :---: | :---: | :---: |
| Austria | Responsibilities: Import and distribution of automobiles, motorcycles and power products. | Italy | Responsibilities: Import, manufacture and distribution of motorcycles and power products. |  |
| Belgium | Honda Europe NV <br> April 1978 <br> Responsibilities: Distribution of Honda parts and products. <br> Honda Belgium NV <br> September 1962 |  | Responsibilities: Import and distribution of automobiles, motorcycles and power products. |  |
|  | Responsibilities: Manufacture of automobile parts. Distribution of automobiles, motorcycles and power products. | Netherlands | Responsibilities: Import and distribution of automobiles, motorcycles and power products. |  |
| Czech | Honda Czech Republic Ltd. August 1993 |  |  |  |
| Republic | Responsibilities: Import and distribution of automobiles and motorcycles. | Portugal | Honda Portugal S.A. |  |
| France | Responsibilities: Coordination of regional operations and import and distribution of Honda products. |  | Responsibilities: Import and distribur <br> Motorcycles <br> Automobiles <br> Power products | of: <br> March 1986 <br> June 1989 <br> June 1992 |
|  | Responsibilities: Import, manufacture and distribution of power products. | Poland | Honda Poland, Sp. z.o.o <br> Responsibilities: Import and distribur | December 1982 of automobiles. |
| Germany | Responsibilities: Coordination of regional operations and import and distribution of Honda products. | Russia | Responsibilities: Import and distribution of automobiles, motorcycles and power products. |  |
|  | Responsibilities: Research and development for Europe. | Slovakia | Honda Slovakia, Spol., S.R.O. | May 1994 |
| Hungary | Honda Hungary KFT. $\quad$ December 1993 |  | Responsibilities: Import and distribution of automobiles, motorcycles and power products. |  |
|  | Responsibilities: Import and distribution of automobiles and motorcycles. | South Africa | Honda Motor Southern Africa (Pty.) Ltd. <br> Responsibilities: Import and distribur power products. | July 2000 <br> of automobiles, motorcycles and |
|  |  | Spain | Montesa Honda S.A. <br> Responsibilities: Import, manufa | May 1980 <br> and distribution of motorcycles. |
|  |  |  | Honda Automoviles España S.A. <br> Responsibilities: Import and distribur | March 1998 of automobiles. |

Worldwide
Operations

| North America | North America <br> Regional <br> Operations |
| :--- | :--- |

Operations

## Europe/Middle East/Africa

Major Europe/Middle East/Africa Subsidiaries

| Location | Company $\quad$ Established | Location | Company | Established |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sweden | Responsibilities: Import and distribution of power products. | Ukraine | Responsibilities: Import and wholesale distribution of automobiles, power products and parts. |  |  |
| Switzerland | Honda (Suisse) S.A. March 1974 <br> Responsibilities: Import and distribution of motorcycles and power products.  |  |  |  |  |
|  |  | Nigeria | Honda Mfg. (Nigeria), Ltd. <br> Responsibilities: Manufacture of motorcycles and import and distribution or motorcycles and power products. |  |  |
|  | $\begin{array}{\|l\|l\|} \hline \text { Honda Automobiles (Suisse) S.A. } & \text { February } 1974 \end{array}$ |  |  |  |  |
|  | Responsibilities: Import and distribution of automobiles. | U.A.E. | Honda Gulf Fze. | March 1994 |  |
| Turkey | Honda Turkiye A.S. <br> April 1992 <br> Responsibilities: Manufacture of automobiles and import and distribution of automobiles and motorcycles. |  | Responsibilities: Distribution of parts for automobile, motorcycle and power products. |  |  |
| U.K. | Honda Motor Europe Ltd. <br> September 1965 <br> Responsibilities: Coordination of operations in Europe and import and distribution of Honda products. | Europe/Middle East/Africa Manufacturing Facilities |  |  |  |
|  |  | Location | Company | Products | Started |
|  | Honda of U.K. Mfg. Ltd. <br> February 1985 <br> Responsibilities: Manufacture of automobiles and automobile engines. | U.K. | Honda of the U.K. Ltd. | Automobile engines | 1989 |
|  |  |  |  | Automobiles | 1992 |
|  | Honda Engineering Europe Ltd. May 1990 <br> Responsibilities: Development of manufacturing tools and equipment for European production operations. | France | Honda France Manufacturing S.A.S. | Power products | 1986 |
|  |  | Italy | Honda Italia Industriale S.p.A. | Motorcycles, motorcycle engines | 1976 |
|  | Responsibilities: Import/export of automobiles parts and raw materials. |  |  | General-purpose engines | 1995 |
|  | Responsibilities: Research and development for Europe. | Spain | Montesa Honda S.A.* | Motorcycle components | 1986 |
|  | Honda Finance Europe PLC. ${ }^{\text {a }}$ ( December $1996^{\text {a }}$ | Nigeria | Honda Manufacturing (Nigeria) Ltd. | Motorcycles | 1981 |
|  | Responsibilities: Financing for the sale of Honda products. | *Joint venture. | Honda Turkiye A.S. | Automobiles | 1997 |

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| Worldwide Operations | North America | North America | North America | North America | U.S. Exports | South America | Europe/ | Japan | Asia/ | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Regional | Sales | Manufacturing | R\&D/ |  | Regional | Middle East/ |  | Oceania |  |  |
|  | Operations |  |  | Engineering |  | Operations | Africa |  |  |  |  |

## Operations Overview

The continued growth of Honda's six-region global strategy resulted in two separate and distinct roles for Honda's Japan operations - meeting the needs of local customers and strengthening the growing autonomy of its regional operations. This includes the development of new product and production technologies that advance Honda's ability to deliver products with high levels of quality, fuel efficiency and value for its customers worldwide.

A key part of this effort is the advancement of electromotive technologies, including hybrid, battery electric, plug-in hybrid and fuel cell electric vehicles, along with new energy production and distribution systems such as solar cells, hydrogen refueling systems and co-generation technology. The development and integration of these technologies serves as a core part of Honda's effort to create new value in the environmental arena and reduce $\mathrm{CO}_{2}$ emissions that contribute to global climate change.

## Sales/Product

- Honda automobile sales in Japan were impacted heavily by the two natural catastrophes in Japan and Thailand in 2011. New vehicle registrations of 503,490 Honda vehicles were down 22 percent from the previous year, following three consecutive year-over-year increases. The Fit and Freed were the second and sixth best-selling models in Japan in 2011 with sales of 207,886 and 67,736 units, respectively. The Life was the industry's sixth best-selling car among mini-vehicles for calendar year 2011, with sales of 67,582 units.
- In 2011, motorcycle sales in Japan rose 12 percent to 219,181, while sales of power products rose 5 percent to 389,441 units.
- New models introduced in 2011 include the Fit Shuttle and Fit Shuttle Hybrid compact cars, the Freed Hybrid minivan and Freed Spike Hybrid tall wagon, the new CR-V and the $N$ Box "mini-minivan," the first model of the new $N$ Series.


## Production

- In the face of a global trend toward smaller vehicles, as well as increasing environmental awareness by consumers, Honda increased its focus on advanced manufacturing technologies for environmentally responsible products and small vehicles, as well as efficient production of products sold in Japan and strengthening its support for plants outside of Japan.
- In July 2010, Honda announced it will begin mini-vehicle production at its Suzuka Factory in 2012. Though this initiative, Honda will establish manufacturing technologies that contribute to the effort to reduce the bodyweight and cost of Honda's next-generation models produced locally and around the world.
- Completion of a new state-of-the-art auto plant in the Yorii, Saitama prefecture is slated for 2013. The plant is expected to serve as a "leader plant" for the creation and dissemination of new, state-of-the-art production technologies aimed at improving Honda's global manufacturing efficiency and flexibility. In order to mature advanced technologies, the Yorii plant will begin with smallvolume production of environmentally responsible vehicles which require highly sophisticated technologies, gradually increasing production and, ultimately, sharing these technology advances with other Honda operations around the world to help support the global growth of Honda.
- A new engine plant in Ogawa, Saitama prefecture, began Phase 1 operations in 2009, involving casting and machining of engine components for plants in Japan and overseas.

- In August 2010, Honda began production of automobile transmissions at its new Hamamatsu factory, increasing production capacity from 700,000 to 800,000 automatic and continuously variable transmissions annually. As a "leader plant" for global transmission production, the Hamamatsu factory will further strengthen its function to evolve and share advanced production technologies with Honda plants around the world.
- In order to further advance technologies and know-how in the production of motorcycles of all sizes, Honda consolidated both domestic motorcycle production and global mid-size to large motorcycle production at its new Kumamoto factory from May of 2009.


## Environment

- In June 2011, Honda announced the Honda Environmental Vision: Realizing "the Joy and Freedom of Mobility" and "a Sustainable Society where People Can Enjoy Life." Toward the realization of this vision, Honda also introduced a global environmental slogan - "Blue Skies for Our Children." Honda will continue its company-wide effort to realize its environmental vision. In keeping with this vision, the company announced a new voluntary target to reduce global $\mathrm{CO}_{2}$ emissions from the use of its motorcycles, power products and automobiles by 30 percent by the end of 2020, compared to 2000 levels.
- In April 2012, Honda unveiled the Honda Smart Home System (HSHS). The HSHS was installed in a home in the Saitama Prefecture along with Honda CIGS (copper, indium, gallium and selenium) solar sells, a home battery unit, a co-generation system and the Smart e Mix Manager, the core of the HSHS system, which optimally controls electricity supplied from the grid and generated by each energy device in the system.
- In November 2011, Honda announced its next-generation "Earth Dreams Technology," applied to powertrains technology to enhance both driving performance and fuel efficiency through improvements to the efficiency of internal combustion engine components, including engine and transmission, as well as electric-powered motor technology.
- In September 2011, The Carbon Disclosure Project (CDP) recognized Honda for its comprehensive information disclosure. Honda was one of only 52 companies in the CDP's "Carbon Disclosure Leadership Index," and received the highest score among all Japanese companies in the annual survey.
- Honda started leasing its EV-neo electric scooter to customers in Japan in December 2010. The company is targeting annual lease sales of 1,000 units.
- In July 2010, Honda announced plans to begin real-world demonstration testing of next-generation electrically powered personal mobility products, including electric vehicles, plug-in hybrid vehicles, electric scooters and electric carts, to be conducted jointly with the Kumamoto and Saitama prefectures in Japan. The demonstration program is part of the Honda Electric Mobility Network, a comprehensive approach to the development and deployment of advanced electromotive technologies for motorcycles, automobiles and power products.
- Honda Soltec, a wholly owned subsidiary of Honda Motor Co., Ltd., began sales of thin-film solar cells for residential use in 2007 and for industrial use in 2008. In August 2010, the company began sales of two new residential-use solar cell modules with output of 130W and 120W, respectively. In January 2011, the company announced plans to release a new, more compact and efficient solar cell module increases in energy conversion efficiency, from 11.6 percent to 13.0 percent, making it the world's most efficient CIGS-based solar cell, with roughly two-thirds the surface area of the previous module.
- Striving to realize a low carbon society, Honda has been installing solar power generation systems at Honda operations in Japan. The combined capacity of solar power generation systems installed to date has reached 3.5 megawatts, the largest in Japan among all automakers operating. In February 2012, the company completed installation of a 9 -kilowatt solar array at a Honda dealership in Tokyo, kicking off its effort to install 1 megawatts of solar power at Honda dealerships in Japan by March 31, 2014.

| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America <br> R\&D/ <br> Engineering | U.S. Exports | South America <br> Regional <br> Operations | Europe/ <br> Middle East/ <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Japan |  |  |  |  |  |  |  |  |  |  |  |

Major Japan Subsidiaries


Responsibilities: Operation of amusement parks and racing circuits.

| Honda Soltec Co., Ltd. | December 2006 |
| :--- | :--- |

Responsibilities: Manufacture and sales of Honda thin-film solar cells.

Honda R\&D Co., Ltd.

| Company | Established |
| :--- | :--- |
| Automobile R\&D Center (Wako) | July 1960 |

Responsibilities: Design, prototype fabrication and testing of automobile engines. Comprehensive development of new materials and electronics. Interior and exterior design of automobiles.

| Automobile R\&D Center (Tochigi) | April 1982 |
| :--- | :--- |
| Responsibilities: Research, design and development of automobiles. |  |

$\underline{\text { Responsibilities: Research, design and development of automobiles. }}$

| Motorcycle R\&D Center | November 1973 |
| :--- | :--- |
| Responsibilities: Research, design and development of motorcycles. |  |
| Power Product R\&D Center | May 1979 |

Responsibilities: Research, design and development of power products.

| Fundamental Technology | January 1991 |
| :--- | :--- |

Responsibilities: Technical research for the future, including environmenta technology, electronics, bio-technology and new materials.

\section*{| Aircraft Engine R\&D Center | July 2004 |
| :--- | :--- |}

Responsibilities: Research, design and development of aviation engines.

| Automobile R\&D Center <br> (Tochigi Proving Ground) | April 1979 |
| :--- | :--- |
| Responsibilities: Testing of automobiles, motorcycles and power products. |  |


| Automobile R\&D Center <br> (Takasu Proving Ground) | May 1996 |
| :--- | :--- |
| Responsibilities: Testing of Honda products, including cold-weather testing |  |

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Major Japan Manufacturing Facilities

| Facility | Products | Started | Size (sq. meters) | Capacity |
| :--- | :--- | :--- | :--- | :--- |
| Saitama Factory | Accord, Legend, Odyssey, CR-V, StepWGN, Inspire, Freed, Stream, Fit and other | May 1964 | 452,000 | 530,000 autos |
| Suzuka Factory | Fit, Fit Hybrid, Fit Shuttle, Fit Shuttle Hybrid, Insight, CR-Z, and other | April 1960 | 573,000 |  |
| Hamamatsu Factory | Automatic automobile transmissions | April 1954 | 26,500 | 530,000 autos |
| Kumamoto Factory | Motorcycles, ATVs, power products | Jan 1976 | 64,000 | 800,000 transmissions |
| Tochigi Factory | Engine and chassis parts | Dec 1970 | 58,000 | 360,000 units |
| Yokkaichi Factory | Acty Truck, Acty Van, Life, Vamos, Vamos Hobio, Zest | Aug 1995 | 58,000 |  |
| Ogawa Plant | Automobile Engines | April 2009 | 195,000 | 240,000 autos |


| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America R\&D/ <br> Engineering | U.S. Exports | South America <br> Regional <br> Operations | Europe/ Middle East/ Africa | Japan | Asia/ Oceania | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Operations Overview

Honda's motorcycle and automobile operations in Asia/Oceania rebounded quickly from the economic recession and have resumed solid growth. Honda's increased involvement in its sales and production operations in the region has the company making more efficient use of these resources as part of a regional and global component supply network.

## Motorcycle

- Honda's motorcycle production capacity in the Asia Oceania region has reached 12.3 million units. The production bases in Asia Oceania region are expected to expand further capacity with the vigorous motorcycle demand on the back of economic growths, besides as export base globally. Honda continues expanding the Joy of Customer, from the commuter (small size) types that play an essential role in daily life of customer to motorcycles with high pleasure that are equipped with advanced technology to satisfy the global widespread needs of customers.


## Thailand

- In Thailand, Honda has been the best-selling motorcycle brand for 22 consecutive years and in 2011 accounted for more than 64 percent of the 1.28 million motorcycles sold in the country.
- All new Honda motorcycle models sold in Thailand now feature PGM-FI technology for enhanced fuel efficiency, lower exhaust emissions and greater engine performance.
- In June 2009, Thai Honda Manufacturing began exporting motorcycle engine component parts sets, PGM-Fl units and other components to Japan, including 110cc 4-stroke engines for the Honda Super Cub 110.
- Following in the footsteps of the 2009 launch of the PCX 125cc scooter, produced and sold by Thai Honda and AP Honda Co., Ltd., in November 2010, Honda launched the new CBR250R, the first full-fledged road sports model in Thailand. The CBR250R is produced by Thai Honda Manufacturing Co., Ltd, and was launched as a global model for export to a wide range of countries such as the ASEAN countries, Japan, Europe, North America and Australia.
- In April 2012, Honda also launched a new CBR250R on/off-road model produced by Thai Honda Manufacturing, the CRF250L, which offers an agile ride in a wide range of riding environments, from urban to off-road riding as a global model for export.
- AP Honda Co., Ltd started to sell Click 125i, the new 125 -cc sports scooter in January 2012. The Click $125 i$ is the first model to be equipped with eSP, Honda's newly developed 125 -cc global engine for scooters, which boasts improved durability, quietness, and high fuel efficiency.


## Vietnam

- Vietnam is the world's fourth largest motorcycle market at 3.33 million units in 2011. HVN has posted 15 years of consecutive sales growth reaching 61 percent market share in 2011.
- Honda Vietnam Co., Ltd (HVN), a Honda motorcycle and automobile sales and production joint venture, began motorcycle production in 1997 and by 2011 reached total annual capacity of 2 million units. A third motorcycle plant, in the Ha Nam Province, with investment of $\$ 120$ million and annual capacity of 500,000 units, became operational in the latter half of 2012. HVN makes the Honda Super Dream, Wave, Click, Air Blade and Lead models.



## Malaysia

- Industry-wide sales of motorcycles in Malaysia reached 517,823 units in 2011 with Honda taking 45 percent of the market.
- Boon Siew Honda Sdn Bhd (BSH), a motorcycle production and sales joint venture between Oriental Holdings Berhad and Honda Motor Co., Ltd., announced plans to build a new high-quality and high-efficiency motorcycle production plant that will result in the transfer of production from the existing plant in order to continue fulfilling growing demand in the motorcycle market in Malaysia. The new plant, with an annual capacity of 350,000 units, is scheduled to come on line in the first half of 2013.


## Indonesia

- Indonesia is the world's third-largest motorcycle market, after China and India, with industry-wide sales of up 10 percent to 8.10 million units in 2011. Joint venture company P.T. Astra Honda Motor (AHJ) recorded all-time record sales of 4.27 million Honda motorcycles in 2011.
- Honda began motorcycle production in Indonesia in 1971 with cumulative production surpassing 30 million units in 2011. AHJ started production in January 2011 and operates three plants with a total annual production capacity of 4.4 million units, the second largest among all Honda subsidiaries and affiliates worldwide. In March 2012, the company announced plans for a fourth plant to produce 1.1 million scooter models annually.
- AHJ announced in November 2011 that it would install Honda's PGM-FI electronically controlled fuel injection system on all motorcycle models produced in Indonesia by the end of 2013 to stricter exhaust gas emissions regulations taking effect in Indonesia.


## India

- India is the world's second-largest motorcycle market, behind China. Honda Motorcycle \& Scooter India (Pvt.) Ltd. (HMSI), Honda's wholly owned motorcycle production and sales subsidiary in India, has steadily grown its sales to more than 1.8 million units, or 14 percent of India's two-wheeler market, in 2011.
- In order to fulfill the diversifying needs of customers in the growing market of India, HMSI is enhancing its product lineup with the 2011 introduction of the 125 cc CB Shine, along with the CBR150 and CB250R, the Dio 110cc scooter, and the VT1300 CX and CBR1000RR Fireblade big bikes, and the 2012 introduction of the highly anticipated 110cc Dream Yuga.
- HMSI began operations at its second motorcycle plant in early 2012. Production capacity at the plant, initially set at 600,000 units, was doubled to 1.2 million. HMSI in May 2011 announced plans for the construction of a third plant, also with a capacity of 1.2 million units, to begin operations in the first half of 2013. HMSI expanded its first plant from 1.25 to 1.55 million units in 2009 and to 1.65 million units in 2010. Total motorcycle production capacity will exceed 4 million units across all three plants.
- Research and development of motorcycles and power equipment products is done by Honda R\&D (India) Private Ltd., a wholly owned subsidiary of Honda Motor Co., Inc.

| Worldwide | North America <br> Regional | North America |
| :--- | :--- | :--- |
| Operations | Sales |  |

## Automobile

- Automobile sales in the region fell 24 percent in 2011 to 301,410 units, from an all-time record 395,510 units in 2010. Automobile production in Asia during the same period fell 35 percent from the previous year to 255,907 units.


