I want to join your organization.

LOS ANGELES YOUR HOME. YOUR VOICE. YOUR NEWSPAPER. 2009-2010 ADVERTISING GUIDE

> **YOO** NO

JECTING

I will spend \$500 shopping this weekend.

000

your customer

and the

I am looking for a new place to live.

. • •

> l am looking for a cheap flight to Cabo.

> > . •

Children in a little state of 2000 Supervised



The *Loyolan* is a tabloid (11" by 17") sized newspaper published twice-weekly during the school year.

It is online at www.theloyolan.com.

Phone: (310) 338-7509 Fax: (310) 338-7887 Email: ads@theloyolan.com www.theloyolan.com



ADVERTISING DEADLINES

The *Loyolan* will be published on the dates highlighted below. Ads for an issue published on Monday are due the Thursday prior at 5 p.m. Pacific Time. Ads for an issue published on Thursday are due the Monday prior at 5 p.m. Pacific Time.

2009-2010 PUBLICATION SCHEDULE

| | Aug | ust/S | epten | nber 2 | 2009 | |
|----|-----|-------|-------|--------|------|----|
| S | Μ | т | W | т | F | S |
| 30 | 31 | 1 | 2 | 3 | 4 | 5 |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | | | |

| December 2009 | | | | | | | | | | |
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| 13 | 14 | 15 | 16 | 17 | 18 | 19 | | | | |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 | | | | |
| 27 | 28 | 29 | 30 | 31 | | | | | | |

| March 2010 | | | | | | | | | |
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| 21 | 22 | 23 | 24 | 25 | 26 | 27 | | | |
| 28 | 29 | 30 | 31 | | | | | | |

| | October 2009 | | | | | | | | |
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| 11 | 12 | 13 | 14 | 15 | 16 | 17 | | | |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 | | | |
| 25 | 26 | 27 | 28 | 29 | 30 | 31 | | | |

| January 2010 | | | | | | | |
|--------------|----|----|----|----|----|----|--|
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| 10 | 11 | 12 | 13 | 14 | 15 | 16 | |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 | |
| 24/31 | 25 | 26 | 27 | 28 | 29 | 30 | |

| April 2010 | | | | | | | | | |
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| 11 | 12 | 13 | 14 | 15 | 16 | 17 | | | |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 | | | |
| 25 | 26 | 27 | 28 | 29 | 30 | | | | |

| November 2009 | | | | | | | | | |
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| February 2010 | | | | | | | | | |
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| 14 | 15 | 16 | 17 | 18 | 19 | 20 | | | |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 | | | |
| 28 | | | | | | | | | |

| | May 2010 | | | | | | | | | |
|----|-----------------|-------------------------------|----|----|----|----|----|--|--|--|
| 5 | 5 | Μ | т | W | т | F | S | | | |
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| 2 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | | | |
| 9 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | | | |
| 1 | 6 | 17 | 18 | 19 | 20 | 21 | 22 | | | |
| 23 | / ₃₀ | ²⁴ / ₃₁ | 25 | 26 | 27 | 28 | 29 | | | |

2009-2010 ADVERTISING RATES

Running more than one ad? Ask about frequency discounts!

| Size | Open Rate | Open Rate Color | Non-Profit [*] | Non-Profit Color [*] |
|--------------------------------|-----------|-----------------|-------------------------|-------------------------------|
| per col/in | \$11 | N/A | \$9 | N/A |
| 1 col x 2 in | \$22 | N/A | \$18 | N/A |
| 1 col x 4 in | \$44 | N/A | \$36 | N/A |
| 2 col x 2 in | \$44 | N/A | \$36 | N/A |
| 2 col x 4 in | \$88 | N/A | \$72 | N/A |
| 2 col x 8 in | \$176 | \$376 | \$144 | \$344 |
| 3 col x 5 in | \$165 | \$365 | \$135 | \$335 |
| 3 col x 8 in | \$264 | \$464 | \$216 | \$416 |
| Half Page | \$440 | \$640 | \$360 | \$560 |
| Full Page | \$880 | \$1080 | \$720 | \$920 |
| Center Spread (FREE COLOR!) | \$1500 | \$1500 | \$1250 | \$1250 |

