



## 2002 Top Six Distributors Honored



Left to right in photo are: Gregg Goodner President of Hytrol; David Farmer, Paul Wanous, Dave Wanous, Steve Heinel, Steve Strifler, Dan Helms, Bill Bastian, Tom Loberg, Chairman of the Board of Hytrol, who was presented with a special award commemorating Bastian's milestone, and Bill Hawthorne, Vice-President of Marketing for Hytrol.

One of the big yearly events for Hytrol and the Hytrol distributor network is the annual "Top Six" presentations. These are the awards for the distributor firms who have reached the top positions in their respective groups. This year's presentations were held at the South Seas Resort in Florida.

Bill Hawthorne, Hytrol Vice-President of Marketing, presented the awards. The Top Six Distributors for 2002 were:

**Number One, Group One — Bastian Material Handling Corp.**, Indianapolis, Indiana. Accepting the award was Bill Bastian II, President of the company.

**Number Two, Group One — Conveyors & Drives, Inc.**, Atlanta, Georgia. The award was presented to Dan Helms, Project Manager.

**Number Three, Group One — Cisco-Eagle, Inc.**, Dallas, Texas. Receiving the award was Steve Strifler, President of the firm.

**Number One, Group Two — Stokes Material Handling Systems**, Doylestown, Pennsylvania. Accepting the award was Steve Heinel, Vice-President of Sales.

**Number One, Group Three — Skarnes, Inc.**, Minneapolis, Minnesota. Receiving the award were Paul and Dave Wanous. Paul is President of the company and Dave is Vice-President.

**Number One, Group Four — Fortna, Inc.**, Brentwood, Tennessee. The award was presented to David Farmer, Vice-President of the company.



A special award was presented to Bastian Material Handling Corporation for reaching a milestone in sales during the year 2002. The company was the first Hytrol distributor to sell over ten million dollars in one year. Presenting the award to Bill Bastian II, right, was Gregg Goodner, President of Hytrol.

# News Release

## Hytrol Announces A Winning Alliance with Weigh-Tronix

Hytrol announced recently a newly formed alliance with Weigh-Tronix, Inc.. Weigh-Tronix manufactures the Weigh Legs™ scales that can be incorporated into standard sections of Hytrol conveyors.

Bolt-on Weigh Legs quickly and economically transform Hytrol conveyor sections into full featured electronic scales. Customers can save steps and increase productivity with in-line weight measurement and checkweighing.

The Weigh Leg frame is an integrated assembly, incorporating two supporting legs, two Weigh Bars®, a junction box and cabling.

The units are available in three weight capacities; 250, 500 and 1,000 lb per Weigh Leg frame. Total scale capacity is

double the individual frame rating. When selecting a capacity, the weight of the conveyor section must be factored in.

A selection of Weigh-Tronix indicators are matched to operational requirements.

A heat-fused powder paint finish provides a high level of corrosion protection.

Contact your local Hytrol distributor for more information.



# Exploring hytrol.com

## • Installation and Maintenance Manuals

Did you know Hytrol's Installation & Maintenance Manuals are available for viewing on the Hytrol website? Or, if you need a quick copy, just print it out.

To find the manual you need, just go to the "Knowledge Base" column then click on the "Installation Manuals" icon. A list of manuals available for viewing and download will be displayed on the right. Models and accessories are listed under their respective model type; Horizontal, Inclined, Portable, or Miscellaneous Items.

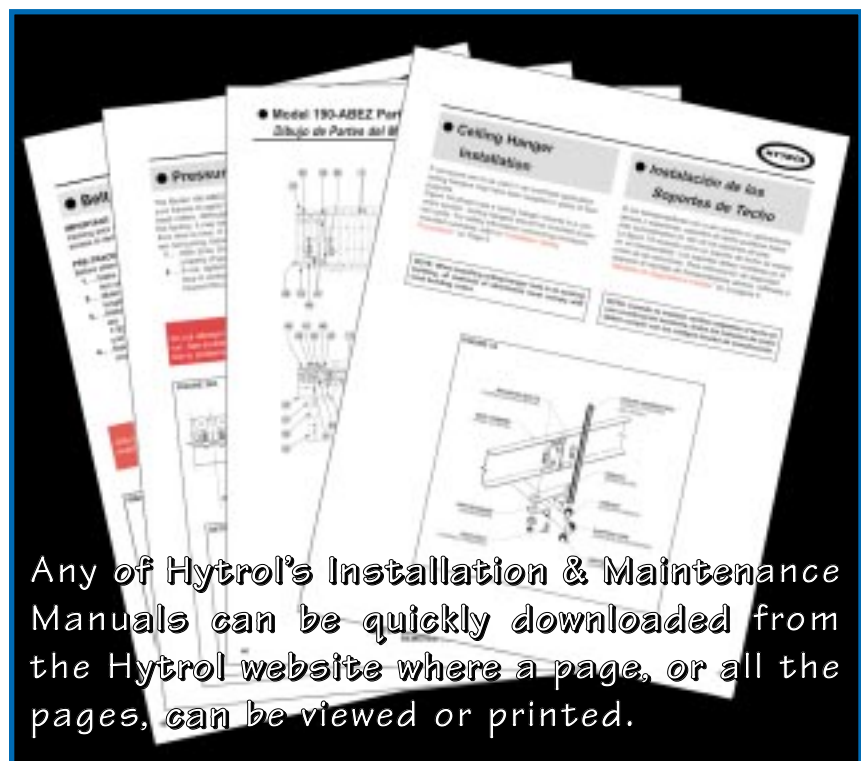
As an example, let's say you have an issue involving the 190-ABEZ. You will need to look at the 190-ABEZ Installation & Maintenance Manual. Just click on the box next to the 190-ABEZ listing. Then, scroll down and fill out ALL the contact information. Next, click on the "Go to Download Directory." Click on the conveyor model preferred (190-ABEZ in this example). Click either to look at this manual from its current location or by saving it to your disk or hard drive. (You will need Adobe Acrobat® Reader™ to read the file. If you do not have Adobe Acrobat® Reader™ installed on your computer, there is a handy download icon in the upper right corner.) Go to the file on your drive and double click on the file. Adobe Acrobat® Reader™ will open and the manual will be displayed. You can now scroll down to the page you need to see, or, if a copy is needed the manual can be printed.