## Thailand

- Honda Automobile (Thailand) Co., Ltd. in March 2012 resumed production of automobiles nearly six months after the suspension of operations due to damage from the Thailand floods. The company's two automobile plants in the region, producing the Honda City and BRIO, have an annual capacity of 240,000 vehicles.
- Honda introduced the new small-sized BRIO vehicle in Thailand in March 2011. The BRIO was developed as a commuter vehicle which is easy to use, even in urban areas, and qualifies under the Thai government Eco-car program. Based on Honda's "man maximum, machine minimum," philosophy, the BRIO features an easy-to-handle compact body and spacious cabin with outstanding fuel economy and a starting price of less than 400,000 baht.


## India

- In September 2012, Honda Siel Cars India (HSCI) changed its name to Honda Cars India Ltd (HCIL), following the divestment of Usha International Ltd. from the company.
- HSCI introduced the BRIO premium hatchback in April 2011 as a key new entry in the growing India car market. The company is aiming to double the number of customers in India to one million in the next five years.
- HSCI's Greater Nioda plant, on the outskirts of Delhi, can produce 100,000 vehicles per year. Its second automobile plant, in the state of Rajasthan, supplies body panels and engine components to HSCl's Greater Nodia automobile plant. HSCI also added an R\&D function in India to focus on development of local components suited to the Indian market.


## Indonesia

- Joint venture company P.T. Honda Prospect Motor (HPM) began automobile production in 2009 with the Honda Freed multi-purpose vehicle. The plant, in the suburbs of Jakarta, has an annual capacity of 60,000 vehicles.
- In March 2012, HPM announced plans to begin producing the Honda BRIO small vehicle at a second automobile plant with an annual capacity of 120,000 units. HPM will begin importing the BRIO from Thailand in 2012 before beginning local production before the end of 2013. HPM will also strengthen local parts sourcing, increasing local content from 50 percent to approximately 80 percent. Total production capacity in Indonesia will rise to 180,000 vehicles per year.
- Honda automobile sales in Indonesia, which were up 148 percent in 2010, fell significantly in 2011 due to production disruptions resulting from the Japan earthquake and Thailand flooding. HPM introduced the Thailand-made Jazz and Accord models in 2011 and new City model 2012. The company is targeting sales of 210,000 units per year by the end of 2015 .



## Power Products

- Thailand is Honda's largest power products export base, producing more than 2.2 million units in 2011 for export to global markets, including Honda's North America, Europe and Asia/Oceania regions.
- Thai Honda Manufacturing Co. is now exporting mid- and large-size engines to more than 80 countries. The plant also produces the 360 -degree inclinable mini 25 cc and 35 cc engines, which are used for power brush cutters, mini-tillers and portable backpack sprayers.
- In 2006, Thai Honda Manufacturing began production and export to the U.S. of power equipment engines which meet the California Air Resources Board's Tier-3 emission standards, the most demanding in the world.
- Honda Siel Power Products Limited (HSPP) in India, with over 1,500 dealers and 15 offices across the country (as of April 2012), celebrated its 25th anniversary in October 2010, with cumulative sales surpassing the two-million unit mark in September 2010. HSPP is the first power products manufacturing company in India to be awarded ISO 9001:2000 certification for quality assurance systems and ISO 14001 certification for environment management.


## Global Supply Network

- Honda is enhancing the function and responsibility of its Asian operations to serve as export hubs for products, components and transmissions within the region and globally.
- Thailand is positioned as the regional production base for the supply of stamped parts, body panels and engines, while Indonesia produces cylinder blocks and heads, automatic transmissions and engine valve sets. Malaysia produces constant velocity joints, bumpers and instrument panels; and the Philippines makes engine parts and manual gear transmissions.


## Research and Development

- Honda R\&D Asia Pacific Co. (Thailand) was established in 2005, and in 2009 it opened a new R\&D Center in Bangkok. It operates as a regional automobile R\&D center, covering broad research and development activities including product planning, product research, design, development and testing to meet the unique and evolving needs of customers across the Asia and Oceania region.

| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America <br> R\&D/ <br> Engineering | U.S. Exports | South America <br> Regional <br> Operations | Europe/ <br> Middle East/ <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asia/Oceania |  |  |  |  |  |  |  |  |  |  |  |

Major Asia/Oceania Subsidiaries

| Location | Company | Established | Location | Company | Established |
| :---: | :---: | :---: | :---: | :---: | :---: |
| India | Honda Motorcycles \& Scooter India (Private) Ltd. <br> Responsibilities: Manufacture and distribu | November 1999 <br> on of motorcycles. | Thailand | Responsibilities: Coordination of operations of subsidiaries in the Asia and Oceania region and import, export and distribution of Honda products. |  |
|  | Honda Cars India Ltd. (formerly Honda Siel Cars India Ltd.) | May 1995 |  | Thai Honda Manufacturing Co., Ltd. <br> Responsibilities: Manufacture of motorc | April 1965 <br> s and power products. |
|  | Responsibilities: Manufacture and distribution of automobiles. |  |  | Honda Automobile (Thailand) Co., Ltd. | December 2000 |
|  |  |  |  | Responsibilities: Manufacture and distribution of automobiles. |  |
|  | Responsibilities: Manufacture and distribution of power products. |  |  | A.P. Honda Co., Ltd. | March 1986 |
| Indonesia | Responsibilities: Manufacture and distribution of motorcycles. |  |  | Responsibilities: Distribution of motorcycles. |  |
|  |  |  | Honda R\&D Southeast Asia Co., Ltd. | November 1997 |
|  | P.T. Honda Prospect Motor March 1977 Responsibilities: Manufacture and distribution of automobiles. |  |  | Responsibilities: Research and development of motorcycles for ASEAN region. |  |
|  |  |  | Honda Engineering Asia Co., Ltd. | January 1999 |
|  | PT. Honda Power Products Indonesia Responsibilities: Import and distribution of | June 2006 ower products. |  | Responsibilities: Development of manufacturing tools and equipment for ASEAN region production facilities. |  |
| Korea | Honda Korea Co., Ltd. Responsibilities: Distribution of motorcycle | October 2001 and automobiles. |  | Honda R\&D Asia Pacific Co., Ltd. <br> Responsibilities: Research and developm | December 2005 <br> of automobiles for Asia and |
| Malaysia | Boon Siew Honda Sdn. Bhd | September 2008 |  | Responsibilities: Research and development of automobiles for Asia and Oceana markets. |  |
|  | Responsibilities: Import, manufacture and distribution of motorcycles. |  |  | Vietnam | Honda Vietnam Co., Ltd. | March 1996 |
|  | Honda Malaysia Sdn Bhd | November 2000 |  |  | Responsibilities: Manufacture and distribution of motorcycles and automobiles. |  |
|  | Responsibilities: Import, manufacture and distribution of automobiles. |  | Australia | Honda Australia Pty., Ltd. | February 1969 |
| Pakistan | Atlas Honda Ltd. | October 1962 |  | Responsibilities: Import and distribution of automobiles. |  |
|  | Responsibilities: Manufacture and distribution of motorcycles. |  |  | Honda Australia Motorcycle and Power <br> Equipment Pty., Ltd.Responsibilities: Manufacture and distribution of power products; distribution <br> of motorcycles. |  |
|  | Honda Atlas Cars (Pakistan) Ltd. <br> Responsibilities: Manufacture and distribu | November 1982 on of automobiles. |  |  |  |
|  | Responsibilities: Distribution of power products. |  | New <br> Zealand | Honda New Zealand Ltd. <br> Responsibilities: Import and distribution | June 1988 utomobiles. |
| Philippines | Honda Philippines Inc. <br> Responsibilities: Manufacture and distribu | June 1973 on of motorcycles. |  |  |  |
|  | Honda Cars Philippines Inc. <br> Responsibilities: Manufacture and distribu | October 1990 <br> on of automobiles. |  |  |  |
| Taiwan | Honda Taiwan Co., Ltd. <br> Responsibilities: Manufacture of automobi of automobiles. | February 2002 <br> s and import and distribution |  |  |  |

Worldwide
Operations

## Asia/Oceania

## Asia/Oceania Manufacturing Facilities

| Location | Company | Products | Started |
| :---: | :---: | :---: | :---: |
| India | Honda Motorcycle \& Scooter India (Private) Ltd. | Motorcycles | 2001 |
|  | Honda Cars India Ltd. (formerly Honda Siel Cars India Ltd.*) | Automobiles | 1997 |
|  | Honda Siel Power Products Ltd.* | Power products | 1988 |
|  | Honda Motor India Pvt. Ltd. | Parts | 2006 |
| Indonesia | P.T. Astra Honda Motor* | Motorcycles | 2001 |
|  | P.T. Honda Prospect Motor* | Automobiles, autmobile engines | 1978 |
| Malaysia | Boon Siew Honda Sdn. Bhd | Motorcycles | 2008 |
|  | Honda Malaysia Sdn Bhd* | Automobiles | 2003 |
|  | HICOM Honda Mfg. Malaysia Sdn Bhd* | Motorcycle engines | 1985 |
| Pakistan | Atlas Honda Ltd.* | Motorcycles | 1964 |
|  | Honda Atlas Cars (Pakistan) Ltd.* | Automobiles | 1994 |
| Taiwan | Honda Taiwan Co., Ltd. | Automobiles | 2002 |


| Location | Company | Products | Started |
| :---: | :---: | :---: | :---: |
| Thailand | Thai Honda Mfg. Co., Ltd.* | Motorcycles, power products | 1967 |
|  | Honda Automobile (Thailand) Co., Ltd. | Automobiles | 2000 |
| Vietnam | Honda Vietnam Co., Ltd.* | Motorcycles | 1997 |
|  |  | Automobiles | 2006 |
| Australia | Honda Australia Motorcycle and Power Equipment Pty., Ltd. | Power products | 1991 |

* Joint venture.

| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America R\&D/ Engineering | U.S. Exports | South America <br> Regional <br> Operations | Europe/ <br> Middle East/ <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| China |  |  |  |  |  |  |  |  |  |  |  |

## Operations Overview

Honda has been at the forefront in introducing new concepts to the Chinese auto industry, including establishment of a unique automotive brand for China, the first full-scale export of passenger cars from China to Europe, and the establishment of China's first dedicated auto dealer network with integrated sales, service and parts supply capabilities.

Honda Motor (China) Investment Co., Ltd. (HMCI), a wholly owned Honda subsidiary, has consolidated regional headquarters functions and is responsible for developing Honda's overall business strategy in China. This includes facilitating the integration of Honda's growing operations in China into the concept of sharing the company's global resources.

