



aerobidzTM

The e-tendering service for the global airport industry

www.aerobidz.aero

NEW TENDERING SOLUTION

ACI is pleased to announce its partnership with MERX to offer Aerobidz™, an electronic (e-tendering) service designed for ACI member airports and their suppliers.

Aerobidz is a one-stop resource for buyers to electronically post tender opportunities and supporting documents and for suppliers to review opportunities available worldwide. Aerobidz will help airports with their tendering needs by handling the tedious logistics of notifying and distributing tender material, therefore increasing efficiencies in the procurement process.

Suppliers can increase business by easily finding and bidding on opportunities they were not otherwise aware of from local, national and international airports. Aerobidz is a fast, simple and central location for suppliers to view opportunities and source the tender documents pertinent to their business.

WHAT IS AEROBIDZ E-TENDERING?

- > Secure website to post, view and conduct tendering business
- > Efficient and fair way to source goods and services
- > Tools for buyers to publish opportunity notices and attach supporting documents
- > Tools for suppliers to have opportunity notices sent to them when a match is found
- > Complete audit trail reporting on all tender related activity



AIRPORT BENEFITS

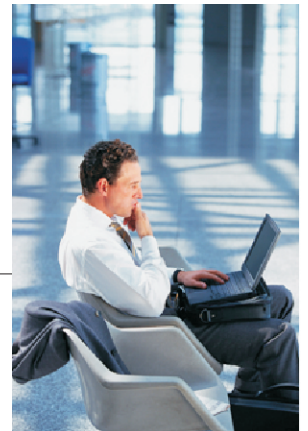
- > From tender to contract, manage your supplier communications process in one easy-to-use solution
- > Quickly source goods/services and qualify suppliers
- > Promote your opportunities to suppliers locally and globally
- > Instantly make your tendering processes cost effective, secure, fair and up to 40% more efficient

SUPPLIER BENEFITS

- > Gain access to an extensive source of airport opportunities, both local and international, in one location
- > Receive daily alerts about opportunities tailored to your company's offerings
- > Easily submit bids to airports
- > Expand your network and win more business
- > Electronically review plans for opportunities posted on Aerobidz

FEATURES FOR AIRPORTS

- > Notice Creation: Aerobidz is a secure web-based tool used for preparing, posting and amending tender opportunities (including documents) with minimal effort.
- > Amendment Notification and Distribution: Easily and automatically provides suppliers with timely notification of changes to an opportunity.
- > Electronic Bid Submission: This provides a secure central location for buyers to electronically receive bids including fully auditable time of receipt tracking.
- > Comprehensive Reporting: Buyer can access reports that provide details and statistics on supplier activities to their posted opportunities.
- > Bulk File Importer: Logistics for larger projects are simplified by allowing buyers to distribute hundreds of supporting document files with one simple action.



FEATURES FOR SUPPLIERS

- > Searching: Suppliers have the option to browse the entire list of opportunities posted on Aerobidz or perform a specific search.
- > Opportunity Matching: Suppliers can create opportunity matching profiles (saved search criteria), to automatically receive email alerts when a new opportunity is posted that matches the criteria they specified.
- > Ordering: Registered suppliers are provided with the ability to electronically order tender documents that airports have posted directly on Aerobidz, or be linked to the original source of the documents.
- > Virtual Plans Room: For opportunities posted on Aerobidz, suppliers and their sub-trades can electronically review plans to decide if an opportunity is a proper fit before downloading all the materials.
- > Amendments: Suppliers can specify, before ordering, whether they receive electronic notifications or the amendments themselves are sent when an amendment for an Aerobidz opportunity is issued.
- > E-bid Submission: For opportunities posted directly on Aerobidz, e-bid submission is a secure, efficient and cost-effective method to submit a bid to the buyer and eliminate the challenges associated with bid delivery.



Airports Council International (ACI) is the voice of the world's airports. It is an international non profit organization, the prime purpose of which is to advance the interests of airports and to promote professional excellence in airport management and operations. ACI has 573 members operating 1640 airports in 178 countries and territories.



MERX is a world leader in providing e-tendering services and is the exclusive e-tendering service for the Government of Canada. MERX has been used by private and public sector organizations throughout the world for over 10 years.

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