

ORACLE & PYTHIAN: SAAS SOFTWARE LICENSING AND DATABASE SERVICES FOR ISVS

OVERVIEW

ORACLE SAAS FOR ISVs AND PYTHIAN DATABASE SERVICES KEY BENEFITS:

- Flexibility: License the Oracle Platform in a SaaS model on a monthly basis
- Scalability: Your software investment scales as your business grows
- Choice/Custom Options: Choose from a broad range of Oracle product offerings based on your own unique feature / function requirements
- Expertise: Pythian is an OPN Platinum Level Partner and has one of the leading concentrations of Oracle Certified professionals in the world
- Global Coverage: 24x7x365 support included with guaranteed response times on all managed service engagements
- Detailed Reporting: Online tracking of everything Pythian does in your database environment
- Accountability: Pythian employs proven best practices, methodologies and standards of care

Are you an Independent Software Vendor (ISV) requiring flexible licensing of Oracle software or accompanying professional services and prefer to scale your investment as your business grows?

Oracle and Pythian have teamed to provide ISVs with a convenient and flexible model for licensing Oracle products, with the ability to plan, deploy and manage them on a monthly basis, in a straightforward and predictable fashion.

Scale Your Business with Oracle SaaS for ISVs

Oracle SaaS for ISVs is available to any software vendor interested in delivering a proprietary application in a one-to-many hosted commercial deployment on the Oracle Platform.

The Oracle Platform for SaaS includes Oracle Database, Oracle Fusion Middleware, Oracle Enterprise Manager, and Oracle VM, a comprehensive, open and integrated set of technologies that allow ISVs to build, deploy and manage SaaS and cloud-based applications.

Plan, Deploy and Manage your Oracle Infrastructure with Pythian

Pythian is a recognized global industry leader in remote database administration services and been entrusted to assist organizations and software vendors with their Oracle environments since 1997.

Pythian's Oracle certified experts assist ISVs by ensuring that their underlying database infrastructure is properly architected, implemented, configured and maintained for ongoing smooth operation. This allows the ISV to focus on their core competencies, ultimately translating to a positive user experience for the ISVs customer.

Both Oracle SaaS licensing and Pythian database services for ISVs are offered on a monthly basis and can scale up or down, depending on your needs or those of your end customers.



Oracle SaaS for ISVs products available:

DATABASE:
Standard Edition One
Standard Edition
Enterprise Edition
DATABASE ENTERPRISE EDITION OPTIONS:
Real Application Clusters
Partitioning
Active Data Guard
DATABASE ENTERPRISE MANAGEMENT
Diagnostic Pack
Tuning Pack
Change Management Pack
Configuration Management Pack for Oracle Database
APPLICATION SERVER:
WebLogic Server Standard Edition
WebLogic Server Enterprise Edition
WebLogic Suite
Internet Application Server SE 1
Internet Application Server SE
Internet Application Server EE

Please refer to the SaaS Knowledge Zone on the Oracle PartnerNetwork for the most current list of Oracle products available as part of SaaS for ISVs.

Pythian services available to ISVs:

DATABASE SERVICES:
Database Architecture Design
Database Installation and Upgrades
Database Management, Operations
High Availability (PCP, RAC, Load Balancer, etc.)
Database Cloning, Replication
Policies, Best Practices and Risk Management
Special Projects
Performance Analysis and Tuning
Scalability and Hardware
Business Continuity: Backups and Disaster Recovery
Database Maintenance: Updates, Patches
Multi-Node Clusters for High Throughput Transactions
Monitoring
Emergency Response
Capacity Planning
Data Warehousing and Storage
Configuration Management
Security, Data Protection
Cloud or On-Premise Database Migrations

Contact Us

For more information about Oracle SaaS for ISVs or Pythian services for ISVs, please contact saasforisvs_ww@oracle.com or oracleisv@pythian.com



Oracle is committed to developing practices and products that help protect the environment

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Pythian
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