In April 2012, Honda Motor (China) Investment Co., Ltd., announced plans to further grow its business in China, including the introduction of 10 new or redesigned models between 2013 and 2015, the shift to Honda's "Earth Dreams" powertrain series, and the expansion of its hybrid vehicle lineup. The company also will strengthen the Acura brand in China with the introduction of new models, including the ILX small sedan and the RDX luxury SUV, along with the introduction of models equipped with new, small-sized engines that are increasingly popular with Chinese consumers.

## Motorcycle

- Honda motorcycle sales rose 12 percent to 1.3 million units in 2011.
- Sundiro Honda Motorcycle Co., Ltd., Honda's motorcycle production and sales joint venture, celebrated its 10th anniversary in October 2011. Cumulative production of motorcycles by Sundiro Honda surpassed the 7-million-unit mark in 2011.
- HMCI established a branch in Shanghai, focusing on motorcycle business. The Shanghai branch is responsible for the development of Honda's entire motorcycle business and product strategies in China, as well as for supporting marketing, service, quality and procurement for Honda's motorcycle subsidiaries in the country.
- Honda exported 48,000 China-made motorcycles to Japan, Africa, the Middle East and Asia/Oceania countries in 2011.


## Automobile

- Guangzhou Honda Automobile Co., Ltd. (GHAC) in April 2008 announced the establishment of a proprietary automotive brand, Li Nian (Everus) with GHAC handling each step of the new model process, including design, production and sales. In April 2010, the company began sales of its new Li Nian S1 compact sedan, the first mass-produced model of the Li Nian brand.
- At the 2011 Shanghai motor show, Honda announced plans to introduce the Insight, Fit and CR-Z hybrid models, joining the Civic Hybrid in the Chinese market. Insight will be sold though Dongfeng Honda, while the CR-Z and Fit hybrid models will be though Guangzhou Honda. The vehicle will initially be supplied from Japan, as the company makes plans to localize production of these vehicles in China in the future.
- Honda and the city of Guangzhou and Guangzhou Automobile Group Co., Ltd. started demonstration testing of Honda Fit electric vehicles in November 2011 to verify the market potential and ideal infrastructure for widespread use of EVs in China. Moreover, Honda is aiming to begin production of EVs in China in 2012.

| Worldwide Operations | North America <br> Regional Operations | North America Sales | North America Manufacturing | North America R\&D/ <br> Engineering | U.S. Exports | South America Regional Operations | Europe/ <br> Middle East <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| China |  |  |  |  |  |  |  |  |  |  |  |

- Guangzhou Honda (GHAC) began auto production in China with the Accord in 1999 and now produces the Odyssey minivan, Crosstour, City and Fit. A second auto production line began operations in September 2006, increasing total production to 360,000 units. In April 2012, GHAC announced plans to build a third production line on the property of its existing ZengCheng Plant. The new line will have an initial capacity of 120,000 vehicles when production begins in 2014, raising GHAC's total product capacity to 600,000 units. GHAC plans to double capacity at the plant to 240,000 vehicles per year in the future.
- Dongfeng Honda produces the Civic, CR-V, Elysion and Spirior models at its plant in Wuhan, Hubei Province. The company produced its one-millionth automobile in July 2011 and is expanding production at its first plant from 200,000 to 240,000 units annually. In November 2010, the company broke ground for a second automobile plant, scheduled to begin operations July 2012, with annual production capacity of 120,000 units.
- In April 2012, the company introduced its first originally developed model, SIMO, a new middle-class sedan developed by the Dongfeng Honda R\&D Center. The CIMO based on the eighth-generation Civic platform and uses a 1.8-liter $i$-VTEC engine.
- Honda set a new yearly production record of 676,515 China-made automobiles in 2010, up 12.4 percent from the previous year. After the completion of the third line for GHAC and the second plant at Dongfeng Honda, Honda's total annual production capacity in China will reach 1.01 million units in 2014. In addition to the capacity expansion, Honda will further localize R\&D capabilities in China.
- Acura brand automobiles were introduced for the first time in China in 2006, the first use of the Acura brand mark outside of North America. HMCl imports Acura products and markets them through a dedicated Acura dealer network, including the Acura RL, TL and MDX. In 2012 Honda introduced the Acura ZDX to the Chinese market and announced plans to further expand the Acura lineup with the addition of the ILX sedan and RDX sport-utility vehicle, along with the introduction of models equipped with new, small-sized engines.


## Power Products

- Honda announced plans in July 2010 to become the first Japanese company to produce mini-tillers in China, to support the growing mechanization of agriculture in the country.
- Honda began producing power products in China in 1994 through the joint venture company Honda-Mindong Generator Co., Ltd. In 2002, Jialing-Honda, a joint venture company, started production of power products including generalpurpose engines, water pumps and lawn mowers.
- In 2001, Honda began exporting a China-made generator model to Japan. The export of general-purpose engines from Jialing-Honda Motors Co., Ltd., in Chongqing, to markets including Europe and Australia began in 2003.


Major China Subsidiaries

| Company | Established |
| :---: | :---: |
| Wuyang-Honda Motors (Guangzhou) Co., Ltd. | July 1992 |
| Responsibilities: Manufacture and distribution of motorcycles. |  |
| Jialang-Honda Motors Co., Ltd. | January 1993 |
| Responsibilities: Manufacture of power products. |  |
| Honda Motor (China) Co., Ltd. | February 1993 |
| Responsibilities: Import and distribution of automobiles, motorcycles and power products. |  |
| Honda-Mindong Generator Co., Ltd. | October 1994 |
| Responsibilities: Manufacture and distribution of power products. |  |
| Guangzhou Honda Automobile Co., Ltd. | July 1998 |
| Responsibilities: Manufacture and distribution of automobiles. |  |
| Dongfeng Honda Engine Co., Ltd. | May 1998 |
| Responsibilities: Manufacture of automobile engines. |  |
| Sundiro Honda Motorcycle Co., Ltd. | September 2001 |
| Responsibilities: Manufacture and distribution of motorcycles. |  |
| Honda Motorcycle R\&D China Co., Ltd. | February 2002 |
| Responsibilities: Research and development of motorcycles. |  |
| Dongfeng Honda Automobile Co., Ltd. | July 2003 |
| Responsibilities: Manufacture and distribution of automobiles. |  |
| Honda Auto Parts Manufacturing Co., Ltd. | October 2005 |
| Responsibilities: Manufacture of automobile transmissions. |  |
| Honda Engineering China Co., Ltd. | July 2006 |

Responsibilities: Development and production of manufacturing tools and equipment for production facilities in China.

China Manufacturing Facilities

| Facility | Products | Began Production |
| :--- | :--- | :--- |
| Jailing-Honda Motor Co., Ltd. | Power products | 1994 |
| Guangzhou Honda Automobile Co., Ltd. | Automobiles | 1999 |
| Donfeng Honda Engine Co., Ltd. | Automobile engines | 1999 |
| Wuyang-Honda Motors (Guangzhou) Co., Ltd. | Motorcycles | 1992 |
| Honda-Mindong Generator Co., Ltd. | Power products | 1995 |
| Sundiro Honda Motorcycle., Ltd. | Motorcycles | 2001 |
| Dongfeng Honda Automobile Co., Ltd. | Automobiles | 2004 |
| Honda Automobile (China) Co., Ltd. | Automobiles | 2005 |



Chronology
Note: North American highlights in bold

August - On August 20, the Marysville, Ohio, auto plant begins mass production of the ninth-generation 2013 Accord, as the plant approaches 30 years of manufacturing Honda automobiles in America.

- The 2012 Acura TL is one of the first two vehicles to earn a Good rating from the Insurance Institute for Highway Safety (IIHS) in its new rigorous frontal small overlap barrier test.
- In remarks at the Center for Auto Research (CAR) Automotive Management Seminars, Honda R\&D Americas' president, Erik Berkman, announces that HRA will lead development of the next-generation Civic Sedan and Civic Coupe models for North America and global markets.
July - American Honda begins leasing the Fit EV all-electric commuter vehicle to customers in Southern California and Oregon.
- Honda of South Carolina (HSC) produces its two-millionth engine since the start of production at its Timmonsville, S.C. plant in 1998.
- Honda plants in Indiana and Alabama announced expansion plans: Honda Manufacturing of Indiana (HMIN) will invest \$40 million and hire 300 associates to boost capacity by $\mathbf{5 0 , 0 0 0}$ vehicles per year and add production of the Civic Hybrid in 2013; Honda Manufacturing of Alabama (HMA) will invest $\$ 115$ million and hire 50 new associates to increase production by 40,000 vehicles per year and add production of the Acura MDX in 2013.
- American Honda announces new HondaLink ${ }^{\text {m" }}$ in-vehicle connectivity system, featuring the first OEM application of Aha ${ }^{\circledR}$ radio, to debut on the $\mathbf{2 0 1 3}$ Accord and Crosstour models.
- The Honda and Acura brands earn their highest-ever scores in J.D. Power \& Associates' 2012 Initial Quality Study, as Honda is ranked \#1 among non-luxury automobile brands for the second consecutive year. The 2012 CR-V earns the highest rating in the compact crossover segment, while the Marysville, Ohio, and Suzuka, Japan, auto plants receive Silver and Platinum plant quality awards, respectively.
- The Honda FIT EV receives a EPA jurisdiction limited to U.S. combined adjusted EPA fuel-economy rating of 118 MPGe , and a consumption rating of $\mathbf{2 9}$ kilowatts hours per $\mathbf{1 0 0}$ miles, the most efficient ratings for any electric vehicle from a major automaker.
- The Central Atlantic regional office of American Honda Finance Corporation (AHFC) in Charlotte, N.C. becomes the twelfth Honda facility in North America to earn LEED ${ }^{\circledR}$ certification from the U.S. Green Building Council, the most of any automaker operating in the region.
May - Acura begins sales of its new ILX sedan, the new gateway vehicle for the Acura brand and the first Acura product with an available hybrid powertrain.
- Honda-powered cars capture first and second place in the 2012 Indianapolis 500, with Dario Franchitti of the Target Chip Ganassi race team earning his third Indy win. It is the third win for Honda in an Indy 500 race with engine competition.
- Honda Aircraft company announces numerous advancements in its progress toward certification and delivery of HondaJet, including the first flight of its fourth FAA-conforming aircraft; new avionics capabilities; and the start of manufacturing of the first full-motion, Level D flight simulator, to be installed at the company's Greensboro, N.C. HondaJet Training Center.
- The compact and innovative Honda UNI-CUB, featuring the world's first omni-directional driving wheel system (Honda Omni Traction Drive System) is unveiled in Japan, along with plans to conduct demonstration testing of the new personal mobility device beginning in June 2012.

