

Your Local Hytrol Distributor ...Your link to Hytrol



There might be some out there who ask, "Why should I procure conveyors and conveying equipment from a Hytrol Distributor? Isn't that like getting equipment from a 'middle man'?"

One should never think of the local Hytrol Distributors in those terms. They aren't there just to sell you equipment. They know the local marketplace and understand their area's industrial needs. Every Hytrol Distributor makes it their business to get to know and understand *YOUR* business. They want to know you because they



understand that their future is tied to a strong list of satisfied customers.

Hytrol's founder, the late Tom Loberg, used to explain it this way; "We're in the business of manufacturing conveyors-- the Distributor is in the business of selling them. With Hytrol and the Distributor working closely with the customer, we form a unique three-way partnership. This has been Hytrol's philosophy since 1947 and one of the keys to Hytrol's success."

Hytrol's commitment to this three-way partnership has, over the years, clearly paid off. The company has grown steadily since its inception in 1947 to one of the largest and most respected conveyor manufacturers in the world. Almost every day, Hytrol receives inquiries from conveyor dealers wanting to join the distributor network. But Hytrol is meticulous when it comes to selecting firms to represent Hytrol. We want only top-notch companies marketing Hytrol products.

That's another reason customers have for buying Hytrol equipment through Hytrol Distributors.

The customer can rest assured that, when they are associated with their local Hytrol Distributor they'll be well taken care of should any issues arise with any Hytrol equipment. That's when the customer surely realizes that their Hytrol Distributor isn't the middle man --- he's a helping hand!



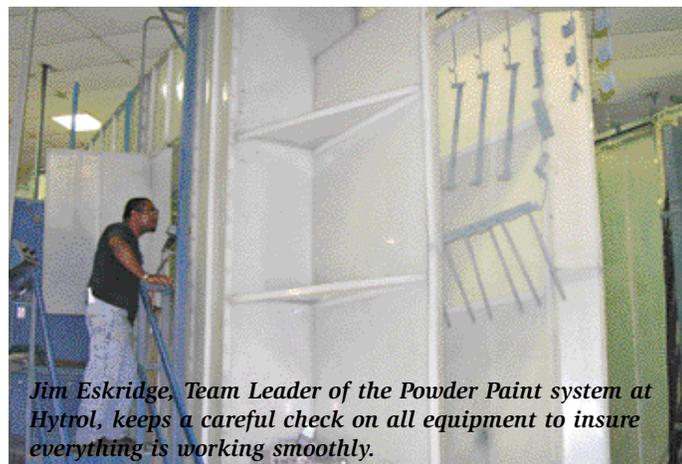
Powder Paint

In July, 1993, the first line of powder painted parts came off the paint line at Hytrol. This was the culmination of a million-dollar expansion of the plant that same year. Initially, Hytrol was the first conveyor manufacturer to offer a powder painted product. Today, unless specified by the customer, all Hytrol manufactured parts to be painted are powder painted. While no longer in its infancy, powder coat paint is still not the norm in the industry.

Powder coatings have been around in many forms over the years. In fact, vitreous enamels (porcelain) represent some of the early types of dry coatings from about 1000 B.C. In the early days of the industrial revolution, it became commercially applied over cast iron and steel during the mid to late 19th century. Since that time, technological advancements have improved powder coatings. In the early 80's the market began to grow rapidly with the introduction of smoother, thinner film coatings which today outperform many liquid coatings while offering both economic and environmental advantages to the end user.

What is Powder Paint?

Powder Coatings are a mixture of resins, hardeners, pigments, and additives that when melt mixed and ground into a powder, produces a material which will: 1. melt and flow into a smooth film when heat is applied; 2. change chemically in structure (crosslink) during gel; and 3. cure into a solid film that is hard and durable.



Jim Eskridge, Team Leader of the Powder Paint system at Hytrol, keeps a careful check on all equipment to insure everything is working smoothly.



Annie Wallace carefully applies powder coating to a section of floor supports in one of Hytrol's three powder paint booths.

What are the benefits of Powder Paint?

- Powder Coatings offer a harder, more durable film than most liquid finishes. This reduces typical problems with parts handling and packaging.
- A single pass, more impervious film which offers excellent corrosion and humidity resistance.
- Fewer rejects. Powder paint eliminates sagging and drips and parts can be easily cleaned and re-sprayed before curing.
- Color and gloss consistency. Superior batch to batch conformity and elimination of on-site blending or mixing.
- Ease of application inherent in powder technology allows for faster deposition of the coating and reduction of human error factors.
- Clean up is easier. Powder paint residue can be vacuumed off floors and equipment.
- Powder Paint is economic in that there are lower applied material costs and lower energy costs. It also requires fewer personnel to maintain and operate Powder Paint lines.
- There are also numerous environmental benefits associated with Powder Coat operating systems.