NOTE: As always, if you cannot find the manual you require, or if you need assistance, just call your local Hytrol distributor.



The screenshot shows the Hytrol website interface. On the left is a "Knowledge Base" navigation menu with options like "Case Studies", "Request Literature", "Monthly Newsletter", "Video Center", "Installation Manuals" (circled in red), "Product Catalog", and "Hytrol Warranty". The main content area displays a table of "HORIZONTAL CONVEYOR" models. Each model has a checkbox for downloading its manual. The table includes columns for "Model" and "Type".

Model	Type
<input type="checkbox"/> Safety Manual	Safety Informa
<input type="checkbox"/> TA	Slider Bed
<input type="checkbox"/> TH	Slider Bed
<input type="checkbox"/> TL	Slider Bed
<input type="checkbox"/> 2B08B	Medium & Lig
<input type="checkbox"/> TH	Trash Belt
<input type="checkbox"/> HBC	High Speed B
<input type="checkbox"/> PBCM	Slider Bed Co
<input type="checkbox"/> PBTB	Medium & Lig
<input type="checkbox"/> 190-LR & 190-ACZ	Medium Duty
<input type="checkbox"/> 128-ACC, LRC, LRS, & LRS5	Light Duty Lin
<input type="checkbox"/> 106-ACC, LRC, LRS, & LRS5	Medium Duty
<input type="checkbox"/> 190-ABEZ	Electronic Ze
<input type="checkbox"/> 138-SPEZ, 190-SPEZ	Electronic Ze
<input type="checkbox"/> 25-LREZ	Heavy Duty A
<input type="checkbox"/> 2811-CHEZ	Heavy Duty A
<input type="checkbox"/> 2511-CHEZD	Heavy Duty A
<input type="checkbox"/> 190-SP, SPC, GPS, & SP50	Live Roller (S
<input type="checkbox"/> 25-28 CRR, 25-28CRR1, & 28-CRRCT	Chain Driven
<input type="checkbox"/> 26-CRR, 25-CRRH	Heavy Duty C
<input type="checkbox"/> TW & WC	Wire Mesh Be
<input type="checkbox"/> PROSORT 100	High Speed B
<input type="checkbox"/> 50	Horizontal Bel
<input type="checkbox"/> PROSORT 60, 45, 50/50	High Speed B
<input type="checkbox"/> CRRCT	Chain Driven



The image shows a stack of several Hytrol manuals. The top manual is titled "Model: 190-ABEZ Part 2: Subj. de Parte del B" and features a technical diagram of a conveyor system. Other visible titles include "Ceiling Hanger Installation" and "Instalación de los Soportes de Techo". The manuals contain detailed text and diagrams for installation and maintenance.

Any of Hytrol's Installation & Maintenance Manuals can be quickly downloaded from the Hytrol website where a page, or all the pages, can be viewed or printed.


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[www.hytrol.com](http://www.hytrol.com)



**Distributor Service Anniversaries**

**March, 2003**

Fortna, Inc., West Reading PA .....50 Years  
 Babush Material Handling Systems, Sussex WI .....46 Years  
 McKessock Engineering Ltd., Markham, Ontario .....20 Years  
 Mantissa Corporation, Charlotte NC .....1 Year

 **Top Distributors**

FOR THE MONTH BY VOLUME

**February, 2003**

**Jonesboro... Bastian Material Hdlg. Corp.**  
*Indianapolis, Indiana*

**Stockyard... Conveyors & Drives, Inc.**  
*Atlanta, Georgia*

**International... Norpak Handling Ltd.**  
*Port Hope, Ontario*



## Distributor Intern Program

Ryan Pleak of Riekes Material Handling, Des Moines, Iowa, recently completed his internship at Hytrol. Ryan began on November 18, 2002, and finished on February 21, 2003. He spent time in Assembly, Engineering, and Sales, and attended two schools during his six weeks at Hytrol. Ryan is presented with an appreciation plaque by Gregg Goodner, left, President of Hytrol.