| HON | 20 | actBook |  |  |  |  |  |  |  |  | -12.2 ${ }^{\text {- }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America R\&D/ Engineering | U.S. Exports | South America Regional Operations | Europe/ <br> Middle East/ <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| Chronology |  |  |  |  |  |  |  |  |  |  |  |
| 2012 (Continued) |  |  |  |  |  |  |  |  |  |  |  |
| April | - Honda Manufacturing of Indiana (HMIN) begins production of the Acura ILX and ILX Hybrid sedans on the same line as the Civic Sedan and Civic Natural Gas. The ILX is the first Acura to be produced in Indiana and the first Honda or Acura hybrid vehicle to be produced in North America. <br> - American Honda launches its first-ever "green dealer" program for U.S. Honda and Acura dealers. The Honda and Acura Environmental Leadership Awards are given to dealers who quantifiably reduce their environmental impact, beginning with at least a 10 percent reduction in total energy use. |  |  |  |  | March | - The East Liberty, Ohio, auto plant begins production of the Acura RDX luxury crossover SUV just months following the December 2011 launch of the $\mathbf{2 0 1 2}$ Honda CR-V. The plant is undergoing construction on a $\$ 166$ million, 155,000-square-foot expansion for the addition of new door and instrument panel subassembly lines. <br> - Honda de Mexico, S.A. de C.V. (HDM) lays the foundation stone for the construction of the new automobile plant in Celaya, Guanjuato. The ceremonies are attended by Felipe Calderon Hinojoasa, the president of Mexico, and Takanobu Ito, president \& CEO of Honda Motor Co., Ltd. |  |  |  |  |
|  | - Honda is named the Best Value Brand and Most Trusted Brand in the 2012 Kelly Blue Book Brand Image Awards. <br> - The Acura RLX Concept is unveiled at the New York International Auto Show, where it is announced that Acura's new flagship sedan will feature the first application of Acura Sport Hybrid SH-AWD ${ }^{\circledR}$, mated to a 370-horsepower V6 engine and expected to earn a combined EPA fuel economy rating of 30 mpg . |  |  |  |  | February | - Honda announces major changes to its North American management structure. Tetsuo Iwamura is promoted to executive vice president and executive officer and to the Board as representative director of Honda Motor Co., Inc., retaining his responsibilities as president of American Honda Motor Co., and head of Honda's North American regional operations. Erik Berkman is named president of Honda R\&D Americas., Inc. (HRA). HRA associate, Art St. Cyr, replaces Berkman as vice president of Corporate Planning and Logistics for American Honda and president of Honda Performance Development. Brian Newman is named president of Honda South Carolina (HSC), and Charles Ernst is named Chief Engineer of the Powertrain Function at Honda's Ohio-based North American Engineering center. |  |  |  |  |
|  | - Honda unveils a house in the Saitama prefecture of Japan equipped with the Honda Smart Home System (HSHS). Through the development of the HSHS, Honda aims to release products that cut household emissions in half (from 2000 levels) by 2015. |  |  |  |  | January | - Honda introduces 2013 Accord Coupe Concept at the North American International Auto Show, announcing plans to apply new 'Earth Dreams' powertrain technology and new safety features, including Lane Departure Warning and Forward Collision Warning, to the ninth generation Accord lineup. |  |  |  |  |
|  | - Honda Motor announced th | ., Ltd. and the establishmen | apan Metals f the world's fir | Chemicals C process to | Ltd. jointly ract |  | - Acura introduces the NSX Concept and ILX Concept, along with a prototype 2013 RDX at the North American International Auto Show. |  |  |  |  |


| HONI | 2012 Dig | ctBook |  |  |  |  |  |  |  |  | -12.3 $\quad$ ¢ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America R\&D/ Engineering | U.S. Exports | South America Regional Operations | Europe/ <br> Middle East/ <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| Chronology |  |  |  |  |  |  |  |  |  |  |  |
| 2011 |  |  |  |  |  |  |  |  |  |  |  |
| November | - Honda debuts the 2013 Fit EV and 2012 Honda CR-V at the 2011 Los Angeles Auto Show, announcing plans to begin leasing the Fit EV battery-electric commuter vehicle to customers in California and Oregon in the summer of 2012, expanding to six East Coast markets in early 2013. <br> - The 2012 Civic Natural Gas named Green Car of the Year at the 2011 Los Angeles Auto Show. <br> - American Honda completes the installation of an 800-cell Honda CIGS solar array at Honda Performance Development in Santa Clarita, Calif. <br> - Honda Manufacturing of Alabama marks its 10th anniversary of production, announcing plans to invest \$84 million and add 140 new jobs to increase production capacity by 40,000 units to 340,000 vehicles and V6 engines per year in 2013. |  |  |  |  | September | - American Honda launches 2012 Civic Natural Gas, the fourth generation natural gas-powered Civic, expanding its U.S. retail network to 200 Honda dealers in $\mathbf{3 6}$ states. <br> - Honda certified its tenth and eleventh facilities in North America to LEED green-building standards, the most of any automaker in the region. They are Honda Engineering North America's Anna, Ohio facility and the new Markham, Ontario headquarters of Honda Canada. <br> - Honda earns the highest score among all Japanese companies in the Carbon Disclosure Project's 2011 "Carbon Disclosure Leadership Index" (CLDI), which rates the world's 500 largest companies on their strategies and corporate governance to address climate change and the reduce greenhouse gas emissions. |  |  |  |  |
|  |  |  |  |  |  | August | - Honda announces plans to build its eighth auto plant in North America, a new $\$ 800$ million, 200,000-unit factory in Celaya, Guanajuato, Mexico, slated to begin production of Honda subcompact vehicles in 2014. |  |  |  |  |
| October | - Honda Manufacturing of Indiana adds a second shift of production, increasing production capacity to 200,000 vehicles per year. <br> - Honda's East Liberty Auto Plant produces its 4-millionth vehicle, a 2011 Honda CR-V. |  |  |  |  |  |  |  |  |  |  |

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Chronology
Note: North American highlights in bold

December

- American Honda launches Honda Electric Vehicle Demonstration Program with the first public test drive of a Fit EV prototype and an Accord test vehicle outfitted with Honda's new two-motor plug-in hybrid system. City of Torrance Mayor Frank Scotto and American Honda president \& CEO Tetsuo Iwamura share the first drive.
- Honda Transmission Mfg., Inc. begins $\$ 70$ million, 200,000-square-foot expansion, including the addition of a third assembly line, along with and additional $\mathbf{\$ 2 5}$ million in upgrades to improve plant flexibility.
- Honda Aircraft Company, Inc. completes the first flight of an FAA-conforming HondaJet, on Dec. 20 at 3:31 p.m. EST in Greensboro, N.C., marking a significant step forward in the final phase of the HondaJet development and FAA-certification program.
- Honda begins lease sales of the EV-neo electric scooter to customers in Japan.
- Honda begins demonstration tests of next-generation, electrically powered personal mobility products with the Saitama and Kumamoto prefectures as the next step in its Honda Electric Mobility Network initiative.
November • Honda global CEO Takanobu Ito introduces the Fit EV Concept electric vehicle and Honda plug-in hybrid vehicle platform at the 2010 Los Angeles Auto Show.
- The 2011 Accord is the first automobile to earn a five-star rating for Overall Vehicle Score and each of three combined ratings categories - frontal, side and rollover - under the NHTSA's modified New Car Assessment (NCAP) crash safety rating program for the 2011 model year and beyond.
- The 2011 Accord and Fit are named to Car and Driver magazine's "10-Best Cars" list. It is Accord's 25th appearance in 29 years, the most of any vehicle in the award's history, and the fifth consecutive award for the Fit.
- The CR-Z sporty hybrid coupe is named Japan Car of the Year for 2010-2011.
- The BRIO Prototype, a prototype of Honda's new small vehicle for Asian markets, makes its world debut at the 27th Thailand International Motor Expo in Bangkok.

October

- Honda is named "America's Greenest Automaker" for the fifth consecutive time by the Union of Concerned Scientists.
- Sales of the Honda Fit subcompact car reach 1.5 million units in Japan and 3.5 million units worldwide.
- The ASIMO humanoid robot celebrates its 10th anniversary on Oct. 31, 2010, in Japan.
September • The Hybrid Jazz makes its world debut at the Paris Motor Show. Packaging the IMA battery in the rear floor of the vehicle maintains the Jazz's large interior space and folding "magic seat" capability.
- Honda Manufacturing of Alabama, Inc., begins production of the fourth generation, U.S.-designed and developed Honda Odyssey minivan on Sept. 1 (U.S. on-sale date of Sept. 30). Two days later, the plant celebrates production of its 2-millionth automobile (and V-6 engine), a 2011 Honda Pilot.
- Honda Soltec introduces two new residential-use solar cell modules in Japan.

August •All-new Honda CR-Z sport hybrid coupe introduced in the U.S. and Canada.

- An all-new transmission plant at the Hamamatsu Factory, Honda's global "leader plant" for advanced transmission production, begins manufacturing operations.
- Honda Soltec begins sales in Japan of new 120W and 130W residentialuse solar cell modules, each achieving an 11.6 percent conversion rate, the highest among CIGS-based solar cells being sold in Japan.
July - The Marysville Auto Plant produces its 10-millionth automobile, an Accord Sedan, on July 20.
- The Anna Engine Plant, Honda's largest automobile engine plant, celebrates $\mathbf{2 5}$ years of engine production in Ohio, on July 21. Cumulative engine production exceeds 17 million, with cumulative capital investment of $\$ 1.7$ billion.
June - Honda Power Equipment surpasses 30 million products shipped to domestic dealers and distributors since it began offering engines, tillers and generators to U.S. customers in 1972.


