## 2012 Editorial/Ad Rates

ISSUE DATE	EDITORIAL LINEUP	SPACE CLOSE	MATERIAL DUE	DISTRIBUTION
April	The Healer: How one man's vision led to a burgeoning business in pro sports and in recreational gyms across the land. Immigrant entrepreneurship: A look at new Canadians and the business challenges they face.	Monday, March 26	Thursday, March 29	Wednesday, April 25
June	<ul> <li>In the know: What entrepreneurs can learn from legends of business.</li> <li>Managing your reputation: How one online company helps protect brands and reputations in the digital universe.</li> <li>Cool Runnings: The growing popularity of the obstacle race business.</li> </ul>	Tuesday, May 15	Friday, May 18	Wednesday, June 13
October	<b>Biz Ed:</b> How business schools across Canada are fostering entrepreneurship. <b>New business in old business:</b> How retiring baby boomers are selling their businesses, and to whom. <b>The survivors:</b> Bringing companies back from near-death experiences and the lessons they learned.	Tuesday, September 4	Friday, September 7	Thursday, October 4
November	Growth Ops: Finding the right mentor for your start-up or high-growth company. Heeding good advice: Knowing when and how to set up an advisory board and who best to recruit. Making connections: A user's guide to targeting the best networking events and opportunities.	Tuesday, October 23	Friday, October 26	Wednesday, November 21



<b>Advertising Rates</b>						
SIZE	1-2X	3X	4X			
Full Page	\$18,790	\$18,035	\$16,910			
DPS	\$35,700	\$34,270	\$32,130			
<sup>1</sup> / <sub>2</sub> DPS	\$23,970	\$22,990	\$21,560			
²∕₃ Page	\$15,980	\$15,340	\$14,380			
<sup>1</sup> / <sub>2</sub> Page	\$12,580	\$12,080	\$11,330			
¹∕₃ Page	\$8,455	\$8,115	\$7,610			
IFC/IBC	\$21,645	\$20,785	\$19,480			
OBC	\$23,540	\$22,595	\$21,185			











NOTE: EDITORIAL LINEUP SUBJECT TO CHANGE