CUSTOM SIZES ALSO AVAILABLE

AD DIMENSIONS

The Loyolan is five (5) columns across and has a printable area of 9 3/4" by 15 1/2". All advertisements are measured in a standard unit of measurement called a column-inch (columns across by inches tall). Use the chart to the right to determine the width of your ad:

DETERMINING YOUR AD RATE

To determine your ad rate, multiply the number of columns by the height (in inches) of your ad. Multiply that number by your column inch price. Ask one of our friendly sales representatives for more details.

Put Your Ad Online!

We have reserved an exclusive spot on our Web site for your business. **Our site drew more than 6,000 unique visitors each month during the 2008-09 school year — visitors you can convert to customers by taking advantage of our high-visibility online ad position.** Even better... you only pay for the number of views you want to pay for. We are currently offering special rates for our existing print customers. Contact us now to reserve your spot on www.theloyolan.com.

E-mail ads@theloyolan.com for details or call us at (310) 338-7509 for info.

WE CAN ALSO HELP YOU WITH **NEWSPAPER INSERTS** AND **ONLINE ADVERTISING**!

*Proof of status may be required to qualify for non-profit rates.

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1 13/16" wide

3 3/4' wide

5 13/16' wide

7 3/4" wide

93/4" wide

1 column

2 columns

3 columns

4 columns

5 columns

Los Angeles Loyolan

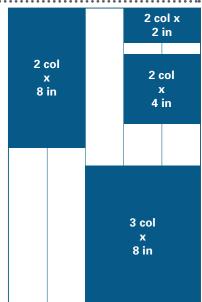
Loyola Marymount University One LMU Drive Daum Hall, MS 8470 Los Angeles, California 90045

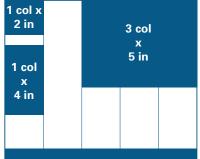
 PHONE
 310.338.7509

 FAX
 310.338.7887

 EMAIL
 ads@theloyolan.com

www.theloyolan.com





Half Page 5 columns x 7.75 inches

Full Page 5 columns x 15.5 inches

CONNECTING YOU TO LMU

IS THE **LMU** DEMOGRAPHIC RIGHT FOR **YOU**?

Loyola Marymount University, founded in 1911, is the largest Catholic university on the West Coast. 5,509 undergraduate students and 1,962 graduate students attend LMU. LMU employs 2,240 faculty and staff members.

5,509 UNDERGRADUATES +1,962 GRADUATE STUDENTS +2,240 EMPLOYEES +???? PARENTS AND ALUMNI >10,000 POTENTIAL CUSTOMERS YOU CAN REACH VIA THE LOYOLAN!

COLLEGE STUDENTS RESPOND TO NEWSPAPER ADVERTISING!

AN APRIL 2008 NATIONAL SURVEY OF COLLEGE STUDENTS FOUND THAT

82% of college students read their college paper regularly 80% reported reacting to an ad or article.

Source: Alloy Media + Marketing / MORI Research College Newspaper Audience Study

THE LOYOLAN WILL HELP YOU REACH A YOUNG, EDUCATED AUDIENCE WITH LEISURE TIME AND DISPOSABLE INCOME.

These are consumers that:

Travel.

77% travel at least 25 miles from campus at least six times a year.

Eat out.

92% dine off campus at least once a week.

Go out.

97% go out for entertainment (concerts, clubs, movies, events) at least once a month.

Source: A 2008 survey of 462 Loyola Marymount University students and staff members

LOS ANGELES DOYOLAN YOUR HOME, YOUR VOICE, YOUR NEWSPAPER.

Loyola Marymount University One LMU Drive Daum Hall, MS 8470 Los Angeles, California 90045

рноме 310.338.7509 Fax 310.338.7887 EMAIL ads@theloyolan.com