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* Government star ratings are part of the National Highway Traffic Safety Administration's (NHTSA's) New Car

Assessment Program (www.safercar.gov). Model tested with standard side-impact air bags (SAB's).

| HON1 | 2012 Dig | actBook |  |  |  |  |  |  |  |  | -12.8 ${ }^{\text {a }}$ |
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| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America R\&D/ Engineering | U.S. Exports | South America Regional Operations | Europe/ <br> Middile East/ <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| Chronology |  |  |  |  |  |  |  |  |  |  |  |
| Note: North American highlights in bold. |  |  |  |  |  |  |  |  |  |  |  |
| December | - Honda reaches a record 24.665 million customers worldwide in 2008, including record worldwide sales of autos and motorcycles, along with all-time record global production of 3.957 million automobiles. |  |  |  |  | July | - Honda Transmission Mfg. of America in Russells Point, Ohio, produces its $\mathbf{1 0}$-millionth transmission since the start of U.S. transmission manufacturing in 1997. <br> - Production of Honda motorcycles in Vietnam reaches 5 million units. |  |  |  |  |
| November | - Honda Motor Co. unveils new Walking Assist Device with Bodyweight Support system, developed in part from its research into the dynamics of human motion that led to creation of the ASIMO humanoid robot. |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | June | - Honda begins mass production of all-new FCX Clarity fuel cell electric vehicle (FCEV) in Japan and introduces first five U.S. customers for the new vehicle, which sets a new standard for design and advanced technology in an FCEV. |  |  |  |  |
| October | - Honda Power Equipment Mfg. produces its 20-millionth product since the start of operations in August 1984. |  |  |  |  |  |  |  |  |  |  |
|  | - Honda Manufacturing of Indiana begins production of Civic Sedans in its new $\$ 550$ million auto plant in Greensburg, Ind. |  |  |  |  |  | - American Honda fully deploys the first automaker-operated fleet of more fuel-efficient Auto-Max ${ }^{\circledR}$ railcars. |  |  |  |  |
|  | - Cumulative global production of Honda motorcycles reaches 200 million units. |  |  |  |  |  | - Cumulative automobile production in Brazil reaches 500,000 units since the start of production in 1997. |  |  |  |  |
|  | - Honda Soltec Co. begins sales in Japan of Honda-developed thin-film solar cells. |  |  |  |  |  | - Honda Siel Cars India introduces the Civic Hybrid as India's first gas-electric hybrid automobile. |  |  |  |  |
|  | - Thai Honda achieves cumulative production of 10 million units since production began in 1987. |  |  |  |  | May | - Honda introduces all-new, second-generation Pilot that was designed, developed and engineered in the U.S. by Honda R\&D Americas and is produced exclusively by Honda Manufacturing of Alabama. |  |  |  |  |
| September | - Acura launches the 2009 TL sedan with the most powerful engine in Acura history. It is the third generation of TL designed, developed and manufactured in the U.S. <br> - The 2009 Pilot earns five-star (front and side impact) and "Top Safety Pick" crash safety ratings from the NHTSA* and IIHS, respectively. <br> - Honda of Canada Mfg. begins production of 4-cylinder engines at new $\$ 154$ million automobile engine plant in Alliston, Ontario. <br> - Honda introduces POLAR III third-generation pedestrian crash test dummy with the aim of reducing lower back and upper leg injuries common in vehicle-pedestrian collisions. |  |  |  |  |  | - Honda Aircraft Company begins European sales of HondaJet, including the announcement of plans for an exclusive regional sales and service network in the U.K., Germany and Spain. |  |  |  |  |
|  |  |  |  |  |  | April | - Cumulative global production of the Cub series motorcycle reaches 60 million units. <br> - Honda opens a new motorcycle plant at the Kumamoto Factory in Japan. The new plant will become Honda's global lead plant for motorcycle production and will take over responsibility for producing large-size motorcycles. |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |
| August | - American Honda launches redesigned 2009 Honda Fit. <br> - Acura announces plans to compete in the LMP1 class of the 2009 American Le Mans race series. |  |  |  |  | March | - Honda Aircraft Company expands sales of HondaJet throughout North America by beginning sales in Canada and Mexico. |  |  |  |  |
|  |  |  |  |  |  | February | - Honda of start of a | UK Ma produc | ing produ tober 1992 | two-m | r since the |

* Government star ratings are part of the National Highway Traffic Safety Administration's (NHTSA's) New Car

Assessment Program (www.safercar.gov). Model tested with standard side-impact air bags (SAB's).



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| Worldwide Operations | North America Regional <br> Operations | North America Sales | North America Manufacturing | North America R\&D/ Engineering | U.S. Exports | South America Regional Operations | Europe/ <br> Middle East/ <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| Chronology |  |  |  |  |  |  |  |  |  |  |  |
| Note: North American highlights in bold. |  |  |  |  |  |  |  |  |  |  |  |
| December | - Honda Ridge the Year. <br> - 2006 Civic be rating from th <br> - Honda Motor | e truck name <br> mes first com Insurance Ins <br> o. announces | 006 Motor Tr <br> ct car to ear ute for Highw ans to introdu | magazine <br> "Top Safety Safety (IIHS <br> the Acura b | k of <br> k-Gold" <br> d in Japan | August | - Honda Motor (China) Investment Co. (HMCI) announces plans to launch the Acura brand in China with the introduction of the Acura RL in spring 2006, to be marketed through a dedicated Acura dealer network. |  |  |  |  |
|  | in fall 2008 an Primo, Verno <br> - New ASIMO and enhanced <br> - Honda Motor of Honda-dev | to integrate it d Clio - into bot debuts with ability to act in o. announces oped thin film | ree existing e Honda cha dramatically ync with peop ans to begin lar cell. | mestic sales l in March roved runni <br> s productio | annels - <br> 6. <br> capability <br> 2007 | July | - Honda leases 2005 FCX to world's first individual customer for a hydrogen-powered fuel cell vehicle, the Spallino family of Redondo Beach, Calif. <br> - Honda announces commitment to include U.S. government crash test "star ratings" on the window labels of all 2006 Honda and Acura vehicles, a first for any automaker. |  |  |  |  |
|  | - Honda Super Cub production reaches 50 -million-unit milestone since its 1958 debut. |  |  |  |  | June | - Honda Automobile (China) Co. (CHAC) begins export of the Jazz compact passenger car to Europe. CHAC is the first auto plant in China dedicated to export production. |  |  |  |  |
| November | - Honda R\&D Americas introduces Home Energy Station III, the third-generation of its experimental hydrogen refueling device developed in partnership with Plug Power, Inc. |  |  |  |  | May | - The $\mathbf{2 0 0 6}$ Honda Ridgeline becomes the first 4-door pickup to earn the NHTSA's highest crash test rating for frontal and side impacts. <br> - Cumulative worldwide sales of Honda hybrid vehicles reaches 100,000 units. |  |  |  |  |
|  | - Honda announces plans to establish R\&D operations in Thailand with the creation of Honda R\&D Asia Pacific, Ltd., a subsidiary of Honda R\&D Co., Ltd. |  |  |  |  | April | - Honda introduces Phill ${ }^{\text {TM }}$ natural gas home refueling appliance in conjunction with Fuelmaker Corp. to help promote sales of cleaner-burning CNG vehicles like the Honda Civic GX. |  |  |  |  |
| October | - Honda announces plans to establish transmission manufacturing operations in China with the creation of Honda Auto Parts Manufacturing Co., Ltd., the company's fourth major automatic transmission plant in |  |  |  |  | January | - American Honda and Disneyland ${ }^{\circledR}$ Resort form 10-year strategic business alliance. |  |  |  |  |



| HON | 2012 | actBook |  |  |  |  |  |  |  |  | -12.13 $\Rightarrow$ |
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| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America R\&D/ Engineering | U.S. Exports | South America Regional Operations | Europe/ <br> Middle East/ <br> Africa | Japan | Asia/ Oceania | China | Chronology |
| Chronology |  |  |  |  |  |  |  |  |  |  |  |
| Note: North American highlights in bold. |  |  |  |  |  |  |  |  |  |  |  |
| December | - The HondaJet, new experimental compact business jet equipped with Honda-developed HF118 jet engines, completes initial flight tests in Greensboro, N.C. <br> - Honda of South Carolina Mfg. produces its one millionth all-terrain vehicle (ATV). |  |  |  |  | August | - Honda's cumulative worldwide production of automobiles reaches 50 million units. |  |  |  |  |
|  |  |  |  |  |  | July | - Honda becomes the world's first automaker to supply a fuel cell vehicle to a private corporation, Iwatani International Corporation. |  |  |  |  |
|  |  |  |  |  |  | June | - Honda debuts Variable Cylinder Management ${ }^{\text {TM }}$ (VCM ${ }^{\text {TM }}$ ) V6 3.0-liter $i$-VTEC engine, on the Japan-market Honda Inspire, which employs only three cylinders during cruising and at low engine loads. |  |  |  |  |
| November | - Honda's cumulative auto production in the U.S. reaches 10 million units. |  |  |  |  |  |  |  |  |  |  |
| October | - American Honda Motor announces "Safety for Everyone" commitment to apply advanced safety technologies such as the Advanced Compatibility Engineering (ACE) body frame and side curtain airbags to the full range of Honda and Acura products over the next several years. |  |  |  |  |  | - Civic Hybrid becomes the first-ever hybrid vehicle to earn certification as an Advanced Technology Partial Zero- Emissions Vehicle (AT-PZEV) from the California Air Resources Board (CARB). |  |  |  |  |
|  | - Honda R\&D Americas debuts an all-new Automotive Safety Research Facility in Ohio, featuring advanced crash safety testing laboratories. |  |  |  |  |  | - Takeo Fukui becomes sixth president \& CEO of Honda Motor Co., Ltd. |  |  |  |  |
|  | - Honda announces the development of the Honda FC Stack nextgeneration fuel cell stack that delivers high performance, yet operates at temperatures as low as $-20^{\circ} \mathrm{C}\left(-4^{\circ} \mathrm{F}\right)$. |  |  |  |  | May | - Honda develops the world's first Collision Mitigation Brake System (CMBS), which predicts rear-end collisions and assists brake operation to reduce impact on occupants and vehicle damage. |  |  |  |  |
|  | - Honda develops world's first electronically controlled fuel injection system (PGM-FI) for a 4-stroke 50cc scooter. |  |  |  |  | April | - Honda establishes 6th region in China as part of global structure that also includes regional operations in North America, South America, Europe/ Middle East/Africa, Asia/Oceania and Japan. |  |  |  |  |
| September | - American Honda cumulative auto sales reach $\mathbf{2 0}$ million vehicles, as well as 50 million units for the total number of Honda products (auto, power sports and power equipment) delivered to American customers since August 1959. <br> - Honda introduces new Advanced Compatibility Engineering ${ }^{\text {TM }}$ (ACE ${ }^{\text {TM }}$ ) body structure that both enhances self-protection and reduces aggressivity in vehicle-to-vehicle collisions. |  |  |  |  | March | - Honda joins Indy Racing League (IRL) open wheel racing series for 2003 season. <br> -Worldwide cumulative production of Civic series reaches 15 million units. <br> - Honda announces joint market feasibility study with Teledyne Continental Motors, Inc. for a next-generation piston aviation engine developed by Honda. |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | January | - Honda Po $\$ 30$ millio productio | Equip pansio 1.5 m | . in North ase gen | na an rpose |  |