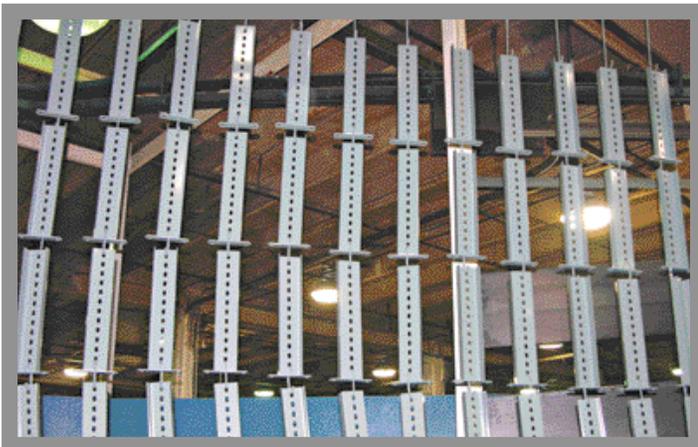
Hytrol's Power Paint Operation

Hytrol's Powder Paint system is a carefully operated and maintained part of Hytrol International Headquarters in Jonesboro, Arkansas. Here is a brief description of how the system works:

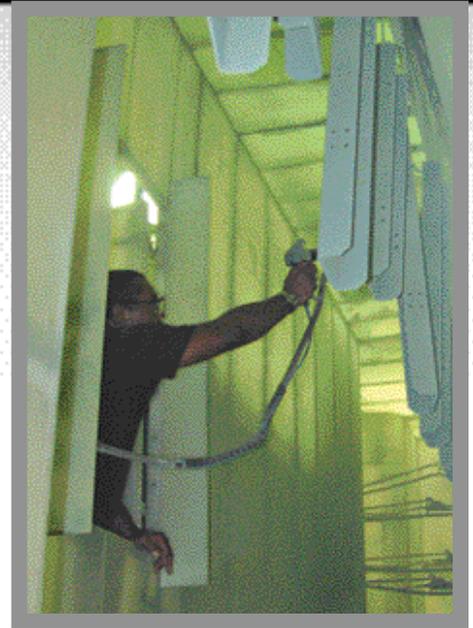


Parts to be painted begin their journey through the Hytrol Powder Paint line when the Paint Lowerator Operators hang the parts on the overhead conveyor at the load stations. After loading, the operator selects the path the parts will take through one of three paint booths, depending on the color.

All parts must go through a multi-stage preparation line. Stage 1 is a cleaning line. Cleaning is required to remove oils, oxides, and other contaminants from the steel. Stage 2 is the first of two rinse cycles. Stage 3 is the Iron Phosphate Conversion coating to create the desired reaction on the substrate. With steel, this leaves a blue-grey coating on the surface. Stage 4 is the application of the Rinse.



After exiting the washer, the parts then enter a dry-off oven where parts are processed at 300° for seven minutes. This allows for the complete drying of the parts prior to painting.



After drying, the parts enter the Environmental Room. At this stage, the parts are powder coated with the proper color specified by the order.



After coating, parts then enter a cure oven. Here they are held for 26 minutes at a temperature of 350° to insure proper curing of the powder.

After curing, parts return to one of several unload stations where they are taken off the overhead conveyor. From here, they are delivered to various departments in the plant for order staging.

Then, they are of course assembled into a Hytrol conveyor, ready to be shipped to a Hytrol customer. Quality products painted with the best quality paint process in the industry.





RETURN SERVICE REQUESTED

News Releases

Two Week Shipments now Guaranteed!

Once again Hytrol is leading the way...

In 1964, as a commitment to service, Hytrol announced that for all 24-hour shipment *“if it’s late we pay the freight.”*

In January 2006 this promise was also made on all one-week items.

And now, beginning June 2006, for all two-week items we guarantee on-time shipment or **“WE PAY THE FREIGHT”**.



Whether the order is large or small, it will be shipped on time. This means that your order will leave our dock within two weeks of the date your order is placed. *(Except for delays due to acts of nature, carrier work stoppage, etc.)*

Contact your local authorized Hytrol distributor for more information regarding our two-week shipment program or for any of your material handling needs.