

Join an international, successful and motivated team!

marcus evans is a world leading business intelligence company, presenting over 1,000 strategic conferences and summits annually worldwide. The company employs over 3,500 professionals in 63 offices across the globe, generating annual revenues in excess of US\$350 million.

The
Sky
is the
Limit

INTERNATIONAL SALES EXECUTIVE STOCKHOLM (INSIDE SALES)

The Position:

Due to continued expansion in the Nordic region we can offer motivated job-seekers an excellent career opportunity as an **International Inside Sales Executive**.

Based in our Stockholm office, you will target our numerous senior directors and executives from the Global Fortune 500 companies (Accenture, Ericsson, Sony, Unilever, Coca Cola, Barclays and Hudson are just a few of our regular clients). Through professional presentations, to which your prior knowledge of the field would give you the edge and information, you will capture interest in our portfolio of events and be able to generate high levels of sales.

You will receive full training in all aspects of business to business sales, from researching the relevant clients to presenting and confirming big value deals exclusively over the telephone at a director level.

You will enjoy a positive work environment, with access to the very best products and training. Individuals who achieve sales success will be given the OPPORTUNITY to fast track career progression in Scandinavia or within the GLOBAL **marcus evans** network.

Successful sales people will possess:

- A strong determination to succeed
- The ability to learn and develop (regardless of experience) in an ever evolving industry
- An ability to work both on your own and within a team
- The drive to work beyond the traditional 9–5 in a challenging role
- Fluency in English, other languages an advantage (i.e. German, French, Spanish and Swedish)

Our commitment to you:

- The opportunity to work within a young, inspiring and international company
- Interesting career opportunities within our 63 offices located worldwide
- An attractive performance based salary
- Continual internal training and development

Please send a covering letter motivating your application and a CV in English to:

Yosra Axling (Ref. **TLS008**), Email: HRSE@marcusevansse.com

marcus evans (Scandinavia) Ltd., Norrlandsgatan 15, 6C

Before applying for this position, we require you review our corporate website at www.marcusevans.com