- Honda introduces new humanoid robot, ASIMO.
- 2001 Civic Coupe is one of the first two automobiles and the first affordable small car to achieve 5-star crash safety ratings for both frontal and side impact from the NHTSA*.
- Acura introduces MDX as the brand's first U.S. designed and developed SUV.
- Civic line-up earns the 2000-01 Japan Car of the Year Award.
- Honda earns 500th World Grand Prix motorcycle race.
- Honda earns 6th consecutive driver's championship on CART auto racing series.
- Honda begins testing FCX-V3 fuel cell vehicle through California Fuel Cell Partnership.
- Cumulative production of Accord in the U.S. reaches 5 million units, and Civic reaches 2 million units.
- Honda Power Equipment Mfg. $\mathbf{\$ 1 6}$ million expansion triples general purpose engine capacity from 300,000 units to 1 million units annually.
- 2001 Civic is introduced as first gasoline car to achieve Ultra-Low Emissions Vehicle (ULEV) emissions performance in all 50 states.
- Honda introduces Polar II pedestrian crash test dummy with injury data measurement capability.
- Honda establishes 5th region in South America as part of global structure that includes regional operations in North America, Europe/Middle East/ Africa, Asia/Oceania and Japan.
- Honda opens world's first indoor car-to-car directional crash test safety facility in Tochigi, Japan.
- Honda begins third era of Formula One ${ }^{\circledR}$ Grand Prix auto racing participation.

| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America <br> R\&D/ <br> Engineering |
| :---: | :---: | :---: | :---: | :---: |
| Chronology |  |  |  |  |
| Note: North American highlights in bold. |  |  |  |  |
| 1999 |  |  |  |  |
| - Honda Insight becomes first gas-electric hybrid car sold in the U.S. and 2000 Accord is the first gasoline car to be marketed as a Super Ultra-Low Emissions Vehicle (SULEV), four years ahead of regulatory requirements. |  |  |  |  |

- Honda announces global powertrain production system calling for the integration of engine assembly operations closer to vehicle assembly.
- Honda and GM establish powertrain cross-supply agreement in December in which GM will use a Honda V-6 Ultra Low Emission engine and transmission and Isuzu will supply Honda with diesel engines for the European market.
- Honda announces innovation of auto plants in Japan to the flexible "New Manufacturing System" that will be installed in all of Honda's major global auto plants by fall 2002.
- Honda announces new company-wide year 2005 targets for fuelconsumption and exhaust gas emissions for Honda motorcycles, automobiles and power products.
- Honda fuel cell prototype vehicles FCX-V1 and FCX-V2 are introduced.
- American Honda passed the $\$ 10$ billion mark in exports of automobiles, motorcycles, power products and key components from North America.
- Honda begins Intelligent Community Vehicle System (ICVS) called "Intellishare" at the University of California, Riverside using Honda's EVPLUS electric vehicles.
- Honda announces next generation of 4 -cylinder $i$-VTEC engines that offer new level of high fuel economy, low emissions and outstanding performance.
- Honda begins auto production in China with Accord sedan.
- American Honda passed the one-million mark in annual sales of Honda and Acura cars and light trucks for the first time in company history.
- The Honda Civic GX natural gas vehicle goes into production in Ohio with the cleanest internal combustion engine ever certified by the U.S. EPA.
- Honda of South Carolina Mfg. begins production of ATVs at new \$30 million plant in Timmonsville, S.C.
- Civic 5 -door, developed by Honda R\&D Europe and built in the U.K., is introduced.
- Auto production begins in India.
- Hiroyuki Yoshino becomes fifth president \& CEO of Honda Motor Co., Ltd.
- Honda Motor Co. celebrates 50th anniversary.
- American Honda exports the 500,000th North American-built car.
- Honda Interceptor named "Motorcycle of the Year" by Motorcyclist magazine.
- New second line at Honda of Canada Mfg. begins production of Honda's first full-size Odyssey minivan - which goes on sale in the U.S. and Canada as a 1999 model.



## Chronology

Note: North American highlights in bold

- Auto production begins in Brazil and Turkey.
- Motorcycle production begins in Vietnam.
- Cumulative global motorcycle production reaches 100 million units.
- Cumulative global power equipment production reaches 30 million units.
- Ultra-small 360-degree inclinable 4-stroke power equipment engine announced.
- Honda announces research project including two new turbofan jet engine prototypes for small aircraft and an experimental jet plane.
- Twin Ring Motegi motorsports complex begins operations.
- All-new 1998 Accord introduced with unique designs for the U.S. and Japan, but using the same flexible platform.
- Civic and Accord Low Emission Vehicle (LEV) sales begin in all 50 states.
- 1998 Accord is first gasoline car to meet CARB Ultra Low Emission Vehicle (ULEV) standards in California.
- Honda begins leasing the EV PLUS electric vehicle to customers in California.
- J.D. Power and Associates awards its Platinum Prize for quality to the Marysville, Ohio Auto Plant and Gold Prize for quality to the Sayama Plant in Japan.
- The Acura RL is the first automobile introduced with an in-dash, satellite-linked navigation system.
- Honda introduces first prototype humanoid robot, called P3
- Honda Motor Co.'s Honda Dream solar car breaks speed and time records at the World Solar Challenge in Australia.
- Honda captures all three major awards on the 1996 PPG IndyCar World Series racing circuit - top manufacturer, top rookie and top driver.
- Honda's Marysville, Ohio motorcycle plant produces its one-millionth vehicle (Gold Wing Aspencade).
- Honda Transmission Mfg. of America begins production of automobile transmissions in Russells Point, Ohio.
- Honda announces an accelerated "Strategy for the Americas" with a 50 percent expansion in U.S. automobile engine and automatic transmission production.
- New Honda plant in Thailand begins production with City sedan designed exclusively for local Asian markets.
- Honda introduces Intelligent Community Vehicle System (ICVS) in Japan in which consumers share limited number of vehicles in conjunction with mass transit.
- The Acura Division introduces the CL series, the first U.S.-designed, engineered and manufactured model offered by a luxury import nameplate.

| Worldwide <br> Operations | North America <br> Regional <br> Operations |
| :--- | :--- |
| Chronology |  |

\section*{North America Manufacturing <br> ```

R\&D/

- Automobile Magazine names the Honda Civic the 1996 Automobile of the Year.
- The Honda Civic named 1995-96 Japan Car of the Year Award.
- Honda de Mexico begins production of automobiles for the Mexican market.
- The U.S. EPA releases 1996 fuel economy rankings with four Honda models in the top ten.
- Honda Civic becomes first gasoline-powered vehicle to meet CARB's Low Emission Vehicle (LEV) standard.
- Cumulative global auto production reaches 30 million units.
- Honda produces its five-millionth car in North America.
- American Honda sells its $\mathbf{1 0}$-millionth Honda division car.
- Honda introduces Multi Matic continuously variable automatic transmission (CVT).
- Cumulative global production of Civic reaches 10 million units.
- Honda becomes the first manufacturer to develop a production-based gasoline engine certified as meeting Ultra Low Emission Vehicle (ULEV) exhaust levels.
- American Honda exports its 100,000th U.S.-made vehicle for the year, making the Honda Accord the No. 1 export model from North America in 1994.
- Honda introduces the 1995 Odyssey, its first minivan.
- Acura sells its one-millionth vehicle in the U.S.
- Honda Motor Co. establishes four-region global organization structure that gives greater autonomy and decision-making responsibility for four major regional operations: Americas, Europe/Middle East/Africa, Asia/Oceania and Japan. In a related move, Honda announces new "Automobile Strategy for the Americas."
- Honda competes in the IndyCar World Series (later CART) for the first time.
- Honda Power Equipment Mfg. assembles its one-millionth lawn mower since the start of operations in August 1984.
- Cumulative sales of Honda and Acura automobiles in the U.S. reach 10 million units.
- Honda's solar car Dream wins the World Solar Challenge 1993 in Australia.
- Honda R\&D North America (HRA) unveils a $\$ 25$ million expansion of its research and development facilities in Ohio and opens new research and development center for power equipment products in Swepsonville, N.C.
- Honda of America Mfg. produces its two-millionth engine at the Anna Engine Plant in Ohio.
- Honda of America Mfg. produces its three-millionth car since beginning U.S. auto production in 1982.
- American Honda announces plans to participate in IndyCar World Series.

| Worldwide <br> Operations | North America <br> Regional <br> Operations |
| :--- | :--- |
| Chronology |  |

## North America Manufacturing <br> ```R&D/``` R\&D/ Engineering

## - American Honda exports its 100,000 th U.S.-made automobile.

- American Honda Education Corp. breaks ground for Eagle Rock School, an innovative high school and professional development center in Colorado.
- Honda of U.K. Mfg. begins automobile production.
- Honda announces its first equity investment in China-based motorcycle production. Motorcycles had been produced through four technical collaboration agreements.
- Honda Europe Power Equipment S.A. is incorporated in Orleans, France, to centralize all power equipment manufacturing, sales and marketing functions in Europe.
- Honda produces its 20-millionth Super Cub motorcycle at its Kumamoto factory.
- Honda of America Mfg. builds its two-millionth automobile in Ohio.
- Honda Motor Co. produces 20-millionth automobile in Japan.
- The Honda Civic named 1991-92 Japan Car of the Year Award.
- Honda introduces the new VTEC-E engine which combines Honda's Variable Valve Timing System (VTEC) with lean-burn technology.
- Honda Canada sells its one-millionth car, a Canadian-made Civic 3-door.
- Soichiro Honda, who founded Honda Motor Co., Ltd. in 1948, dies at the age of 84 .
- Honda of America Mfg. Motorcycle Plant in Marysville, Ohio, produces the 500,000th vehicle in its history - a Gold Wing Aspencade motorcycle.
- Honda of America Mfg. produces its one-millionth engine.
- Honda Motor Co. begins selling Chrysler Jeep models in Japan (sales continue through 1998).
- Soichiro Honda is awarded a FIA Gold Medal in Paris, France.
- American Honda becomes first automaker with plans to offer standard driver and passenger airbags in all (Honda and Acura) models by the 1994 model year.
- Acura begins sales of NSX sports car, the world's first mass-produced aluminum-body automobile.
- American Honda moves Power Equipment Division from California to Atlanta, Georgia-area.
- Honda R\&D America opens new California Proving Center in Mojave Desert.
- Nobuhiko Kawamoto becomes fourth president \& CEO of Honda Motor Co., Ltd.
- Honda Engineering Europe, Ltd. is established in the U.K. to coordinate Honda engineering activities in Europe.
- Honda Accord becomes the top-selling auto in the U.S. for the first time.
- Honda of America Mfg. begins production at second U.S. auto plant in East Liberty, Ohio, and produced its one-millionth automobile in Marysville, Ohio (a Civic Sedan).
- Soichiro Honda inducted into the Automotive Hall of Fame in the U.S.
- Honda of U.K. Mfg. begins producing engines in its Swindon, U.K. plant.
- Honda Motor Europe Ltd. is established in U.K. to serve as Honda's European headquarters.
- The East Liberty plant is the first auto plant in America to use more environmentally responsible waterborne basecoat paint.

| Worldwide Operations | North America Regional Operations | North America Sales | North America Manufacturing | North America R\&D/ <br> Engineering | U.S. Exports |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Chronology |  |  |  |  |  |
| Note: North American highlights in bold. |  |  |  |  |  |
| 1988 |  |  |  |  |  |

- Honda-powered Formula One ${ }^{\circledR}$ cars win the Constructor's Championship, winning 15 of the 16 races.
- Honda Engineering North America, Inc. is incorporated.
- Honda announces development of high performance VTEC auto engine with variable valve timing.
- Honda reaches the 15 million mark in total car production in Japan.
- Honda products rank 1-2-3 in the 1988 Motor Trend Import Car of the Year.
- Honda begins first export of U.S.-built automobiles to Japan with the Accord Coupe.
- American Honda opens first motorcycle Rider Education Center in Colton, Calif.
- Honda reaches 50-million mark in total motorcycle production in Japan - the first manufacturer in the world to do so.
- Honda announces a five-part strategy to become an autonomous motor vehicle company in the U.S. including expansion of R\&D and production engineering, a second U.S. auto plant, increased local parts sourcing, expansion of the engine plant and increase of auto exports from the U.S.
- Air bags introduced in the Acura Legend - for the first time in a Honda product.
- American Honda exports first U.S.-made vehicle, an Accord Sedan exported to Taiwan.
- Honda de Mexico begins producing motorcycles and auto parts.
- Acura becomes the top-selling import luxury brand in America.

1986
South America Regional Operations

Africa

- Honda produces first auto engine at Anna, Ohio engine plant (1.5-liter Civic).
- Honda-powered Formula One ${ }^{\circledR}$ cars win the Constructor's Championship for the first time (through 1991 for six consecutive years).
- J.D. Power Customer Satisfaction Index rates Acura number one for the first time (through 1989 for four consecutive years).
- Honda of America Mfg. begins production on second assembly line at Marysville Auto Plant.
- Honda of Canada Mfg. begins production in Alliston, Ontario (with Accord).
- Acura sales network launched in the U.S. in March with sales of Legend and Integra 3- and 5-door models.
- Honda CRX-HF is the first mass-produced car to exceed 50 mpg EPA fuel economy rating.
- Honda de Mexico established.
- The Honda Accord/Vigor series receive the 1985-86 Japan Car of the Year Award.
- Honda of America Mfg. begins production of motorcycle engines at new plant in Anna, Ohio, in July.
- Honda Power Equipment Mfg. starts production of lawn mowers in Swepsonville, N.C.
- American Honda Motor Co. establishes American Honda Foundation for philanthropic contributions.
- Honda Research of America, Inc. (now Honda R\&D Americas, Inc.) established in Torrance, Calif.
- American Honda announces plan for luxury automobile division (later named Acura).


| Worldwide Operations | North America Regional Operations | $\begin{aligned} & \text { North America } \\ & \text { Sales } \end{aligned}$ | North America Manufacturing | North America R\&D/ <br> Engineering | U.S. Exports |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Chronology |  |  |  |  |  |
| Note: North American hightights in bold. |  |  |  |  |  |
| 1969 | - American Honda begins sales of the N600 automobile in Hawaii. <br> - Canadian Honda Motor Ltd. (now Honda Canada, Inc.) established in Toronto, Canada. <br> - Honda begins automobile production in Taiwan and Malaysia through technical collaboration. <br> - American Honda launches its first large motorcycle, the Dream CB750 Four. |  |  |  |  |
| 1968 | - American Honda sells one-millionth motorcycle in the U.S. <br> - Honda withdraws from Formula $\mathrm{One}^{\oplus}$ racing to concentrate on production of commercial cars and development of low-emission technologies. |  |  |  |  |
| 1967 | - Production of automobiles starts at Suzuka factory. <br> - Honda begins motorcycle production in Thailand. |  |  |  |  |
| 1966 | - Honda F-2 car establishes a record of 11 consecutive victories. |  |  |  |  |
| 1965 | - Honda Formula One ${ }^{\circledR}$ car wins first Grand Prix race in Mexican Grand Prix. |  |  |  |  |
| 1964 | - Honda begins participating in Formula One ${ }^{\circledR}$ Grand Prix racing. |  |  |  |  |
| 1963 | - American Honda's "You Meet the Nicest People on a Honda" advertising campaign helps revolutionize the American motorcycle industry. <br> - American Honda moves its headquarters to Gardena, Calif. <br> - Honda's first overseas plant Honda Benelux in Belgium starts production of "mopeds." <br> - Honda issues EDR (European Depository Receipts) in Europe. <br> - Honda markets first automobile S500 and lightweight truck T360 in Japan. |  |  |  |  |
| 1962 | - Honda issues ADRs (American Depository Receipts) in the U.S. <br> - Motorcycle production begins in Taiwan through technical collaboration. <br> - American Honda launches first power equipment product, the F190 mini-tiller. |  |  |  |  |
| 1961 | - Honda racing team wins Britain's Isle of Man TT Races in 125cc and 250cc classes. |  |  |  |  |
| 1960 | - Research and Development division is re-established as a separate company - Honda R\&D Co., Ltd. |  |  |  |  |

1959-1946

| 1959 | - American Honda Motor Co., Inc. established as Honda's first overseas subsidiary on June 11. The Honda 50 (Super Cub), Dream and Benly motorcycles are the first products. |
| :---: | :---: |
| 1958 | - Honda launches Super Cub motorcycle in Japan, helping make Honda the sales leader. |
| 1955 | - Honda leads Japan in motorcycle production volume. |
| 1954 | - Honda declares intention to race in Isle of Man Tourist Trophy race in the U.K. (eventually participating for the first time in 1959). |
| 1952 | - Honda's first general-purpose engine (Type H) is produced. |
| 1949 | - Honda introduces first original motorcycle - 2-stroke Dream D-type. |
| 1948 | - Soichiro Honda incorporates Honda Technical Research Institute and renames it Honda Motor Co., Ltd., capitalized at one million yen. |
| 1946 | - Soichiro Honda establishes Honda Technical Research Institute in Hamamatsu, Shizuoka Prefecture, where he develops and produces internal combustion engines and machine tools. |

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[^0]:    North America Manufacturing

    North America R\&D/
    Engineering

[^1]:    ${ }^{1}$ Includes sales of Honda and Acura brand passenger cars. ${ }^{2}$ Includes sales of Saab from 1997 through 2009. ${ }^{3}$ Includes sales of Jaguar from 1997 through 2008, Volvo from 1998 through 2009.
    ${ }^{4}$ Includes sales of Mercedes from 1998 through 2006. $\quad{ }^{5}$ Includes sales of Toyota, Scion and Lexus brand passenger cars. $\quad{ }^{6}$ Includes sales of Nissan and Infiniti brand passenger cars. $\quad{ }^{7}$ Includes sales of Kia since 1998.
    Source: Ward's Automotive Reports and company releases.

[^2]:    ${ }^{\prime}$ Includes sales of Honda and Acura brand passenger cars. ${ }^{2}$ Includes sales of Saab from 1997 through 2009. ${ }^{3}$ Includes sales of Jaguar from 1997 through 2008, Volvo from 1998 through 2009.
    ${ }^{4}$ Includes sales of Mercedes from 1998 through 2006. $\quad{ }^{5}$ Includes sales of Toyota, Scion and Lexus brand passenger cars. $\quad{ }^{6}$ Includes sales of Nissan and Infiniti brand passenger cars. $\quad{ }^{7}$ Includes sales of Kia since 1998.
    Source: Ward's Automotive Reports and company releases.

[^3]:    ${ }^{1}$ Includes sales of Honda and Acura brand passenger cars. ${ }^{2}$ Includes sales of Saab from 1997 through 2009. ${ }^{3}$ Includes sales of Jaguar from 1997 through 2008, Volvo from 1998 through 2009.
    ${ }^{4}$ Includes sales of Mercedes from 1998 through 2006. ${ }^{5}$ Includes sales of Toyota, Scion and Lexus brand passenger cars. ${ }^{6}$ Includes sales of Nissan and Infiniti brand passenger cars. $\quad{ }^{7}$ Includes sales of Kia since 1998.
    Source: Ward's Automotive Reports and company releases.

[^4]:    Note: Each plant uses domestic and globally sourced parts.

[^5]:    North America Manufacturing

[^6]:    North America Manufacturing

[^7]:    North America
    North America R\&D/
    Engineering

